

Quarterly Financial Report Fiscal Year 2025 Second Quarter



ADDISON

Steven Glickman
Chief Financial Officer
May 27, 2025

Executive Dashboard – Revenues/Expenditures

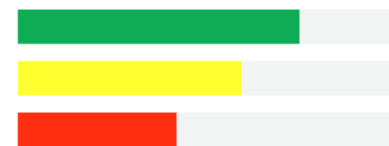
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Key Revenue Sources	FY2025 Budget	Actual through 3/31/25	% Annual Budget
Ad Valorem Taxes - General Fund	\$25,465,206	\$25,382,053	99.67%
Non-Property Taxes - General Fund	17,465,000	9,482,431	54.29%
Hotel Tax ⁽¹⁾	5,355,000	2,464,507	46.02%
Franchise Fees - General Fund	2,055,000	1,209,373	58.85%
Service/Permitting/License Fees - General Fund	3,940,647	1,981,329	50.33%
Fines and Penalties - All Funds	440,000	281,508	63.98%
Special Event Revenue - Hotel Fund ⁽²⁾	1,616,000	198,219	12.27%
Fuel Flowage Fees - Airport Fund	1,207,440	628,869	52.08%
Water and Sewer Charges - Utility Fund	16,946,561	8,004,546	47.23%

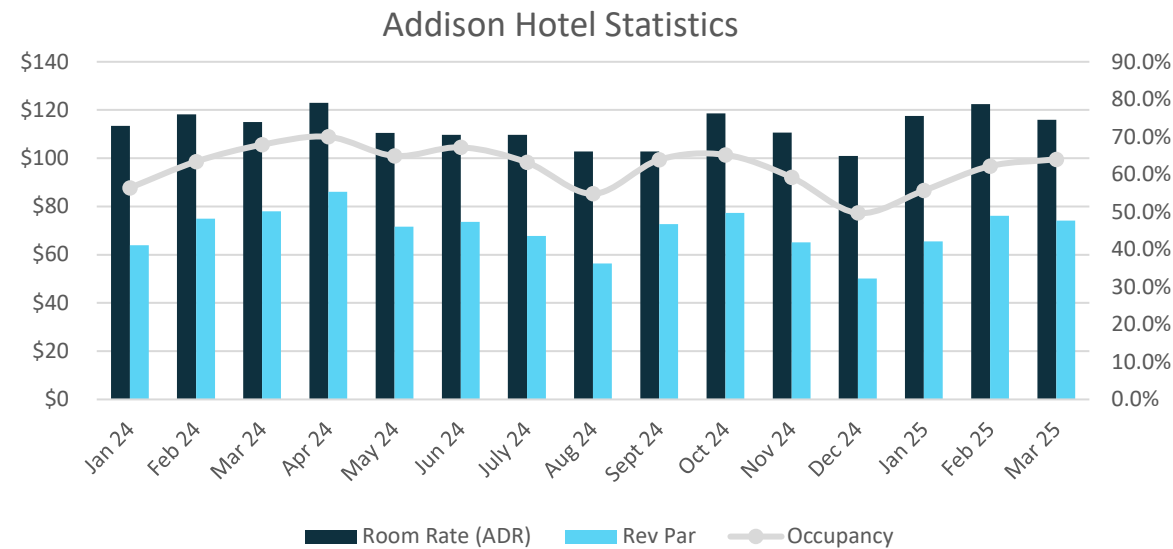
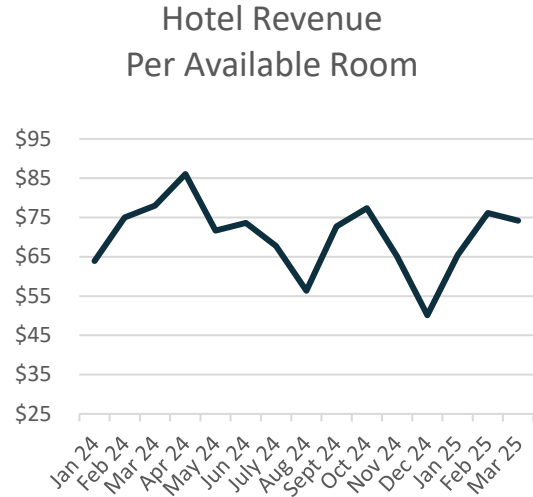
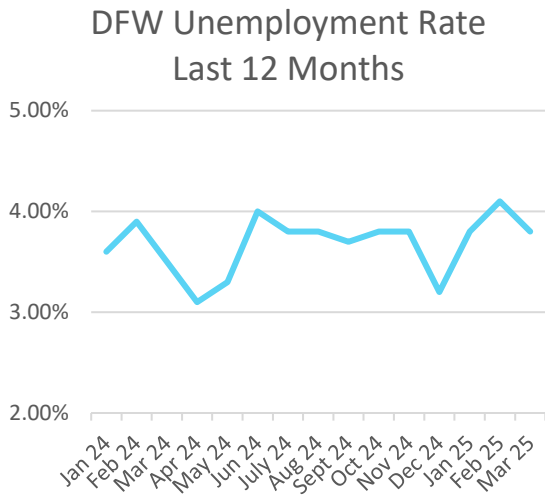
⁽¹⁾ Hotel Tax revenue has not been collected from all hoteliers

