

Town of Addison Facility and Residential Refuse and Recycling Services Proposal RFP 20-155

CANS ONLY

2:00 pm Tuesday, July 7, 2020





July 6, 2020

Town of Addison Department of Finance Attn: Will Newcomer Dallas, TX 75254

RE: Refuse and Recycling Services RFP #20-155 Proposal

To Whom it May Concern,

Enclosed is Community Waste Disposal's response to the Town of Addison's request for a proposal to provide Solid Waste and Recycling collection services.

Community Waste Disposal (CWD) agrees to be bound by the proposal submitted and to provide the services specified. We further agree that the proposal is a firm and irrevocable offer for one hundred eighty (180) days. All content, pricing and exceptions listed in this proposal are based on information provided to CWD. No other documents or agreements were reviewed or considered for exceptions.

Should you have any questions or would like to schedule a meeting to go over in more detail, please call me at 972.392.9300 ext. 2080, or on my mobile at 972.333.6101.

Sincerely,

Greg A. Roemer President

groemer@cwd.to



Confidential Information

CWD considers this material as proprietary rate information that could affect their competitiveness if the waste services contract goes to competitive bid process. Therefore, CWD requests that their proposal content and all associated discussion information to be exempt from public disclosure. CWD requests this information is exempt from Public Records and is only allowed to be part of Public Records, after a ruling of the Attorney General of Texas.

Sınce 1984

Performance Bond Letter

The required Performance Bond will be issued through MBHT, Inc.

No surety or bonding company has ever been required to perform upon the default of CWD or any related subsidiary, parent, or affiliated company.

Neither CWD nor any related subsidiary, parent, or affiliated company has ever filed for bankruptcy protection and is not presently a debtor in a bankruptcy action.



Since 1984

CWD's Insurance Information

Following are Community Waste Disposal, L. P.'s (CWD) Certificates of Insurance:



COMMWAS-02

FOSTERJ

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 11/4/2019

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(les) must have ADDITIONAL INSURED provisions or be endorsed.

| t | his certificate does not confer rights t | o the | cert | ificate holder in lieu of su | uch end | dorsement(s) | ĺ. | require an endo | rsement. A | statement on | |
|--|--|---|----------------|--|---|--|---|--|----------------|---------------|--|
| 1 | DOUCER | | | | | CT Lauren M | | | | | |
| Ins | urance Office of America, Inc. i5 West State Road 434 | | | | PHONE (A/C, No, Ext): (407) 998-4219 FAX (A/C, No): | | | | | | |
| Lor | ngwood, FL 32750 | | | | | ss. Lauren.N | | | | | |
| | | | | | INSURER(S) AFFORDING COVERAGE | | | | | | |
| L. | | | | | INSURE | 32620 | | | | | |
| INS | URED | | | | INSURER B : Endurance American Insurance Company 10 | | | | | | |
| | Community Waste Disposal | | | | INSURER C : AXIS Surplus Insurance Company 2662 | | | | | | |
| | 2010 California Crossing Ro Dallas, TX 75220 | 1. | | | INSURE | 22314 | | | | | |
| | Dallas, TX 75220 | | | | INSURER E : | | | | | | |
| | | | | | INSURE | RF: | | | | | |
| | | | | E NUMBER: | | | | REVISION NUM | | | |
| C | HIS IS TO CERTIFY THAT THE POLICII IDICATED. NOTWITHSTANDING ANY R ERTIFICATE MAY BE ISSUED OR MAY XCLUSIONS AND CONDITIONS OF SUCH | PER POLI | TAIN, CIES. | THE INSURANCE AFFOR LIMITS SHOWN MAY HAVE | N OF A | NY CONTRAC Y THE POLICI REDUCED BY I | CT OR OTHER IES DESCRIB PAID CLAIMS | DOCUMENT WITH | M DECOUNT TO | A MUNICU TUIC | |
| LTR | TYPE OF INSURANCE | ADDL | SUBR | POLICY NUMBER | | POLICY EFF (MM/DD/YYYY) | POLICY EXP (MM/DD/YYYY) | | LIMITS | | |
| Α | X COMMERCIAL GENERAL LIABILITY | | | | | | | EACH OCCURRENCE | I s | 1,000,000 | |
| | CLAIMS-MADE X OCCUR | | | GLW021012105 | | 11/1/2019 | 11/1/2020 | DAMAGE TO RENTEL PREMISES (Ea occur | D rence) \$ | 100,000 | |
| | | | | | | | | MED EXP (Any one pe | | 5,000 | |
| | | | | | | | | PERSONAL & ADV IN | JURY 8 | 1,000,000 | |
| | GENT AGGREGATE LIMIT APPLIES PER: | | | | | | | GENERAL AGGREGA | ATE S | 2,000,000 | |
| | POLICY X BEST LOC | | | | | | | PRODUCTS - COMPA | OP AGG \$ | 2,000,000 | |
| <u> </u> | OTHER: | | | | | | | | 5 | | |
| Α | AUTOMOBILE LIABILITY | | | | | | | COMBINED SINGLE L (Ea accident) | LIMIT | 1,000,000 | |
| | X ANY AUTO | | | CAW021012105 | 11/1/2019 | 11/1/2020 | BODILY INJURY (Per | person) 8 | | | |
| | OWNED SCHEDULED AUTOS ONLY | | | | | | | BODILY INJURY (Per | accident) \$ | | |
| | X XITES ONLY X XISTOSYNED | | | | | | | PROPERTY DAMAGE (Per accident) | 8 | | |
| В | | | - | | | | | | 5 | | |
| ١. | X EXCESS LIAB X OCCUR CLAIMS-MADE | | | EXC30000497002 | | 11/1/2019 | 11/1/2020 | EACH OCCURRENCE | . 8 | 2,000,000 | |
| | DED RETENTIONS | | | EAG5000457002 | | 117172013 | 11/1/2020 | AGGREGATE | \$ | 2 000 000 | |
| _ | WORKERS COMPENSATION AND EMPLOYERS' LIABILITY | | - | | | | | PER | OTH- | 2,000,000 | |
| | AND EMPLOYERS' LIABILITY Y/N | | | | | | | PER STATUTE | OTH- ER | | |
| | ANY PROPRIETOR/PARTNER/UXCUTIVE OFFICER/WEMBER EXCLUDED? (Mandatory in NH) | N/A | | | | | | E.L. EACH ACCIDENT | | | |
| | If yes, describe under DESCRIPTION OF OPERATIONS below | | | | | | | E.L. DISEASE - EA EM | | | |
| С | Excess Liability | | | P-001-000192721-01 | | 11/1/2019 | 11/1/2020 | Per Occurrence | | 3,000,000 | |
| D | Commercial Umbrella | | | NHA088063 | | 11/1/2019 | | Per Occurrence | 1 | 4,000,000 | |
| | | | | | | | | | | 4,000,000 | |
| DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required) REF: Dallas Zoo | | | | | | | | | | | |
| CEF | RTIFICATE HOLDER | | | | CANC | ELLATION | | | | | |
| | Community Waste Disposal, For information purposes | SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE | | | | | LED BEFORE LIVERED IN | | | | |
| | 2010 California Crossing Rd. Dallas, TX 75220 | | | | | Atribania | | | | | |

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Dallas, TX 75220

ACORD 25 (2016/03)





ACORD 25 (2016/03)

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 10/31/2019

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IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in ileu of such endorsement(s).

