

Hardware

	Desktops			Base-Model Laptops			Base-Model Laptops (With Cellular)			Accounting Laptops			High-End Laptops			Docking Stations	Hardware Total Costs
	Model	Cost	Quantity	Model	Cost	Quantity	Model	Cost	Quantity	Model	Cost	Quantity	Model	Cost	Quantity	Cost	
Lenovo	M90Q	\$ 1,024.00	78	Yoga X13	\$ 1,788.00	79	Yoga X13	\$ 1,904.00	71	ThinkPad T16	\$ 1,668.00	17	ThinkPad P14s	\$ 2,007.00	28	\$ 35,513.00	\$ 476,373
CDW-G (Lenovo)	M90Q	\$ 907.80		Yoga X13	\$ 1,586.10		Yoga X13	\$ 1,688.10		ThinkPad T16	\$ 1,479.00		ThinkPad P14s	\$ 1,779.90		\$ 33,782.40	\$ 424,728
SHI (Lenovo)	M90Q	\$ 882.92		Yoga X13	\$ 1,556.97		Yoga X13	\$ 1,661.49		ThinkPad T16	\$ 1,447.21		ThinkPad P14s	\$ 1,755.57		\$ 29,217.24	\$ 412,810
SHI (Dell)	Precision 3260	\$ 1,269.73		Latitude 5430	\$ 1,458.37		Latitude 5430	\$ 1,538.09		Precision 3570	\$ 1,502.18		Precision 3470	\$ 1,415.69		\$ 33,013.26	\$ 421,644

Services

	Custom Imaging, Asset Tagging, and Managed Deployment Services
Lenovo	\$33,915.00
CDW-G (Reselling Lenovo Svcs)	\$30,909.00
SHI (Direct)	\$37,353.00
SHI (Reselling Lenovo Svcs)	\$31,450.00

	Estimated Device Disposition Credit
Lenovo	(\$20,844.56) - (\$27,593.21)
SHI (Through ITAD Tech)	(\$11,250)

Hardware

- **SHI (Lenovo)** is lowest overall cost for our first choice of product suite.

- M90Q fits in the Tiny-in-One workstations we already have so fewer cables and cleaner workstations.

- We have used primarily Lenovo products for many years so end users and IT staff are familiar and satisfied with their products.

Services and Device Disposition

- **SHI (Reselling Lenovo Svcs)** for ease of keeping one contract and vendor.

- Lenovo imaging service offers easiest way for staff to build images to be pre-loaded onto devices before deployment.

Device Disposition

- **Lenovo** offers best value for disposing of the Town's assets.