⁽²⁾ Special Events occur in the third and fourth quarters

Key Expenditures	FY2025 Budget	Actual through 3/31/25	% Annual Budget
General Fund	\$50,269,389	\$23,917,172	47.58%
Hotel Fund	7,546,596	2,066,537	27.38%
Economic Development	1,477,263	434,438	29.41%
Airport Operations	6,485,544	1,250,978	19.29%
Utility Operations	17,501,537	8,684,473	49.62%



Economic Indicators



Occupancy Indicators

Office occupancy is at 79.6% resulting in a 0.8% decrease year-over-year. Retail Occupancy is at 95.9% resulting in a 0.2% increase year-over-year. Occupancy rates are in comparison to prior year Quarter 2. (Source: CoStar)



Office Occupancy = 79.6%



Retail Occupancy = 95.9%

Hotel Indicators

Hotel occupancy is at 64.0% resulting in a 1.9% decrease year-over-year. Revenue per available room (RevPar) is at \$71.92 resulting in a 0.5% decrease year-over-year. Hotel indicators are in comparison to prior year Quarter 2. (Source: STR Report)



Hotel Occupancy = 58.0%

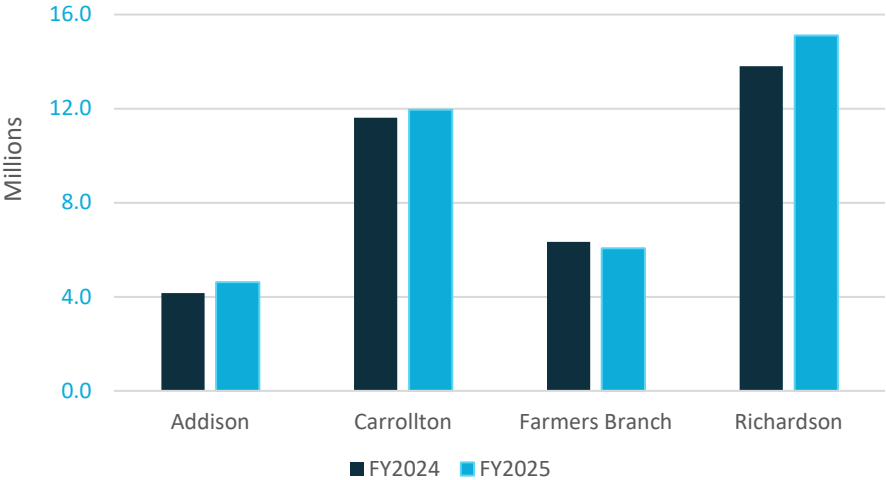


Retail Occupancy = \$64.22

Economic Indicators



2nd Quarter Sales Tax Comparison



Addison

Addison had an 11% increase in sales tax from FY2024 to FY2025.



Carrollton

Carrollton had a 3% increase in sales tax from FY2024 to FY2025.



Farmers Branch

Farmers Branch had a 4% decrease in sales tax from FY2024 to FY2025.



Richardson

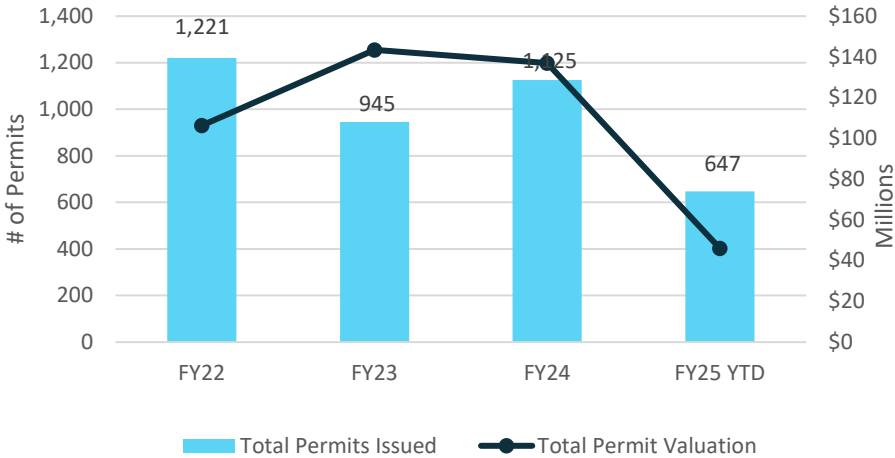
Richardson had a 9% increase in sales tax from FY2024 to FY2025.