| PRODUCER | | | | | NAME: Jeannette Gonzalez | | | | | | | |
|--|---|---------------|--------------|---|--|---|--------------|--|----------------|--|--|--|
| Arthur J. Gallagher Risk Management Services, Inc PO Box 1749 | | | | | | PHONE (A/C, No. But): 281-655-6768 FAX (A/C, No. But): 281-655-8769 | | | | | | |
| | TX 77383-1749 | | | | PHONE : FAX FAX 140, Net: 281-655-6769 FAX AG, Net: 281-655-8769 FAX AG, Net: 281-655-8769 FAX ADDRESS: Jeannette_Gonzalez@ajg.com | | | | | | | |
| ' - | | | | | INSURER(S) AFFORDING COVERAGE | | | | | | | |
| | | | | | INSURER A : Texas Mutual Insurance Company | | | | | | | |
| INSURED | | | | | INSURERA: Texas Mutual Insurance Company 2294 INSURER 8: | | | | | | | |
| | nity Waste Disposal, L. P. | | | | INSURERC: | | | | | | | |
| Dallas 1 | elifornia Crossing TX 75220 | | | | INSURER D : | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | INSURER E: | | | | | | | |
| COVERA | AGES CER | TIFI | CATE | NUMBER: 1596712078 | THE OTHER | 101.7 | | REVISION NUMBER: | | | | |
| CERTIF | TO CERTIFY THAT THE POLICIES FED. NOTWITHSTANDING ANY RE ICATE MAY BE ISSUED OR MAY SIONS AND CONDITIONS OF SUCH | EQUIF PERT | REME AIN, | NT, TERM OR CONDITION THE INSURANCE AFFORD | OF AN ED BY | Y CONTRACT THE POLICIE | OR OTHER I | DOCUMENT WITH RESPECT TO 1 D HEREIN IS SUBJECT TO ALL 1 | WHICH THIS | | | |
| INSPI LTR | TYPE OF INSURANCE | AUDIL | SUBR | - | | POLICY EPF (MMCDDYYYYY) | | LIMITS | | | | |
| | COMMERCIAL GENERAL LIABILITY | INSU | MAIL | POLOG HOMBEN | | [MAKUDYTYTT] | (MADE!TT!!) | EACH OCCURPENCE S | | | | |
| | CLAIMS-MADE OCCUR | | | | | | | DAMAGE TO RENTED | | | | |
| | CDUMSTANDE OCCUR | | | | | | | | | | | |
| - | | | | | | | | MED EXP (Any one person) \$ PERSONAL & ADV INJURY \$ | | | | |
| CENT | AGGREGATE LIMIT APPLIES PER: | | | | | | | GENERAL AGGREGATE \$ | | | | |
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| | OTHER: | | | | | | | PRODUCTS - COMP/OP AGG \$ | | | | |
| | MOBILE LIABILITY | | | | - | | | COMBINED SINGLE LIMIT \$ | | | | |
| www. | WY AUTO | | | | | | | BODILY INJURY (Per person) 5 | | | | |
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| _ | MBRELLA LIAB OCCUR EXCESS LIAB CLAMS-MADE | | | | | | | EACH CCCURRENCE S AGGREGATE S | | | | |
| l —— | NED RETENTIONS | | | | | | | the advantage of the same of t | | | | |
| A WORKS | ERS COMPENSATION | | - | 0001110345 | | 11/1/2019 | 11/1/2020 | X PER OTH- | | | | |
| AND E | MPLOYERS' LIABILITY COPRIETOR/PARTNER/EXECUTIVE N | | | 0001110040 | | 711112012 | 11/11/2020 | | | | | |
| OF PICE | PAMEMBEREXCLUDED? | N/A | | | 1 | | | E.L. EACH ACCIDENT \$ 1,000 | | | | |
| If yes, d | describe under MPTION OF OPERATIONS below | | | | | | 1 | E.L. DISEASE - EA EMPLOYEE \$ 1,000. | | | | |
| UESGR | WHICH OF GPERATIONS BROW | | _ | | | | | E.L. DISHASE - POLICY LIMIT \$ 1,000. | ,000 | | | |
| | | | | | | | | | | | | |
| Waiver of | NOP OPERATIONS / LOCATIONS / VEHICL Subrogation added in favor of Ce ion applies except for 10 day notic | rtifica | te Ho | lder as required by written | contrac | ct with the nar | med insured. | d) (WC42 03 04B) 30 Day Notice of | , | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| CERTIFIC | ATE HOLDER | | | | CANC | ELLATION | | | | | | |
| | SAMPLE ONLY FOR BID PURPOSES 2010 California Crossing R | ď | | | ACC | EXPIRATION ORDANCE WIT | H THE POLIC | ESCRIBED POLICIES BE CANCELL REOF, NOTICE WILL BE DEL Y PROVISIONS. | | | | |
| | Dallas TX 75220 USA | | | | AUTHOR | WZED REPRESEN | TATIVE | | | | | |
| | | - | | | - | (7) 100 | 20.201E ACC | OPD CORPORATION All sleds | An annual conf | | | |

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Town of Addison – Executive Summary

Solid Waste and Recycle Service for Residential Units (Base Bid)

CWD has provided a base proposal that offers twice per week trash collection to each resident utilizing one (1) CNG Semi-Automated Rear Load GVW Compliant Vehicle, picking up resident provided containers.

In addition, CWD will perform recycle collection once per week, picking up CWD provided 65-gallon carts or 18-gallon bins. All recycle material is then taken back to CWD's location at 2010 California Crossing Rd. to be processed.

| RFP Option | Trash | Recycle | Bundled Brush | Per Home Per Month | |
|------------|------------------------------------|--|---------------------|-----------------------|--|
| Base Bid | 2xWeek CWD provided 95G cart | <u>1xWeek</u> CWD provided cart or bin | 2xWeek Unlimited | \$12.56 | |



CNG Semi-Automated Rear Load Vehicle used for <u>trash/recycle</u> collection



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Town of Addison – Executive Summary

Solid Waste, Bulk & Brush Service for Residential Units (Alternatives)

Alternate 1 – CWD has provided an alternate proposal that offers twice per week trash collection to each resident utilizing one (1) CNG Semi-Automated Rear Load GVW Compliant Vehicle, picking up resident provided containers.

Alternate 2 – CWD will collect up to fifteen (15) cubic yards of bulk and/or loose brush each week. Collection will occur either on the resident's first or second trash day. In addition to the weekly collection, residents can call and schedule another bulk/brush pickup. The second, on-call pickup is to occur on the residents other scheduled trash day.

| Alternative | Details | Per Home Per Month |
|--------------------------------|--|-----------------------|
| Residential Refuse Only | Trash - <u>2xWeek</u> CWD provided 95G cart | \$10.93 |
| Bulk Trash and Unbundled brush | 1xWeek & On-Call Up to 15CY per collection | \$4.46 |



Claw Truck used for loose brush collection



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Town of Addison – Executive Summary

Recycle Revenue Sharing

CWD has revenue sharing programs with multiple cities in the Metroplex. We believe this to be an important part of the recycling partnership in that it rewards all parties for increasing and keeping volumes clean and free of foreign debris. The CWD revenue sharing program factors market value of material, a known component Percentage of the materials, and the per ton processing fee. The commodities pricing is determined by highly respected national journals that regularly determine the value of each material we will be collecting from the residents. This price is applied to the attached spreadsheet to determine the overall value of the tonnage collected from your Community. The average market price over the last two (2) years has been approximately \$36.38 per ton. Under this revenue sharing program you will never be required to pay CWD regardless of how low the material values may go. When the markets value fall below \$76.81 per ton a negative value will occur. Negative values will carry forward and must be brought back to zero before compensation begins or resumes.





Since 1984

Town of Addison – Executive Summary

Recycling Revenue Sharing Reports

Each month CWD will provide you a detailed report of the current value, tons and Town rebate. Remittance will be made on a calendar quarterly basis.

| Community Waste Disposal | | | | | | | | | |
|---|--|---|------------|------------------|----------|-------------------------|------------------|--|--|
| TOWN OF ADDISON | | | | | | | | | |
| Recycle Revenue Sharing Calculations | | | | | | | | | |
| 95 Gallon CART | | | | | | | | | |
| | | | | | | | | | |
| Total Tons Received by CWD | Total Tons Received by CWD | | | | | | | | |
| | Per Ton Processing Fee & Transportation Fee (Note 1) | | | | | | | | |
| Total Processing Fee | | | | Note 4 | \$ | 36,331.13 | | | |
| | Adj Annually | Note 3 | Ad | justed Monthly | | | | | |
| | | Pricing | | ubished Value | | | | | |
| Commodity | Component % | Structure | | ollars Per Ton | | Total \$ | Tons | | |
| ONP | 14.00% 19.71% | PPI - #8 Southwest Hi PPI #11 Southwest Hi | \$ | 25.00 85.00 | \$ | 1,655.50 | 66.22 93.23 | | |
| Mixed Paper | 9.87% | PPI Mixed Paper #2 Hi | \$ | 15.00 | \$ \$ | 7,924.55 700.35 | 46.69 | | |
| Aluminum | 0.77% | SMP - Region 8 Houston High | \$ | 400.00 | \$ | 1,456.00 | 3.64 | | |
| Steel/Tin | 1.52% | SMP - Region 8 Houston High | \$ | 5.00 | \$ | 35.95 | 7.19 | | |
| PETE | 3.43% | SMP - Region 8 Houston High | \$ | 210.00 | \$ | 3,406.20 | 16.22 | | |
| HDPE - Natur | al 1.15% | SMP - Region 8 Houston High | \$ | 800.00 | \$ | 4,352.00 | 5.44 | | |
| HDPE - Colore | | SMP - Region 8 Houston High | \$ | 80.00 | \$ | 340.80 | 4.26 | | |
| Mixed Plastic | | SMP - Region 8 Houston High | \$ | 60.00 | \$ | 54.00 | 0.90 | | |
| Mixed Glass | 14.67% | SMP - Region 8 Houston (Note 5) | \$ | (22.00) | \$ | (1,526.58) | 69.39 | | |
| Residue | 33.79% 100.00% | | \$ | (24.79) 30.52 | \$ | (3,961.94) 14,436.83 | 159.82 473.00 | | |
| | 100.00% | | Ş | 30.32 | Ş | 14,430.63 | 4/3.00 | | |
| | | | | | | | | | |
| Total Gross Recycle Revenue | | | | | \$ | 14,436.83 | | | |
| Less Total Processing Fees | | | | | \$ | (36,331.13) | | | |
| Net Revenue | | | | | \$ | (21,894.30) | | | |
| 60% City Share of Net Positive Revenue | | | | | _ | NA | | | |
| Daniel Share Dan Tara | | | | | | | | | |
| Revenue Share Per Ton | | | | | | Note 2 | | | |
| | | | | | | Note 2 | | | |
| NOTE 1 Processing & Transportat | ion Fees will be adjusted a | nnually based on CPIU, Disposal, and Fu | uel increa | ases | | | | | |
| NOTE 2 Per ton rebate cannot exc | eed \$40 per ton. City will r | ever be required to pay contractor for n | egative r | evenue | | | | | |
| , , | • | ust be brought back to zero before comp | pensation | n to | | | | | |
| the city begins or resumes | | | | | | | | | |
| NOTE 3 SMP = Secondary Materia | | · | | | | | | | |
| NOTE 4 Published Value Dollars P NOTE 5 Published Value Dollars P | | | | | | | | | |
| NOTE O Published Value Bollars I | or rominolades mask prioc | plus \$17.00 per terr transportation. | | | | | | | |
| Recyclable Material List: | | | | | | | | | |
| 1. Loss of Sustainable Market – I | f a sustainable market is n | o longer available for a recycle commo | dity, CW | /D will inform | | | | | |
| the Town of Little Elm to have it ren | noved from the accepted i | materials list. Example: There is one gl | ass buye | er based in | | | | | |
| Midlothian Texas, if they will no lon | ger accept our glass, CWI |) would have no sustainable market fo | r the cor | mmodity. | | | | | |
| 2 Negative Manufact Value (6.1) | cualua of any af the are and | o commoditios falls belevisere delles | CMID | any potition | | | | | |
| | | e commodities falls below zero dollars, epted materials list. The request to rer | | | | | | | |
| not be unreasonably withheld by th | | epica materials list. The request to ref | | J. COIII WIII | | | | | |
| not be differentiably withher by the TOWIT. | | | | | | | | | |

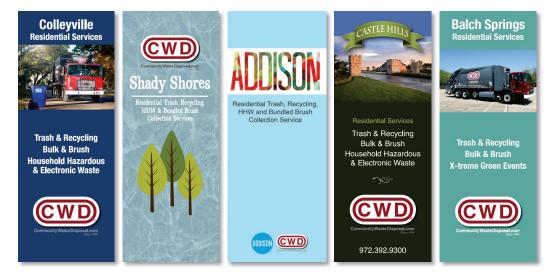


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Town of Addison – Executive Summary

Startup Campaigns

When choosing a new waste disposal company, reviewing the startup plan is a must. In recent years, CWD has successfully implemented its award-winning services in several communities. Each resident will receive a full color service brochure that explains services provided, collection days, and how to reach us with questions.