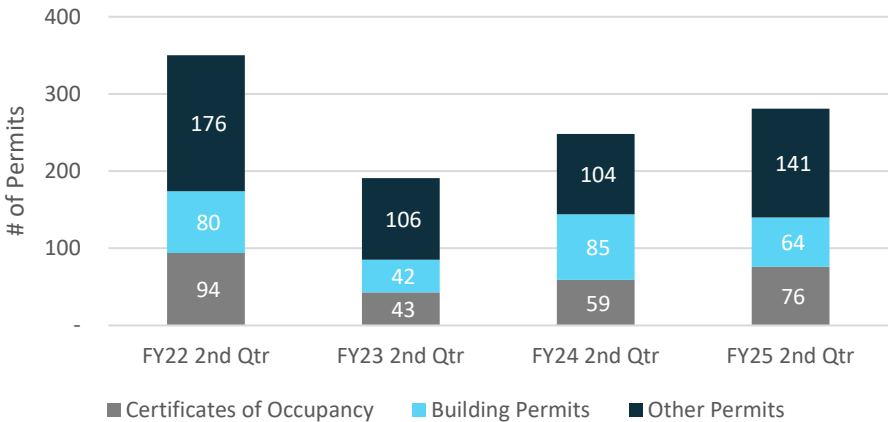
Economic Development Incentives:

Executed	Amount	Total Incentives
7	\$16,667	\$537,960

Total Permits Issued and Valuation



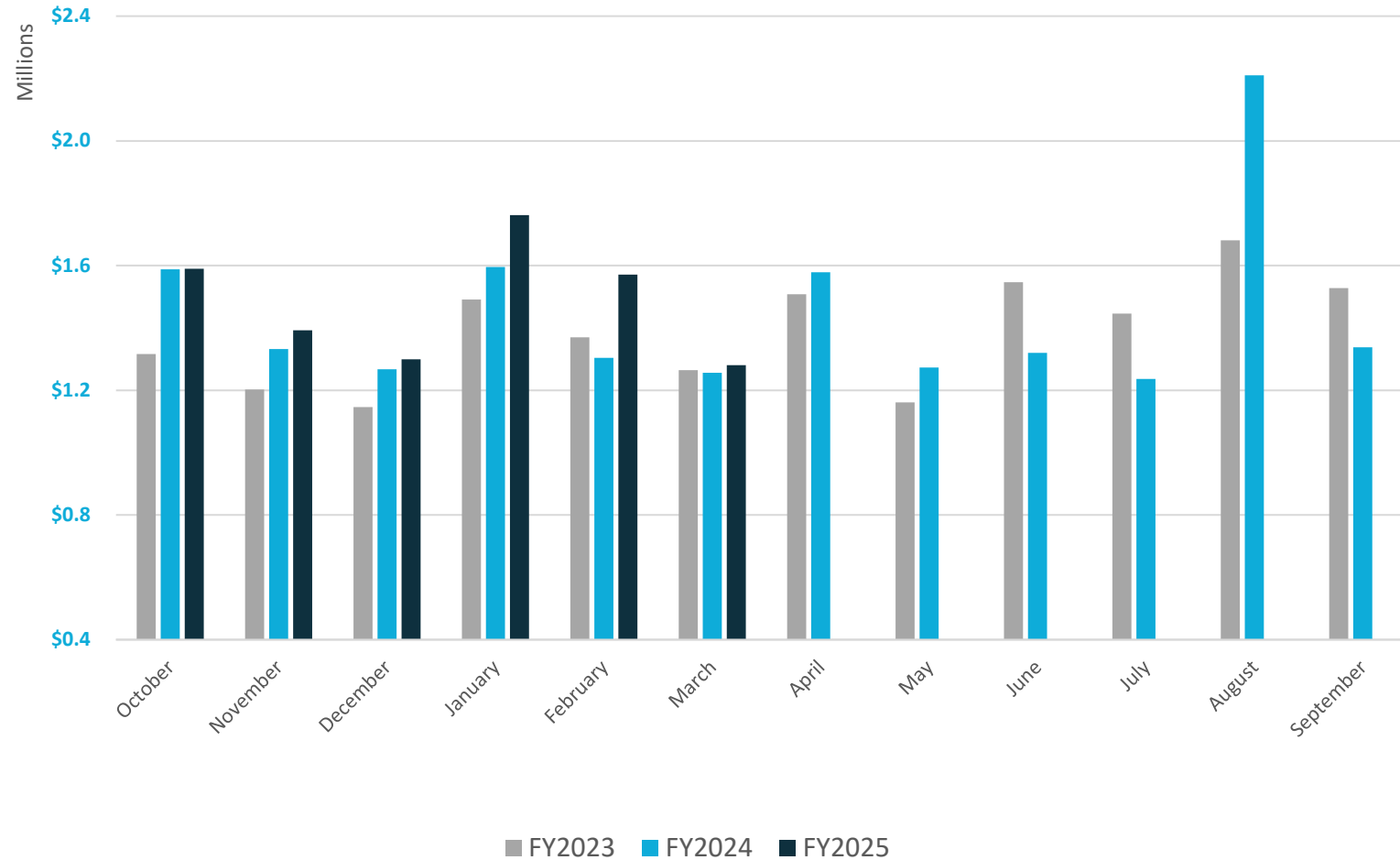
Quarterly Permit Activity
Year over Year



Sales Tax Collections

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Monthly Sales Tax Collections

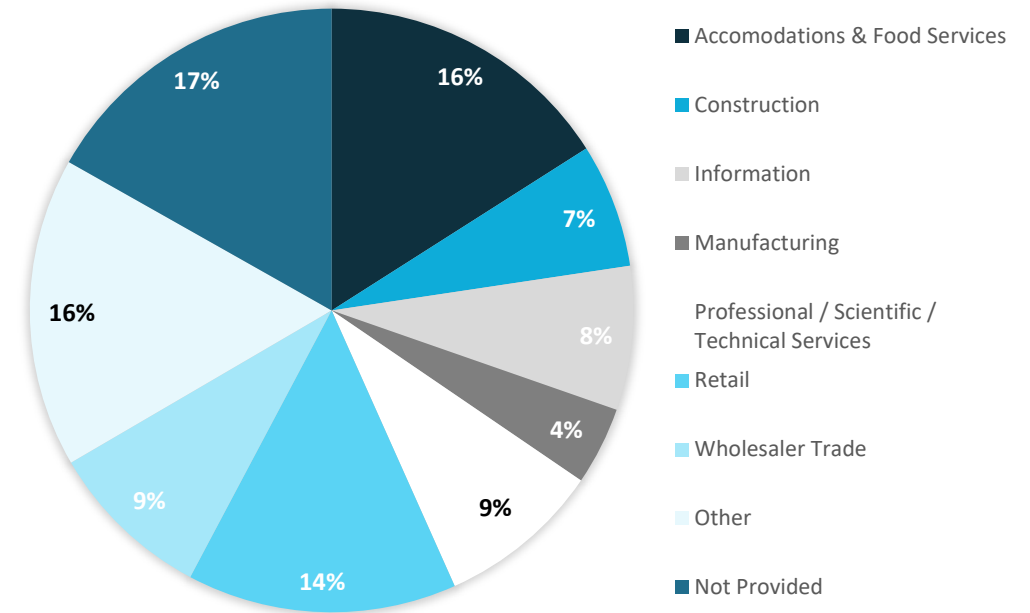


Sales Tax Collections

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	FY2025 Monthly Collections	% Change from Prior Year	FY2024 Monthly Collections
October	\$1,589,328	0.1%	\$1,588,209
November	1,391,938	4.5%	1,331,900
December	1,299,653	2.6%	1,267,187
January	1,762,073	10.5%	1,595,294
February	1,571,229	20.5%	1,303,812
March	1,280,923	2.0%	1,256,245
April			1,578,604
May			1,272,712
June			1,319,487
July			1,236,618
August			2,209,805
September			1,338,169
	\$8,895,145		\$17,298,041
Budget:	16,165,000	55.0%	15,774,733