Examples of CWD brochures for startup campaigns

For more information, go to Tab 16



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Town of Addison – Executive Summary

CWD Vehicle and Customer Technology

SmartDrive Video Safety System (more information in tab 14)

The SmartDrive video-based safety program and transportation intelligence platform transform fleet performance. Community Waste Disposal has approximately 140 units operational units in our residential and commercial fleet vehicles. The SmartDrive system utilizes a combination of video footage, driver intelligence, and personalized performance profiles to provide a comprehensive view of risky driver behavior.

SmartDrive also has a GPS tracking feature, which allows CWD to view a breadcrumb trail of a residential or commercial vehicle in the Town. This information can be used to educate customers on collection times

locations.



Example of SmartDrive recorded event

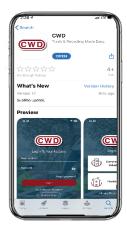


Example of SmartDrive GPS breadcrumb trail of a Princeton residential driver.

CWD Mobile App

The CWD mobile app is available from both the Apple Store and from Google Play. Introduced in 2019, this application gives customers the ability to submit service requests at the palm of their hand







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Town of Addison – Executive Summary

Storm Debris Management Program:

At the Town's request, CWD will dispatch crews to provide swift Storm Debris Management (SDM). Depending on the damage or size of the storm, CWD will deploy one or both of the following SDM Teams:

Team 1: Rear Load and Boom Trucks:

This team will consist of 2 trucks and 3 CWD employees. Rear load crews are excellent for bulky waste items or narrow residential streets, whereas Boom Trucks excel at quickly collecting fallen trees and brush piles with a lift arm. Under CWD's supervision, up to 44 trucks and crews can be dispatched on Saturdays and Sundays. The charge is \$195.00 per truck hour plus disposal.



On short notice, CWD will deploy SDM crews



Team 2: Open Tops and Bobcats:

Again, CWD employees will provide and operate bobcats to load CWD open tops. This system is excellent for demolition of large structures. In a most recent tornado event, CWD members of Team 2 cleared over 1,520 yards of debris in just 133 hours. The charge is \$85.00 per bobcat hour plus standard roll off open top haul rate.







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Town of Addison – Executive Summary

Residential Construction Debris

The CWD Residential Roll Off is ideal for residential clean up. The vehicle is smaller and lighter than large industrial roll off trucks, making it more suited for residential driveways and surrounding property.

The 12 cubic yard container is low to the ground and easy to load. For just \$475.00 the resident will receive:

- Container Delivery
- One Weeks Rental
- One Haul

CWD will invoice the user.



Single Axle light weight vehicle is sized for residential properties

12 yard container is easy to load





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Town of Addison – Executive Summary

Transfer Station

Landfills are often located far away and in undesirable areas. Additionally, the roads in and out are seldom paved and are often laden with scattered debris; not the place for a homeowner in the family station wagon! By contrast, CWD owns and operates a registered transfer station at 2010 California Crossing, Dallas, Texas 75220. The area is solid concrete, well lighted, security accessed, and completely camera-monitored, 24/7. Town residents will have access to this facility for their residential disposal needs.



For more information, go to Tab 8



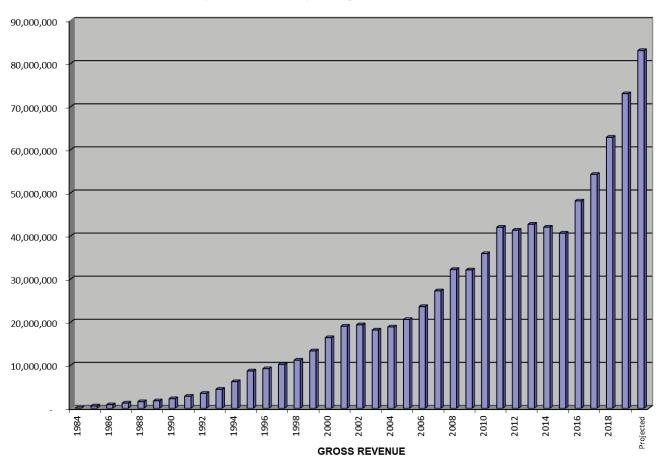
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Town of Addison – Executive Summary

Landfill Availability:

Some of the D/FW area landfill owners would like the public to believe that there is a shortage of disposal space. The suggested conclusion implies that if you don't do business with a landfill owner, you may someday be without a site on which to dispose of your trash. In the foreseeable future, nothing could be farther from the truth. In fact, the ability to divert large volumes of monthly tonnage at any one of D/FW's 16 disposal sites allows for competitive bidding, resulting in lower disposal rates. Within 50 miles of CWD's refuse transfer station is disposal capaTown totaling "784 remaining" years, assuring you, the customer, cost effective disposal options.

In 36 years of operation, CWD has experienced only four non-renewals of municipal contracts.



For more information, go to Tab 8

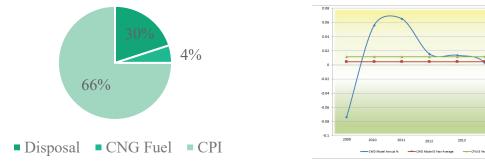


Since 1984

Town of Addison – Executive Summary

Contract Price Adjustments:

Not all services are affected by the same cost increases, or include the same portions of cost. For example, recycling collections do not have disposal cost, while roll off containers may have as much as 50% disposal cost per load. We have taken our many cost components and summarized them in three categories, and secured reputable third party sources that measure the changes in each. These sources assure the Town of Addison and CWD that requested rate changes have a credible foundation. Because of the complexities of different components for different type services, CWD recommends that the attached two page document titled "Annual CPI/Fuel/Disposal Cost Adjustment" be negotiated and used to represent future contract adjustments with Town of Addison.



Typical cost breakdown for residential trash service

7 Year historical actual results 7 year average 1.70%

CPI, disposal and fuel portions of the charge reflected in this proposal are guaranteed not to change during the first 12 months of the contract; however, we do anticipate adjustments at the beginning of the third year of the contract, and each 12 months thereafter. We would look for accommodating contract language, such as, "Annual Rate Adjustment request will not be unreasonably withheld or denied."









Since 1984

Town of Addison – Executive Summary

Rate Adjustment Model And Recycle Revenue Sharing Model TOWN OF ADDISON

All rates charged by Community Waste Disposal (contractor) will be subject to an Annual CPI/Fuel/Disposal Cost Adjustment. The first annual adjustment will be effective twelve (12) months from the contract date, and subsequent adjustments will be made each year through the term of the contract. The Annual Adjustment will be applicable to all charges for Trash, Recycling, and other services for both residential and commercial services as contained in the contract. Rates and fees will be adjusted by the contractor for the second and subsequent Contract years for the term of the contract, based on the indices and methodology as described below. If any index defined herein shall not be determined and published or if any index as it is constituted on the Contract Date is thereafter substantially changed, there shall be substituted for such index another index which is determined and published on a basis substantially similar to the index being replaced as shall be mutually agreed upon by the City and the Contractor. The percentage breakdown among the three components of the annual adjustment (CPI, Fuel, Disposal) will vary based on the type of service rendered (System) and can be found on the System Chart below. Annual Rate Adjustment will not be unreasonably withheld or denied.

CPI (see System Chart for %)

The basis for the CPI component of the annual increase will be the increase in the "Consumer Price Index – All Urban Consumers", all items (not seasonally adjusted) less Energy, for the Dallas-Fort Worth, TX Area as published by the U.S. Department of Labor Bureau of Labor Statistics. The contractor has designated (see System Chart for amount) % of fees and charges to be adjusted by the CPI index. For the Annual Cost Adjustment to be effective on the first anniversary of the contract date, the Base or previous CPI index will be the most recent index published two (2) months prior to the date of the contract, and the Current CPI Index will be the most recent Index published two (2) months prior to the current year's contract anniversary date. For subsequent years the Base CPI will be the previous year's "Current Index Value" and the Current CPI Index will be the most recently published Index two (2) months prior to the current year's contract anniversary date.

CNG FUEL (see System Chart for %)

The Fuel portion of the Annual Adjustment will be determined using the increase in the Henry Hub Natural Gas Spot Price (Dollars per MMBTU) as published by the Energy Information Administration of the U.S. Department of Energy

(https://www.eia.doe.gov/dnav/ng/hist/rngwhhdm.htm). The contractor has designated (see System Chart for amount) % of fees and charges to be adjusted by the fuel index. For the Annual Cost Adjustment to be effective on the first anniversary of the contract date, the Base or Previous Fuel Index will be the average Henry Hub Natural Gas price per MMBTU for the most recent three (3) month period ending two (2) months prior to the date of the contract. The Current Fuel Index will be Henry Hub Natural Gas price per MMBTU for the three (3) month period ending two (2) months prior to the contract anniversary date. For all subsequent years of the contract the Base or Previous Fuel Index will be the previous year's "Current Index Value", and the Current Fuel Index will be the average Henry Hub Natural Gas price per MMBTU for the three month period ending two (2) months prior to the current years contract anniversary date.

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Town of Addison – Executive Summary

DISPOSAL (see System Chart for %)

The Disposal portion of the Annual Adjustment will be determined using the increase in the CWD gate rate price for the DENTON Landfill. The contractor has designated (see System Chart for amount) % of fees and charges to be adjusted by the Disposal rate changes. For the Annual Cost Adjustment to be effective on the first anniversary of the contract date, the Base or Previous Disposal Index will be the DENTON Landfill gate rate effective on the date the CWD bid was submitted. The Current Disposal Index will be the DENTON Landfill gate rate in effect ten (10) months from the contract start date. For all subsequent years of the contract the Base or Previous Index value will be the previous year's "Current Index Value", and the Current Fuel Index will be the DENTON Landfill gate rate in effect one month prior to the current years contract anniversary date. In the event that the designated landfill closes or is no longer available to CWD, a new Landfill Cost per ton will be calculated utilizing the substituted Landfill's rate per ton, plus any additional costs associated with increased time in/out of the new landfill, and increased travel to the new Landfill.

SYSTEM CHART

| | Front Load Trash | Roll Off Trash | Roll Off Excessive Weight | Residential Trash | Recycle |
|----------|------------------------|-------------------|---------------------------------|----------------------|---------|
| CPI | 65% | 55% | 0% | 86% | 84% |
| CNG Fuel | 5% | 5% | 0% | 4% | 5% |
| Disposal | 30% | 40% | 100% | 30% | 11% |
| Total | 100% | 100% | 100% | 100% | 100% |

EXAMPLE (Recycle)

| Contractors Base Fee Index Adjustment Indices Percenta | | Previous (Base) Index Value | Current Index value | Change in Index Value | Index Percentage Change | % Applied to Annual Cost Adjustment | |
|---|------|--------------------------------------|---------------------------|-----------------------------|-------------------------------|--|--|
| Consumer Price Index | 84% | 217.487 | 220.097 | 2.610 | 1.20% | 1.01% | |
| CNG Fuel Cost | 5% | \$2.914 | \$2.987 | \$0.073 | 2.51% | 0.13% | |
| Disposal Cost | 11% | \$20.00 | \$20.40 | \$0.40 | 2.00% | 0.22% | |
| Annual Adjustment | 100% | • | | | | 1.38% | |

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Town of Addison – Executive Summary

RECYCLE REVENUE SHARING MODEL

The CWD revenue sharing program factors market value of material, a known component Percentage of the materials, and the per ton processing fee. The commodities pricing is determined by highly respected national journals that regularly determine the value of each material we will be collecting from the residents. This price is applied to the attached spreadsheet to determine the overall value of the tonnage collected from your Community.

| | | | | Community Waste Disposal TOWN OF ADDISON | | | | | |
|----|--------------|---------------------------------|----------------------------|---|-------------|------------------|-----|-------------|-----------|
| | | | Danu | ole Revenue Sharing Calbula | Hone | | | | |
| | | | nouy | 95 Gallon CART | come | | | | |
| - | | | | 66 Galibii CART | | | _ | - | |
| - | | | | | | - | | | - |
| - | Total Tax | ss. Reige (yeld by CWD) | | | | | | 48 | |
| | | Processing Fee & Transportat | (as Constitute 1) | | | | 5 | 76.81 | Adj Annua |
| | | cecting Fee | Idi testima i | | | Note 4 | 3 | 36331.13 | Maj Minus |
| | TOTAL PTO | Cetting Fee | Adj Annually | Note 3 | _ | ted Monthly | 9 | 36,111.13 | |
| - | | | Adj Annually | Pricing | | shed Walue | - | | |
| | | Commodity | Component % | Structure | | en Per Ton | | Total S | Tors |
| - | | | _ | PPT-48 Stultweel H | S | 25.00 | 8 | 1.855.50 | |
| | | ONP | 14.00% | PPI #11 Southwest M | 5 | 85.00 | 9 | 7,92455 | 93 |
| - | | | 9.07% | PPI Most Paper 42 H | | 1500 | 8 | 70035 | |
| | | Mixed Paper Aluminum | 9.87% | SMP - Region 8 Housian High | 5 | 15.00 | 9 | 1.456.00 | 46 |
| - | | | | SM* - Region & Houston High | 5 | | 8 | 35.95 | |
| | | Stee (/Tin | 1.52% | SW* - Negton 8 Housian High | 7 | 5.00 | 9 | 3.40620 | 7 |
| - | | PETE | 3.43% | SMP - Region 8 Houston High | 5 | 210.00 | \$ | 4,35200 | 16 |
| | | HDP E - Natural | 1.15% | SW* - Region & Housen High | 5 | 800.00 | 9 | | 5 |
| _ | | HDPE - Colored | 0.90% | SMP - Region 8 Housen High | 5 | 80.00 | \$ | 340.80 | - 4 |
| | | Mixed Plastic | 0.19% | | 5 | 60.00 | 1 - | 54.00 | - 0 |
| | | Mixed Glass | 14.67% | SW* - Negton 8 Housion (Nate 5) | 5 | (22.00) | \$ | (1,528.90) | 69 |
| | | Residue | 33.79% | | 5 | (24.79) | S | (3,981.94) | 159 |
| | | | 100.00% | | 5 | 30.52 | 5 | 14,436.83 | 473 |
| | | | | | | | | | |
| | | | | | | | | | |
| | Total Gro | at Re cycle Revenue | | | | | - 5 | 14,436.83 | |
| | Le ss Tota | al Pro on soin g Fee s | | | | | 5 | (36,331.13) | |
| | Net Reve | KOLL 6 | | | | | 5 | (21,894.30) | |
| 0% | City Shan | e of Net Positive Revenue | | | | | | NA. | |
| | | | | | | | | | |
| | Re venu e | Share PerTon | | | | | | - | |
| | | | | | | | | Note 2 | |
| | | | | | | | | | |
| | NOTE 1 | Processing & Transpotation | Press will be adjusted | arrually based on CPIU, Disposal, are | Tuel Inch | орио | | | |
| | NOTE 2 | Per ton rebate connot excee | d \$40 per Ion. City will | never be required to pay contractor for | negative re | wine | | | |
| | | will use. Any negative values o | all cary broard and n | ual bebrought back lozero bebre co | ripensellor | n lio | | | |
| | | The city begins or esumes. | | | | | + | | _ |
| | NOTE 3 | SMP - Secondary Melerate | Promp.PPI = Pup & | Paper Week | | | + | | |
| | NOTE 4 | Published Value Dollars Per | Ton current as of 6-1-2 | 020 | | | + | | _ |
| | NOTE 5 | Published Value Doters For | Ton includes Index per | septus \$17.00 per ton transportation. | | | + | | |
| | | 7 7 | | | | | + | | _ |
| | Re cyclab | le Material List: | | | | | + | | _ |
| | | | nu stal mah la smarke tila | no longeravailable for a recycle con | named the C | Withwill inform | + | | _ |
| - | | | | no ronge ravarracie rora recycle con ed materials list. Dom ple: The re is s | | | + | | _ |
| | | | | WD would have no sustainable man | | | + | | _ |
| - | we as arch a | er result, intrey will not one | er ausprourgialit, C | WAS BUILD OF BUILDING BY MAN | - chardle | current droy. | + | | _ |
| | 2 No. | ellere Mineke i Valere - 1710 | alon of none of the core | yde commodities fails below zerod: | diam Cité | Samuel on this c | + | | _ |
| | z. Nega | | | yde commoditie it all i below se rod: accepted materials list. The request | | | - | | |

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Town of Addison, Texas

Request for Proposals For

Town of Addison Facility and Residential Refuse and Recycling Services RFP 20-155

TOWN OF ADDISON, TEXAS TOWN OF ADDISON FACILITY AND RESIDENTIAL REFUSE AND RECYCLING SERVICES PROPOSAL REP 20-155

NOTICE TO CONTRACTORS

Sealed Technical Statements and Price Proposals will be received by the Town of Addison, Texas at the Addison Finance Building located at 5350 Belt Line Road, Dallas, TX 75254 prior to 2:00 p.m. (CST) Tuesday, July 7th, 2020.

Statement envelopes should clearly reflect the following: RFP 20-155 TOWN OF ADDISON FACILITY AND RESIDENTIAL REFUSE AND RECYCLING SERVICES PROPOSAL

Mailing address is:

Town of Addison Department of Finance Attn: Wil Newcomer 5350 Belt Line Rd. Dallas, Texas 75254

Qualified prospective Contractors ("Contractor") may obtain copies of the RFP or online at www.bidsync.com.

Since Bidsync.com maintains the Contractor files for the Town of Addison, Contractors do not need to notify the Town if they do not intend to submit a proposal on this project.

All questions concerning this project should be in writing and submitted through Bidsync.com. All responses will be posted on Bidsync.com

The Town of Addison ("Town") reserves the right to reject or accept any or all proposals and award the most advantageous proposal received.

*ADDED: At its discretion, the Town reserves the right to award this solicitation to one or more vendors. The Town may award one contract for Facility and one contract for Residential or one contract for both.