Breakdown of Sales Tax by Economic Category



General Fund Revenues

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General Fund

Category	FY 2023-24 Actual Prior Year	FY 2024-25 Revised Budget	FY 2024-25 Actual 2nd Qtr	FY 2024-25 Actual YTD	Actual YTD as % of Budget
Revenues:					
<i>Ad Valorem taxes:</i>					
Current taxes	\$25,000,925	\$25,615,206	\$19,145,680	\$25,907,965	101.1%
Delinquent taxes ⁽¹⁾	(471,087)	(200,000)	(309,394)	(599,229)	299.6%
Penalty & interest	71,829	50,000	56,729	73,317	146.6%
<i>Non-property taxes:</i>					
Sales tax	17,298,041	16,165,000	4,614,226	8,895,144	55.0%
Alcoholic beverage tax	1,297,720	1,300,000	282,363	587,286	45.2%
<i>Franchise/right-of-way use fees:</i>					
Electric franchise	1,491,544	1,525,000	339,707	782,326	51.3%
Gas franchise	297,695	275,000	316,001	316,001	114.9%
Telecommunication access fees	152,514	160,000	33,447	70,017	43.8%
Cable franchise	91,828	95,000	20,316	41,028	43.2%
<i>Licenses and permits:</i>					
Business licenses and permits	219,243	229,328	34,930	83,830	37.1%
Building & construction permits	1,420,632	985,000	276,998	417,315	42.4%
<i>Service fees:</i>					
Public safety	1,235,153	1,094,000	301,965	560,694	51.3%
Urban development	68,270	87,200	7,210	15,725	18.0%
Streets and sanitation	510,440	508,500	284,881	391,945	77.1%
Recreation	137,387	96,000	22,240	41,510	43.2%
Interfund	646,294	940,619	235,155	470,310	50.0%
Court fines	350,929	335,000	109,751	196,212	58.6%
Interest earnings	2,060,831	650,000	263,098	448,365	69.0%
Rental income	8,640	8,600	1,900	3,800	44.2%
Other	831,622	357,500	32,918	214,748	60.1%
Total Revenues:	52,720,449	50,276,953	26,070,120	38,918,311	77.4%

⁽¹⁾ Represents prior year tax payment refunds

General Fund Expenditures

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General Fund

Category	FY 2023-24 Actual Prior Year	FY 2024-25 Revised Budget	FY 2024-25 Actual 2nd Qtr	FY 2024-25 Actual YTD	Actual YTD as % of Budget
Expenditures:					
General Government:					
City Secretary	251,528	260,131	53,838	98,831	38.0%
City Manager	1,310,833	1,179,935	293,495	601,368	51.0%
Finance ⁽¹⁾	2,053,908	2,013,188	475,773	1,325,950	65.9%
General Services	1,592,424	1,888,887	440,486	847,156	44.8%
Municipal Court	680,963	704,632	151,083	362,192	51.4%
Human Resources	637,739	749,123	176,667	356,923	47.6%
Information Technology	2,610,070	2,398,709	571,357	1,020,698	42.6%
Combined Services ⁽²⁾	1,258,576	1,180,585	159,859	722,771	61.2%
Council Projects ⁽³⁾	403,664	391,766	32,248	215,415	55.0%
Public Safety:					
Police	12,768,329	13,471,279	2,917,353	6,089,002	45.2%
Emergency Communications ⁽⁴⁾	1,917,253	1,909,006	705,979	1,546,183	81.0%
Fire	10,702,820	11,105,525	2,400,308	5,134,472	46.2%
Development Services	2,322,114	2,908,843	715,393	1,364,738	46.9%
Streets	2,267,292	2,316,292	457,808	746,888	32.2%
Parks and Recreation:					
Parks	5,370,556	5,651,687	1,229,239	2,568,692	45.4%
Recreation	1,898,897	2,139,801	453,215	915,892	42.8%
Other financing uses:					
Transfers to other funds	4,500,000	-	-	-	0.0%
Total Expenditures:	52,720,449	50,276,953	11,234,100	23,917,172	47.6%
Net Change in Fund Balance	173,484	3,936	14,836,021	15,001,139	
Fund Balance at Beg. of Year	20,682,959	20,856,443		20,856,443	
Fund Balance at End of Year	\$20,856,443	\$20,860,379		\$35,857,582	

⁽¹⁾ Sales tax recovery professional services

⁽²⁾ Annual property and liability insurance paid at the beginning of the fiscal year

⁽³⁾ Includes primary NPO grant payment for non-profit funding

⁽⁴⁾ NTECC operations payment, radio allocation, and antenna rental

Hotel Fund

Category	FY 2023-24 Actual Prior Year	FY 2024-25 Revised Budget	FY 2024-25 Actual 2nd Qtr	FY 2024-25 Actual YTD	Actual YTD as % of Budget
Revenues:					
Hotel/Motel occupancy taxes ⁽¹⁾	\$5,374,881	\$5,355,000	\$1,304,126	\$2,464,507	46.0%
Proceeds from special events	1,392,560	1,616,000	31,968	198,219	12.3%
Rental income	169,372	160,000	36,172	74,622	46.6%
Interest and miscellaneous	456,896	275,000	53,909	106,089	38.6%
Total Revenues:	7,393,709	7,406,000	1,426,175	2,843,436	38.4%
Expenditures:					
Marketing and Tourism	1,567,739	1,989,451	282,565	499,994	25.1%
Addison Theatre Centre	747,619	915,874	179,691	464,015	50.7%
Major Special Events	2,759,705	2,535,572	220,933	256,104	10.1%
Special Events	1,142,699	1,320,478	286,376	565,890	42.9%
Vitruvian Events	185,000	185,000	-	-	0.0%
General Hotel Operations	366,384	600,221	128,637	280,534	46.7%
Total Expenditures:	6,769,146	7,546,596	1,098,202	2,066,537	27.4%
Net Change in Fund Balance	624,563	(140,596)	224,027	776,899	
Fund Balance at Beg. of Year	5,330,207	5,954,770		5,954,770	
Fund Balance at End of Year	\$5,954,770	\$5,814,174		\$6,731,669	

Economic Development Fund

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Economic Development Fund

Category	FY 2023-24 Actual Prior Year	FY 2024-25 Revised Budget	FY 2024-25 Actual 2nd Qtr	FY 2024-25 Actual YTD	Actual YTD as % of Budget
Revenues:					
Ad Valorem taxes:	\$1,387,809	\$1,474,028	\$1,093,099	\$1,468,441	99.6%
Business license fee	18,700	-	(50)	350	0.0%
Interest income and other	232,318	75,000	31,996	57,666	76.9%
Transfer from General Fund	-	-	-	-	0.0%
Total Revenues	1,638,827	1,549,028	1,125,045	1,526,457	98.5%
Expenditures:					
Personnel services	432,330	504,152	115,112	228,774	45.4%
Supplies	7,986	14,308	4,219	11,862	82.9%
Maintenance	1,116	44,728	(21,168)	222	0.5%
Contractual services	906,887	904,360	140,584	188,723	20.9%
Debt Service	9,715	9,715	2,429	4,858	50.0%
Capital replacement/lease	-	-	-	-	0.0%
Other financing uses:					
Transfers to other funds	-	-	-	-	0.0%
Total Expenditures	1,358,034	1,477,263	241,175	434,438	29.4%
Net Change in Fund Balance	280,793	71,765	883,870	1,092,018	
Fund Balance at Beg. of Year	2,592,507	2,873,300		2,873,300	
Fund Balance at End of Year	\$2,873,300	\$2,945,065		\$3,965,318	

Airport Fund

Category	FY 2023-24 Actual Prior Year	FY 2024-25 Revised Budget	FY 2024-25 Actual 2nd Qtr	FY 2024-25 Actual YTD	Actual YTD as % of Budget
Operating Revenues:					
Operating grants	\$186,133	\$2,671,260	\$-	\$-	0.0%
Service fees	184,075	277,700	107,675	181,875	65.5%
Fuel flowage fees	1,166,081	1,207,440	298,827	628,869	52.1%
Rental income	5,750,708	5,672,075	1,444,488	2,869,667	50.6%
Interest income and other	1,030,262	282,112	109,448	225,951	80.1%
Total Operating Revenues:	8,317,259	10,110,587	1,960,438	3,906,362	38.6%
Operating Expenses:					
Personnel services	2,533,938	2,964,581	640,064	1,312,828	44.3%
Supplies	39,497	55,873	30,751	42,041	75.2%
Maintenance	857,875	693,126	96,269	181,938	26.2%
Contractual services	1,347,997	1,617,327	353,150	773,673	47.8%
Capital Replacement/Lease	157,928	242,928	60,732	121,464	50.0%
Debt service	875,747	874,709	707,797	707,797	80.9%
Capital Outlay	-	37,000	-	-	0.0%
Total Operating Expenses:	5,812,982	6,485,544	1,888,763	3,139,741	48.4%
Other financing uses:					
Transfer to Debt service fund	469,344	528,527	132,132	264,264	50.0%
Capital Projects (Cash Funded)	401,640	4,208,000	299,563	1,175,403	27.9%
Total Expenses:	6,683,966	11,222,071	2,320,458	4,579,408	40.8%
Net Change in Working Capital	1,633,293	(1,111,484)	(360,020)	(673,046)	
Working Capital at Beg. of Year	8,194,654	9,827,947		9,827,947	
Working Capital at End of Year	\$9,827,947	\$8,716,463		\$9,154,901	