No officer or employee of the Town will have a financial interest, direct or indirect, in any contract with the Town.

It is the policy of the Town to afford all people an equal opportunity to submit a proposal on any contract being considered by the Town. The Town has a policy that prohibits discrimination against any person because of race, religion, sex, color, ethnicity, or national origin, in the award of performance of any contract.

<u>SECTION 1 – GENERAL REQUIREMENTS</u>

1.1 GENERAL

Contractors are to provide residential refuse and recycling services in accordance with the terms, conditions and requirements generally set forth in this Request for Proposals. (RFP).

This proposal is for a multi-year Residential Refuse and Recycling contract with a five (5) year base term with possible additional five (5) year terms at the Town's sole option. The Town is looking for a qualified contractor with experience and proven past performance providing solid waste and recycling services for municipalities as required by the Town's Public Works and Engineering Services Department.

The proposal shall include all personnel, labor, materials, and equipment to provide the defined service.

This RFP provides responding Contractors with the information necessary to prepare and submit the Proposal for review by the Town.

1.2 TERM OF CONTRACT

Subject to the annual appropriation of revenues by the Town for the payment of the Contractor in accordance with the terms agreed upon by both parties, the Contract shall be for a five (5) year period beginning November 1, 2020 and ending on October 31, 2025 (the "Initial Term".) The Contract may automatically be extended for successive, additional five (5) year term(s) ("Additional Term"), at the Town's sole option, unless either party notifies the other party in writing, not less than one hundred and eighty (180) days prior to the expiration of the Initial Term or any Additional Term as the case may be, of its intentions to terminate the Contract. Any such written notice shall be served by certified or registered mail, return receipt requested.

1.3 RENUMERATION

The Contractor shall quote a rate for service (garbage and recycling) per residential unit per month. The rate shall include any charge for trash or recycling containers, set up charge or other charges associated with providing service.

Prices provided by Contractor will be for a two (2) year period beginning November 1, 2020. Beginning with year three (3) of the Contract and every year thereafter, prices will increase or decrease by one hundred percent (100%) in wholesale price as measured by the Consumer's Price Index for All Urban Consumers (CPI-U) U.S. City Average, Garbage and Trash Collection not seasonally adjusted 12-month average in May of adjustment year.

The Town shall submit statements to and collect from all residential units.

1.4 HISTORICAL BACKGROUND AND GOVERNMENTAL OBJECTIVES

In Dallas County, Texas, Addison has a population of approximately 15,000, but its business and daytime population typically reaches up to 100,000 a day.

The Town was incorporated on June 15, 1953, under an aldermanic form of government and was changed to the "Town of Addison" in 1982. In 1975, an election to allow liquor by the drink served in town was a major attribute to the expansion of businesses and restaurants. All combined, Addison's restaurants and eating establishments can seat over 20,000 patrons at one time.

Trash and recycling services in Addison are only offered to single-family home residents. There are currently approximately 2,000 single-family homes. Addison uses single-use plastic bags instead of a standard trash can or receptacle for trash disposal. The decision to continue with single-use plastic bags is the result of public opinion, but the Town is open to changing to standard trash receptacles if opinion changes. Current pick-up days are Monday and Thursday for solid waste and Monday for recycling. Service begins at 7am on both days.

The Town has a deep commitment to providing our residents with an exceptional level of customer service. The phrase "The Addison Way" has been coined to describe the friendly and helpful attitude that all Town employees exemplify. As an extension of the Town, the Contractor selected must know that an attitude of going "above and beyond" is the standard in Addison and the expectation for anyone who works for the Town.

It is the intent of the Town to work with Contractors with expertise in municipal trash and recycling to provide the proposed services in SECTION 7 – SCOPE OF SERVICES.

1.5 INQUIRIES AND INTERPRETATIONS

Responses to written inquiries which directly affect an interpretation or change to this RFP will be issued in writing by the Town as an addendum and posted to Bidsync. All such addenda issued by the Town prior to the time that proposals are received will be considered part of the RFP, and the responding Contractor will be required to consider and acknowledge receipt of each addendum in its proposal. — CWD acknowledges receipt of all addendums

1.6 SUBMISSION OF PROPOSALS

Proposals will be received by the Purchasing Manager for the Town until time specified in the Invitation to submit proposals, at which time proposals will be publicly opened and read aloud, in the Finance Building of the Town of Addison located at 5350 Belt Line Rd., Addison, TX 75001. Proposals must be received by the specified time in order to be considered, and proposals submitted after this closing time will not be considered. No changes may be made to proposals after opening.

*ADDED: Submit one (1) original, five (5) paper hard copies, and one (1) electronic version (USB thumb drive preferred). Hard copy responses shall be enclosed in a sealed envelope, with the envelope clearly marked "RFP 20-155 TOWN OF ADDISON FACILITY AND RESIDENTIAL REFUSE AND RECYCLING SERVICES" and must be delivered by 2:00 p.m. (CST) on Tuesday, July 7th, 2020 to:

Town of Addison Department of Finance 5350 Belt Line Road Addison, TX 75001

Proposals may be withdrawn prior to the above scheduled time set for closing of the proposals. PROPOSALS RECEIVED AFTER 2:00 P.M. WILL BE DISQUALIFIED FROM CONSIDERATION AND RETURNED UNOPENED. Note the deadline does not relate to a postmarked date, but rather the proposal must be physically delivered at the Addison Finance Building by the deadline. The Town does not assume responsibility for items lost in the mail or delivered after the deadline. The Town reserves the right to postpone the date and time for proposals through an addendum. No changes to proposals, including pricing structure, time to completion, and references may be made following submission of the proposal.

The Town reserves the right to reject all proposals, to waive any and all irregularities, and to accept or reject any item or combination of items. The Town may accept or reject any of the alternates that may be set forth in a proposal. The Town reserves the right to reject any proposal if the evidence submitted by, or investigation of, such proposing bank fails to satisfy that such proposer is properly qualified to carry out the obligations of the contract and to complete the work contemplated therein.

1.7 ADDENDA AND EXPLANATIONS

Submitters having any questions regarding the true meaning of the specifications or terms and conditions shall submit these questions through the BidSync system. All addenda are issued through BidSync and acknowledgement must be returned with Contractor's proposal.

1.8 TAXES

All proposals are required to be submitted without State Sales tax. The Town is exempt from payment of such taxes and a Tax Exemption Certificate will be executed for the successful Contractor.

1.9 KNOWLEDGE OF CONDITIONS

Before submitting a proposal, each Contractor will be responsible for making all investigations and examinations that are necessary to ascertain conditions affecting the requirements of this RFP. Failure to make the necessary examinations or investigations will not relieve the responding Contractor from its obligation to comply, in every detail, with all provisions and requirements of this RFP.

1.10 INDEMNIFICATION

CONTRACTOR'S INDEMNITY OBLIGATION. CONTRACTOR COVENANTS, AGREES TO, AND SHALL DEFEND (WITH COUNSEL REASONABLY ACCEPTABLE TO OWNER), INDEMNIFY, AND HOLD HARMLESS OWNER, ITS PAST, PRESENT AND FUTURE ELECTED AND APPOINTED OFFICIALS, AND ITS PAST, PRESENT AND FUTURE OFFICERS, EMPLOYEES, REPRESENTATIVES, AND VOLUNTEERS, INDIVIDUALLY OR COLLECTIVELY, IN BOTH THEIR OFFICIAL AND PRIVATE CAPACITIES (COLLECTIVELY, THE "OWNER PERSONS" AND EACH BEING AN "OWNER PERSON"), FROM AND AGAINST ANY AND ALL CLAIMS, LIABILITIES, JUDGMENTS, LAWSUITS, DEMANDS, HARM, LOSSES, DAMAGES, PROCEEDINGS, SUITS, ACTIONS, CAUSES OF ACTION, LIENS, FEES (INCLUDING ATTORNEY'S FEES), FINES, PENALTIES, EXPENSES, OR COSTS, OF ANY KIND AND NATURE WHATSOEVER, MADE UPON OR INCURRED BY OWNER AND/OR OWNER PERSON, WHETHER DIRECTLY OR INDIRECTLY, (THE "CLAIMS"), THAT ARISE OUT OF, RESULT FROM, OR RELATE TO: (I) THE SERVICES TO BE PROVIDED BY CONTRACTOR PURSUANT TO THIS AGREEMENT, (II) ANY REPRESENTATIONS AND/OR WARRANTIES BY CONTRACTOR UNDER THIS AGREEMENT, (III) ANY PERSONAL INJURIES (INCLUDING BUT NOT LIMITED TO DEATH) TO ANY CONTRACTOR PERSONS (AS HEREINAFTER DEFINED) AND ANY THIRD PERSONS OR PARTIES, AND/OR (IV) ANY ACT OR OMISSION UNDER, IN PERFORMANCE OF, OR IN CONNECTION WITH THIS AGREEMENT BY CONTRACTOR OR BY ANY OF ITS OWNERS, DIRECTORS, OFFICERS, MANAGERS, PARTNERS, EMPLOYEES, AGENTS, CONTRACTORS, SUBCONTRACTORS, INVITEES, PATRONS, GUESTS, CUSTOMERS, LICENSEES, SUBLICENSEES, OR ANY OTHER PERSON OR ENTITY FOR WHOM CONTRACTOR IS LEGALLY RESPONSIBLE, AND THEIR RESPECTIVE OWNERS, DIRECTORS, OFFICERS, DIRECTORS, OFFICERS, MANAGERS, PARTNERS, EMPLOYEES, AGENTS, CONTRACTORS, SUBCONTRACTORS, INVITEES, PATRONS, GUESTS, CUSTOMERS, SUBLICENSEES (COLLECTIVELY, "CONTRACTOR PERSONS"). SUCH DEFENSE, INDEMNITY AND HOLD HARMLESS SHALL AND DOES INCLUDE CLAIMS ALLEGED OR FOUND TO HAVE BEEN CAUSED IN WHOLE OR IN PART BY THE NEGLIGENCE OR GROSS NEGLIGENCE OF OWNER OR ANY OTHER OWNER PERSON, OR CONDUCT BY OWNER OR ANY OTHER OWNER PERSON THAT WOULD GIVE RISE TO STRICT LIABILITY OF ANY KIND, CONTRACTOR SHALL PROMPTLY ADVISE OWNER IN WRITING OF ANY CLAIM OR DEMAND AGAINST ANY OWNER PERSON RELATED TO OR ARISING OUT OF CONTRACTOR'S ACTIVITIES UNDER THIS AGREEMENT AND SHALL SEE TO THE INVESTIGATION AND DEFENSE OF SUCH CLAIM OR DEMAND AT CONTRACTOR'S SOLE COST AND EXPENSE. THE OWNER PERSONS SHALL HAVE THE RIGHT, AT THE OWNER PERSONS' OPTION AND OWN EXPENSE, TO PARTICIPATE IN SUCH DEFENSE WITHOUT RELIEVING CONTRACTOR OF ANY OF ITS OBLIGATIONS HEREUNDER, THIS DEFENSE, INDEMNITY, AND HOLD HARMLESS PROVISION SHALL SURVIVE THE TERMINATION OR EXPIRATION OF THIS AGREEMENT.

THE PROVISIONS IN THE FOREGOING DEFENSE, INDEMNITY AND HOLD HARMLESS ARE SEVERABLE, AND IF ANY PORTION, SENTENCE, PHRASE, CLAUSE OR WORD INCLUDED THEREIN SHALL FOR ANY REASON BE HELD BY A COURT OF COMPETENT JURISDICTION TO BE INVALID, ILLEGAL, VOID, OR UNENFORCEABLE IN ANY RESPECT, SUCH INVALIDITY, ILLEGALITY, VOIDNESS, OR UNENFORCEABILITY SHALL NOT AFFECT ANY OTHER PROVISION THEREOF, AND THIS DEFENSE, INDEMNITY AND HOLD HARMLESS PROVISION SHALL BE CONSIDERED AS IF SUCH INVALID, ILLEGAL, VOID, OR UNENFORCEABLE PROVISION HAD NEVER BEEN CONTAINED IN THIS AGREEMENT. IN THAT REGARD, IF THE

CAPITALIZED LANGUAGE INCLUDED IN THE FOREGOING INDEMNITY IS SO DETERMINED TO BE VOID OR UNENFORCEABLE, THE PARTIES AGREE THAT:

- (I) THE FOREGOING DEFENSE, INDEMNITY, AND HOLD HARMLESS OBLIGATION OF CONTRACTOR SHALL BE TO THE EXTENT CLAIMS ARE CAUSED BY, ARISE OUT OF, OR RESULT FROM, IN WHOLE OR IN PART, ANY ACT OR OMISSION OF CONTRACTOR OR ANY CONTRACTOR PERSONS; AND
- (II) NOTWITHSTANDING THE PROVISIONS OF THE FOREGOING SUBPARAGRAPH (I), TO THE FULLEST EXTENT PERMITTED BY LAW, CONTRACTOR SHALL INDEMNIFY, HOLD HARMLESS AND DEFEND OWNER AND OWNER PERSONS FROM AND AGAINST ALL CLAIMS ARISING OUT OF OR RESULTING FROM BODILY INJURY TO, OR SICKNESS, DISEASE OR DEATH OF, ANY EMPLOYEE, AGENT OR REPRESENTATIVE OF CONTRACTOR OR ANY OF ITS SUBCONTRACTORS, REGARDLESS OF WHETHER SUCH CLAIMS ARE CAUSED, OR ARE ALLEGED TO BE CAUSED, IN WHOLE OR IN PART, BY THE NEGLIGENCE, OR ANY ACT OR OMISSION, OF OWNER OR ANY OWNER PERSONS, IT BEING THE EXPRESSED INTENT OF OWNER AND CONTRACTOR THAT IN SUCH EVENT THE CONTRACTOR'S INDEMNITY, HOLD HARMLESS, AND DEFENSE OBLIGATION SHALL AND DOES INCLUDE CLAIMS ALLEGED OR FOUND TO HAVE BEEN CAUSED IN WHOLE OR IN PART BY THE NEGLIGENCE OR GROSS NEGLIGENCE OF OWNER OR ANY OTHER OWNER PERSON, OR CONDUCT BY OWNER OR ANY OTHER OWNER PERSON THAT WOULD GIVE RISE TO STRICT LIABILITY OF ANY KIND. THE INDEMNITY OBLIGATION UNDER THIS SUBPARAGRAPH (II) SHALL NOT BE LIMITED BY ANY LIMITATION ON THE AMOUNT OR TYPE OF DAMAGES, COMPENSATION, OR BENEFITS PAYABLE BY OR FOR CONTRACTOR UNDER WORKERS COMPENSATION ACTS, DISABILITY BENEFIT ACTS, OR OTHER EMPLOYEE BENEFIT ACTS.

RESPONDING CONTRACTORS WILL INDEMNIFY AND HOLD HARMLESS THE TOWN FROM ANY LIABILITY, CLAIMS, SUITS, ACTIONS, CAUSES OF ACTION, COSTS, EXPENSES, CHARGES OR FEES, INCLUDING ATTORNEY'S FEES, FOR INJURY TO ANY PERSON (INCLUDING DEATH) OR DAMAGE TO OR DESTRUCTION OF ANY PROPERTY; AND, ANY ACT OF OMISSION OF CONTRACTOR, ITS CONTRACTORS, SUBCONTRACTORS, SUPPLIERS, OR AGENTS, IN CONNECTION WITH OR ARISING OUT OF, WHETHER DIRECTLY OR INDIRECTLY, ANY AGREEMENT ARISING FROM THIS REQUEST FOR PROPOSALS.

1.11 INSURANCE REQUIREMENTS

The responding Contractor will agree to furnish and maintain continuously during the period of this contract, and any renewals or extensions, insurance coverage meeting all of the requirements.

The Contractor shall review, execute, and submit insurance requirements with the proposal as attached.

1.12 RESOLUTION OF DISPUTES

If a dispute arises between a bidder and the Town, as a condition precedent to filing a lawsuit or seeking a remedy through the courts, the bidder will notify the Town of its request to mediate the dispute and the parties agree to attend, within forty-five (45) days, a non-binding mediation of at least four (4) hours in duration, the cost of which shall be borne equally by the parties and each party shall be responsible for its own legal fees and expenses related to any such mediation. If any bidder initiates any legal action to enforce or interpret any of the

terms or provisions of this RFP or the bid process without first following the express provisions of this Section, the bidder expressly waives its claims against the Town, its officers, employees, agents or representatives.

1.13 NON-DISCRIMINATION POLICY

It is the policy of the Town to afford all people an equal opportunity to submit a proposal on any contract being let by the Town and requires its employees, agents, and contractors to adhere to this policy. The policy prohibits discrimination against any person because of race, color, sex, or national origin, in the award or performance of any contract.

1.14 EX PARTE COMMUNICATION

Please note that to insure the proper and fair evaluation of a Submittal, the Town prohibits ex-parte. communication (e.g., unsolicited) initiated by the Responder to a Town Official, Employee, or Consultant evaluating or considering the proposal prior to the time a formal decision has been made by the Town of Addison City Council. Questions and other communication from Contractors will be permissible until 10:00 am on the day specified as the deadline for questions only through BidSync. Any communication between Responder and the Town after the deadline for questions will be initiated by the appropriate Town Official, Employee, or Consultant only to obtain information or clarification needed to develop a proper and accurate evaluation of the proposal. Ex-parte communication may be grounds for disqualifying the offending Responder from consideration or award of the solicitation then in evaluation, or any future solicitation.

1.15 MATERIAL AND WORKMANSHIP

All equipment, material, and articles incorporated into the work covered by this Contract shall be of the most suitable grade for the purpose intended, unless otherwise specifically provided in this contract. All work under this Contract shall be performed in a skillful and workmanlike manner. The Town may require, in writing, the Contractor remove from the work any employee the Town deems incompetent, careless, or otherwise objectionable, and Contractor shall comply with such request immediately. The apparent silence of these specifications as to any detail or to the apparent omission from it of a detailed description concerning any point, shall be regarded as meaning that only the best commercial practices are to prevail. All interpretations of these specifications shall be made based on this statement.

1.16 COLLECTION EQUIPMENT

- 1) The Contractor shall always provide and maintain a fleet of collection vehicles sufficient in number and capacity to efficiently perform the work (garbage and/or recycling) and render the services required by the Contract. The Contractor shall provide evidence of the ability to perform under breakdown or layoff conditions, in the form of an alternate plan of action, if requested by the Town.
- 2) The Contractors vehicles shall be clearly identified with the name, address, and phone number of the Contractor's local office on each of its cab doors or an equally conspicuous

location on the vehicle.

- 3) Garbage collection vehicles and recycling collection vehicles shall be clearly distinguishable from one another. At no time shall garbage collection vehicles be used to collect recycling material or recycling collection vehicles be used to collect garbage.
- 4) Each collection vehicle shall always be kept clean and in good operating condition. The Town reserves the right to inspect Contractor's vehicles at any time. If the Town inspector determines the vehicle to be offensive or unsafe, the Contractor shall repair, clean, and deodorize the equipment at its own expense.
- 5) The Contractor shall establish its own routes and submit route list to the Town for prior review and approval.
- 6) Vehicles must operate and be of appropriate size to not damage property. Damage caused by contractor must be repaired to Town of Addison standards within 10 business days of incident.
- 7) All collections shall be made as quietly as possible to conform to all Federal, State, County, and Town noise level regulations.