Utility Fund

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Utility Fund

Category	FY 2023-24 Actual Prior Year	FY 2024-25 Revised Budget	FY 2024-25 Actual 2nd Qtr	FY 2024-25 Actual YTD	Actual YTD as % of Budget
Operating Revenues:					
Water sales	\$9,249,861	\$9,440,658	\$1,789,840	\$4,287,276	45.4%
Sewer charges	7,057,591	7,505,903	1,815,216	3,717,270	49.5%
Tap fees	62,918	50,000	9,530	15,095	30.2%
Penalties	108,354	105,000	29,231	85,297	81.2%
Interest income and other	693,568	232,422	87,372	181,635	78.1%
Total Operating Revenues:	17,172,292	17,333,983	3,731,189	8,286,573	47.8%
Operating Expenses:					
Personnel services	2,878,324	3,202,074	664,458	1,377,018	43.0%
Supplies	233,111	227,105	38,326	100,506	44.3%
Maintenance	1,057,449	1,342,009	155,927	284,080	21.2%
Contractual Services:					
Water purchases	4,615,709	4,976,098	1,706,932	2,362,041	47.5%
Wastewater treatment	3,831,176	4,310,865	1,479,415	2,274,100	52.8%
Other services	1,342,023	1,529,332	380,253	761,164	49.8%
Capital Replacement/Lease	206,584	166,584	41,646	83,292	50.0%
Debt service	1,743,592	1,747,470	1,442,272	1,442,272	82.5%
Capital outlay	-	-	-	-	0.0%
Total Operating Expenses:	15,907,968	17,501,537	5,909,228	8,684,473	49.6%
Capital Projects (Cash Funded)	-	1,220,000	-	-	0.0%
Total Expenses:	15,907,968	18,721,537	5,909,228	8,684,473	46.4%
Net Change in Working Capital	1,264,324	(1,387,554)	(2,178,039)	(397,900)	
Working Capital at Beg. of Year	8,406,367	9,670,691		9,670,691	
Working Capital at End of Year	\$9,670,691	\$8,283,137		\$9,272,791	

Stormwater Utility Fund

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Stormwater Fund

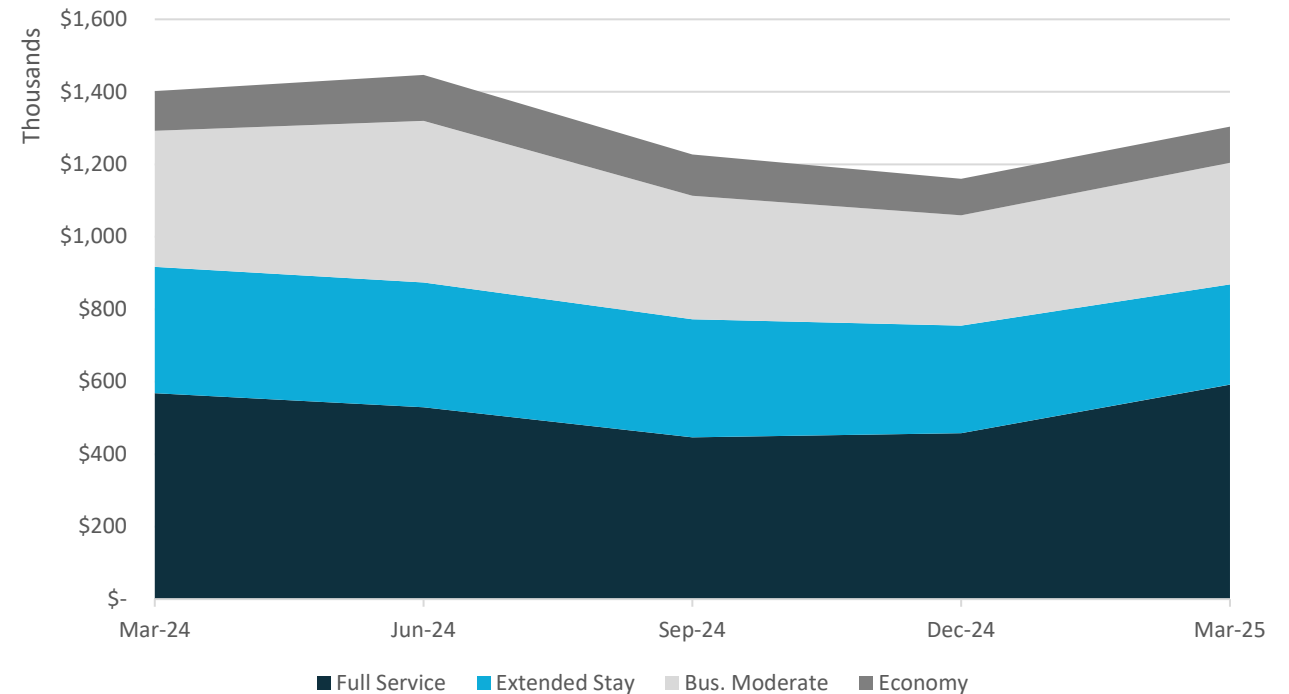
Category	FY 2023-24 Actual Prior Year	FY 2024-25 Revised Budget	FY 2024-25 Actual 2nd Qtr	FY 2024-25 Actual YTD	Actual YTD as % of Budget
Operating Revenues:					
Drainage Fees	\$2,609,536	\$2,600,000	\$647,514	\$1,314,973	50.6%
Interest income and other	694,036	200,000	75,649	155,304	77.7%
Total Operating Revenues:	3,303,572	2,800,000	723,162	1,470,276	52.5%
Operating Expenses:					
Personnel services	758,272	942,468	206,173	406,420	43.1%
Supplies	34,054	34,900	2,094	8,072	23.1%
Maintenance	717,834	620,549	207,692	213,293	34.4%
Contractual services	352,718	257,200	54,302	90,754	35.3%
Capital Replacement/Lease	25,000	50,000	12,500	25,000	50.0%
Debt service	488,948	896,453	729,245	729,245	81.3%
Capital Outlay	-	62,000	46,262	46,262	74.6%
Total Operating Expenses:	2,376,826	2,863,570	1,258,268	1,519,045	53.0%
Other financing uses:					
Transfer to Debt service fund	406,196	444,431	111,108	222,216	50.0%
Capital Projects (Cash Funded)	273,550	-	-	-	0.0%
Total Expenses:	3,056,572	3,308,001	1,369,376	1,741,261	52.6%
Net Change in Working Capital	247,000	(508,001)	(646,213)	(270,984)	
Working Capital at Beg. of Year	8,656,973	8,903,973		8,903,973	
Working Capital at End of Year	\$8,903,973	\$8,395,972		\$8,632,989	

Hotel Occupancy Tax Collections

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Hotel	# Rooms	% Rooms	Amount	% Amount	FY25 to FY24
					% Diff
Marriott Quorum	547	15%	291,602	22%	3%
Renaissance	528	14%	300,181	23%	5%
Full Service Total	1,075	29%	591,783	45%	4%
Budget Suites	344	9%	9,679	1%	-1%
Mainstay Suites	70	2%	9,456	1%	-34%
Marriott Residence Inn	150	4%	71,475	5%	-19%
Hyatt House	132	4%	39,304	3%	14%
Homewood Suites	120	3%	3,460	0%	-92%
Home2Suites	132	4%	82,797	6%	-5%
Springhill Suites	159	4%	60,612	5%	-12%
Extended Stay Total	1,107	30%	276,782	21%	-21%
Marriott Courtyard Quorum	176	5%	92,423	7%	3%
LaQuinta Inn (1)	152	4%	-	0%	-100%
Marriott Courtyard Midway	145	4%	72,431	6%	0%
Radisson - Addison	101	3%	23,987	2%	-19%
Hilton Garden Inn	96	3%	49,965	4%	-5%
Holiday Inn Express	97	3%	53,656	4%	20%
Holiday Inn Beltway	102	3%	23,620	2%	-10%
Best Western Plus	85	2%	19,666	2%	-10%
Business Moderate Total	954	26%	335,748	26%	-11%
Motel 6	128	3%	26,392	2%	-12%
The Addison Inn	154	4%	22,932	2%	16%
Red Roof Inn	107	3%	22,344	2%	-21%
Quality Suites North/Galleria	78	2%	22,702	2%	-12%
America's Best Value Inn	60	2%	5,443	0%	9%
Economy Total	527	14%	99,813	8%	-8%
TOTAL	3,663	100%	1,304,126	100%	-7%

Quarterly Data



(1) Not yet received one or more payments for the quarter

Investment Report Summary

ADDISON

\$1,447,360

Interest Revenue

March 31, 2025

Book Value

\$156,653,259

Market Value

\$155,962,088

Weighted Average Yield-to-Maturity

3.69%

The change in book value is \$9,245,161 or 6.27%.

The change in market value is \$29,937,591 or 6.81%.

The change in interest revenue is \$118,593 or 8.93%.

Weighted average yield-to-maturity increased 0.05%, which is a 1.37% change.

\$1,328,766

Interest Revenue

December 31, 2024

Book Value

\$147,408,0983

Market Value

\$146,024,497

Weighted Average Yield-to-Maturity

3.64%