1.17 WARRANTIES

In addition to any other warranties in this Contract, the Contractor warrants that work performed under this Contract conforms to the contract requirements and is free of any defect in equipment, material, or design furnished, or workmanship performed by the Contractor or any subcontractor or supplier at any tier. This warranty shall not limit the Town's rights with respect to latent defects, gross mistakes, or fraud.

This warranty shall continue for Initial Term and any subsequent Additional Terms.

The Contractor shall remedy at the Contractor's expense any failure to conform, or any defect. In addition, the Contractor shall remedy at the Contractor's expense any damage to Town-owned or controlled real or personal property or private property, when that damage is the result of:

- 1) The Contractor's failure to conform to Contract requirements;
- 2) Any defect of equipment, material, workmanship, or design furnished; or
- 3) Any work performed by or on behalf of the Contractor that fails to meet the Town's expectations as set forth herein as solely determined by the Town.

The Contractor shall restore any work damaged in fulfilling the terms and conditions of this clause. The Contractor's warranty with respect to work repaired or replaced will run for one (1) year from the date of repair or replacement.

The Town shall notify the Contractor, in writing, within a reasonable time after the discovery

of any failure, defect, or damage. If the Contractor fails to remedy any failure, defect, or damage within three (3) days after receipt of notice, the Town shall have the right to replace, repair, or otherwise remedy the failure, defect, or damage at the Contractor's expense.

With respect to all warranties, express or implied, from subcontractors, manufacturers, or suppliers for work performed and materials furnished under this contract, the Contractor shall:

- 1) Obtain all warranties that would be given in normal commercial practice;
- 2) Require all warranties to be executed, in writing, for the benefit of the Town, if directed by the Town's Representative; and
- 3) Enforce all warranties for the benefit of the Town, if directed by the Town's Representative.

1.18 CLEANING

Clean-up of all areas affected by the services will be the Contractor's responsibility. The Contractor shall always keep the area from where it retrieves solid waste and recyclables, free from accumulations of said materials. In the case that there is a spillover of materials onto the street or sidewalk the Contractor is responsible for immediate clean-up. Upon completing the service, the Contractor shall leave the work area in a clean, neat, and orderly condition satisfactory to the Town.

1.19 ACCIDENT PREVENTION

The Contractor shall provide and maintain work environments and procedures which will:

- 1) Safeguard the public and Town personnel, property, materials, supplies, and equipment exposed to Contractor operations and activities;
- 2) Avoid interruptions of Government operations and delays in project completion dates;
- 3) Control costs in the performance of this Contract.
- 4) Provide appropriate safety barricades, signs, and signal lights;
- 5) Comply with the local, state, and federal standards;
- 6) Ensure that any additional measures the Town's Representative determines to be reasonably necessary for the purposes are taken; and
- 7) All employees' equipment used on the project shall be clearly identified with the Contractor's name and LOGO.

Whenever the Town's Representative becomes aware of any noncompliance with these requirements or any condition which poses a serious or imminent danger to the health or safety of the public or Town personnel, the Town's Representative shall notify the Contractor

orally, with written confirmation, and request immediate initiation of corrective action. This notice, when delivered to the Contractor or the Contractor's representative at the work site, shall be deemed sufficient notice of the noncompliance and that corrective action is required. After receiving the notice, the Contractor shall immediately take corrective action. If the Contractor fails or refuses to promptly take corrective action, the Town's Representative may order stopping all or part of the work until satisfactory corrective action has been taken. The Contractor shall not be entitled to any equitable adjustment of the contract price or extension of the performance schedule on any stop work order issued under this clause.

SECTION 2 – PREPARATION COSTS

All costs incurred in responding to the RFP will be the responsibility of the Contractor submitting the proposal and any subsequent proposals as part of this RFP.

SECTION 3 – DURATION

The responding Contractor must agree, in writing, that all information contained in the submitted proposal is valid for at least one hundred and seventy five (175) days or five (5) months, from the date of submittal or until a final contract is approved, whichever occurs first. It should be noted that the contract will be awarded in September, but work will not begin until the existing contract terminates on October 31, 2020. Promotional and informational work may be done prior to the November 1st start date.

SECTION 4 - CONTRACT TERMS

The Public Works and Engineering Services Department will make the final selection of a Contractor for Town Council consideration and action. The selected Contractor(s) may be required to enter a Contract that incorporates all of the obligatory points in this RFP.

Subject to the annual appropriation of revenues by the Town for the payment of the Contractor in accordance with the terms agreed upon by both parties, the Contract shall be for a five (5) year period beginning November 1, 2020 and ending on October 31, 2025 (the "Initial Term".) The Contract may be extended for successive, additional five (5) year term(s) ("Additional Term"), at the Town's sole option, unless either party notifies the other party in writing, not less than one hundred and eighty (180) days prior to the expiration of the Initial Term or any Additional Term as the case may be, of its intentions to terminate the Contract. Any such written notice shall be served by certified or registered mail, return receipt requested.

SECTION 5 - PROPRIETARY INFORMATION AND THE TEXAS PUBLIC INFORMATION ACT

All proposals that have been submitted will be open for public inspection after the Contract is awarded, except for trade secrets and confidential information contained in the proposals to the extent marked "confidential" by the proper responding party. Should a contractor consider any portion of the proposal to be privileged or confidential by statute or judicial decision, including trade secrets and commercial or financial information, then the Contractor must clearly identify those portions.

The Town will honor a Contractor's notations of trade secrets and confidential information and will decline to release such information initially, but note that the final determination of whether a particular portion of a Contractor's proposal is in fact a trade secret or commercial or financial information that may be withheld from public inspection will be made by the Texas Attorney General or a court of competent jurisdiction. In the event a public information request is received for a portion of the proposal that that the Contractor has marked as being confidential information, Contractor contact will be notified of such request and Contractor will be required to justify Contractor's legal position in writing to the Texas Attorney General pursuant to Texas Government Code Section 552.305, as amended. In the event that it is determined by opinion or order of the Texas Attorney General or a court of competent jurisdiction that such information is in fact not privileged and confidential under Section 552.110 of the Government Code and/or Section 252.049 of the Local Government Code, then such information will be made available to the requester.

Marking entire proposal "CONFIDENTIAL"/"PROPRIETARY" **is not** in conformance with the Texas Public Information Act.

SECTION 6 - CALENDAR OF EVENTS

| 2020 Target Date | <u>Description of Events</u> |
|----------------------|---|
| June 8th | Release RFP for distribution. |
| June 9 th | Begin advertisement for proposals in Dallas Morning News. |
| June 18th | Pre-Proposal Conference to discuss RFP at 2:00 PM; Surveyor |
| | Water Tower Learning Center, 4000 Arapaho Road, Addison, TX |
| | 75001 (Attendance strongly encouraged, attendees receive 5 points |
| | toward proposal evaluation) |
| June 30th | Deadline to submit questions |
| July 7th | Proposals due by 2:00 PM Addison Finance Building, 5350 Belt Line |
| | Road, Addison, TX 75001 |

SECTION 7 – SCOPE OF SERVICES

7.0 The Town is soliciting Proposals from Contractors for the right to provide collection and removal of solid waste and recyclable materials for single-family residential units (Minimum of 2,000) within the corporate limits of the Town of Addison. Further, the Contractor shall furnish all personnel, labor, equipment, trucks, and all other items necessary to provide for said collection and removal. Contractor may not use subcontractor personnel, labor, equipment, trucks and/or any and all other items necessary to provide for said collection and removal required by the Town pursuant to the Contract.

Contractor must demonstrate successful ten (10) year minimum experience in residential solid waste collection and prior five (5) year minimum experience in residential recycling collection.

7.1 <u>DEFINITIONS</u>

Town: Town of Addison, Texas.

Bags or Garbage Bags: Plastic sacks designed to store up to 35 lbs. of refuse with sufficient wall strength to maintain the physical integrity when lifted by top.

Bulk Waste: Stoves, water tanks, washing machines, furniture, large pieces of construction debris (generated from the residential unit only) and other waste material other than dead animals and hazardous waste with weights of volumes greater than those that fit in garbage bags.

Bundled Brush: Tree, shrub and brush trimmings, and dead trees or branches thereof bundled together and not exceeding five feet in length, or 50 lbs. in weight.

Construction Debris: Building material waste resulting from construction, remodeling, repair, or demolition operations of residential unit.

Contract Documents: The Request for Proposals, Instruction to Submitters, Contractor's Proposal, General Specifications, the Contract Performance Bond, Contract for Services, and any additional documents deemed required by the Town to complete the transaction between the Town and Contractor.

Contractor: The person, corporation or partnership performing services under this Contract.

Dead Animals: Animals or portions thereof, greater, or equal to 10 pounds that have expired from any cause, except those slaughtered or killed for human use.

Director: The Town of Addison Public Works and Engineering Services Director or their designee.

Disposal Site: A refuse depository including but not limited to sanitary landfills, transfer stations, incinerators and waste processing/separation centers licensed, permitted or approved by all governmental bodies and agencies having jurisdiction and requiring such licenses, permits or approvals to receive for processing or final disposal of refuse, dead animals and recyclables.

Electronics Waste (E-Waste): Discarded electronics that include, but are not limited to: computers, computer accessories, printers and copiers, fax machines, power supplies and chargers, data center equipment, cell phones, telephones, and PDAs, TVs, VCRs, sound boards and equipment, small appliances.

Facility Refuse: All garbage, rubbish, bulk waste, unbundled brush, and bundled brush generated by the Town of Addison.

Garbage: Any and all dead animals of less than 10 pounds in weight, except those slaughtered for human consumptions; every accumulation of waste (animals, vegetable and/or other matter) that results from the preparation, processing, consumption, dealing in, handling, packing, canning, storage, transportation, decay or decomposition of meats, fish, fowl, birds, fruits, grains or other animal or vegetable matter (including, but not by way of limitation, used tin cans and other food containers; and all easily decomposable waste animal or vegetable matter which is likely to attract flies or rodents); except (in all cases) any matter included in the definition of Bulk Waste, Construction Debris, Dead Animals, pool chemicals and Hazardous Waste.

Hazardous Waste: Waste, in any amount, which is defined, characterized, or designated as hazardous by the United States Environmental Protection Agency or appropriate State agency by or pursuant to Federal or State Law.

Household Hazardous Waste (HHW): Any solid waste generated in a household by a consumer, which contains hazardous substances, which may pose threat to the environment, wildlife, and human health. HHW substances include paint, cleaning products, indoor pesticides, automotive products (motor oil, fuel additives, starter fluids, antifreeze, etc.), lawn and garden products, batteries, fluorescent light bulbs and any household flammable products.

Overflow: All garbage generated at a residential unit that does not fit inside garbage bags but is not considered Bulk Waste.

Producer: An individual who generates refuse.

Recycling Bins: A container with lid and decal illustrating what can/cannot be recycled.

Recyclable Material (Recycling): Recyclable material shall include all newsprint including slicks, magazines, phone books, aluminum food and beverage cans, all steel and tin cans, empty aerosol cans, clear, green, and brown glass, and plastic containers #1-5 and #7. Other materials may be added by mutual consent of the Town and Contractor.

Refuse: All matter thrown away or rejected as worthless.

Resident: Person residing at a residential unit.

Residential Unit: A dwelling within the corporate limits of the Town of Addison occupied by a single family with an individual, domestic, Town-inspected water meter.

Residential Refuse: All garbage, rubbish and bundled brush generated by a customer at a residential unit.

Rubbish: All waste wood, wood products, grass cuttings, dead plants, weeds, leaves, chips, shavings, sawdust, printed matter, paper, pasteboard, rags, straw, used or discarded clothing, shoes and boots, combustible waste pulp and other products such as those used for packaging, glass, ashes, floor sweeping, glass mineral or metallic substances, and any and all other waste materials not included in the definition of Bulk Waste, Construction Debris, Dead Animals, Garbage or Hazardous Waste.

Single-Family House: The single-family house includes fully detached, semidetached (semi attached, side-by-side), row houses, and townhouses. In the case of attached units, each must be separated from the adjacent unit by a ground-to-roof wall in order to be classified as a single-family structure. Also, these units must not share heating/air-conditioning systems or utilities.

Subcontractor: Any person, firm, entity, corporation, or partnership acting on behalf of the Contractor in the fulfillment of the term, conditions, requirements and services of the RFP and/or the Contract.

Sustainable Management Plan: Document prepared by the Contractor detailing the goals and vision for lessening the company's impact on the environment and approved by the Director.

Town Representative: The Town of Addison's Public Works & Engineering Services Director or their designee for residential refuse and recycling. The Town of Addison's General Services Director or their designee for facility refuse and recycling.

Unbundled Brush: Tree, shrub and brush trimmings, and dead trees or branches thereof not bundled together, and any bundled brush that exceeds the specified limits for bundled brush collection.

7.2 TYPE OF COLLECTION

1) Service Provided - Residential Refuse

a) Contractor shall provide manual curbside collection of Residential Refuse to each residential unit two (2) days per week. Collection days shall be chosen by the Contractor but must remain within Monday through Friday. Notification of delay or cancellation of service must be given to the Town by 8:00am on days of inclement weather incidents, including but not limited to ice, snow, flooding, etc. ("Inclement Weather"). Collection shall begin by 7:00am on the designated collection day. In the event of Inclement Weather, Contractor shall immediately

- coordinate with Director for alternative days of service. Contractor must notify Town of alternate collection days when collection falls on Christmas or Thanksgiving.
- b) Contractor shall provide curbside, alleyway or closet collection where necessary. Note: residential units on Le Grande Drive, Winter Park Lane, Pokolodi Circle, Leadville Place and Rush Circle have closets on the side of their garages for garbage storage. NOT ALL RESIDENTIAL UNITS CURRENTLY USE CLOSETS, BUT CONTRACTOR MUST CHECK ALL CLOSETS AND EMPTY IF BEING USED.
- c) Contractor shall collect all residential refuse at curbside, alleyway, and closet regardless of volume set out. No extra compensation will be given for increase in number of bags or cans set out on garbage days. Contractor shall pickup all residential refuse set out in other suitable containers such as but not limited to garbage cans, cardboard boxes, buckets, etc.
- d) The Contractor shall collect all bundled brush.
- e) All refuse collected by the Contractors shall be so contained, tied, or enclosed that leaking, spilling, or blowing is prevented. All refuse collected for disposal by the contractor shall be hauled to a Disposal Site. The charge for disposal shall be included in the rate set forth in the Contractor's Proposal. The Contractor shall demonstrate in writing that he has secured adequate landfill capacity to disposal of all Town refuse for a minimum fifteen (15) year period.
- f) The Contractor shall provide the Town of Addison with a Customer Service and Quality Assurance Plan. The Plan must detail the standard operating procedure for a missed trash pick-up (must be retrieved within 24 hours) and preferably, provide an online tracking service of customer complaints/requests. Locally based customer service personnel with same day response requirements are preferred.
- g) The Contractor shall provide the Town with a detailed Residential Refuse Education Outreach Plan. The plan shall include: a social media plan and traditional education and outreach (mailers, door hangers, cart decals, newsletters, advertisements, welcome packets, posters, bill inserts, etc.) The outreach materials shall include information that informs residents on the dates/time that residential refuse is retrieved and the acceptable method of containment.

2) Service Provided - Residential Recycling

a) The Contractor shall provide each single-family home with a container for recyclables. This container will either be a 64-gallon (or similar size) rolling cart with an attached lid or a 13-gallon (or similar size) bin with lid to be chosen by each individual resident based on the residents preference for container size. This container shall come with a decal explaining what can/cannot be recycled. In the case that a container is lost or damaged the Contractor shall provide a new container at no cost to the resident. If a residence has already been provided one (1) free replacement, the second time a request for a new container is made the resident will

be charged a fee decided upon by the Contractor and the Town. If the resident can show proof that the container was damaged by the Contractor, a new container will be issued without charge.

- b) The Contractor shall collect recyclable materials, once per week, beginning at 7:00 a.m. from all residences (Minimum of 2,000) receiving individual garbage collection services in Town. The day of service is to be chosen by the Contractor but should fall on one of the same days chosen for residential refuse collection, as to not add a third day of service. Notification of delay or cancellation of service must be given to the Town by 8:00am on days of Inclement Weather, including but not limited to ice, snow, flooding, etc. ("Inclement Weather"). In the event of Inclement Weather, Contractor shall immediately coordinate with Director for alternative days of service. Contractor must notify Town of alternate collection days when collection falls on Christmas or Thanksgiving.
- c) The Contractor shall collect all clean recycling materials that are placed curbside, this includes but is not limited to, items such as empty appliance boxes, that cannot fit into the provided container.
- d) All recycling containers shall be placed after collection in such a manner as to not interfere with street, sidewalk, and mailbox access. All container lids shall be replaced and/or shut when collection is complete.
- e) The Contractor shall provide the Town of Addison with a Customer Service and Quality Assurance Plan. The Plan must detail the standard operating procedure for a missed recycling pick-up (must be retrieved within 24 hours) and preferably, provide an online tracking service of customer complaints/requests. Locally based customer service personnel with same day response requirements are preferred.
- f) The Contractor shall provide the Town with a detailed Recycling Education Outreach Plan. The plan shall include an innovative, collaborative, social-marketing based education and outreach program including: a social media plan and traditional education and outreach (mailers, door hangers, cart decals, newsletters, advertisements, welcome packets, posters, bill inserts, etc.)

3) Service Provided-Town Facilities Refuse

- a) The Contractor shall provide services contained within this proposal, at specified Town facility locations with the specified containers and scheduled pick-ups as noted in section 8 Price Proposal.
- b) Contractor shall pick up regulated waste as shown in section 8, table for Town facility pricing on an as needed basis. A Department representative will contact the vendor with site locations when services are needed. The same safety and legal requirements pertain to Town facilities as the Town residents.

- c) Contractor shall be responsible for visiting the sites and ascertaining pertinent local conditions such as location, accessibility, and general character of the site(s), the character and extent of existing work.
- d) Vendor shall be responsible for preservation of all public and private property and shall use every precaution necessary to prevent damage thereto.
- e) All work shall be completed in a manner that minimizes the possibility of any threat to human health and safety or the environment.

4) Service Provided-Town Facilities Recycling

- a) The Contractor shall provide specified Town facility locations with an adequate number of containers, both interior desk size and exterior carts, per individual facility requirements for recyclables. This container shall come with a decal explaining what can/cannot be recycled. In the case that a container is lost or damaged the Contractor shall provide a new cart at no cost to the Town. If the Town has already been provided one (1) free replacement, the second time a request for a new container is made the Town will be charged a fee decided upon by the Contractor and the Town. If the Town can show proof that the container was damaged by the Contractor, a new container will be issued without charge.
- b) The Contractor shall collect recyclable materials, in coordination with local neighborhoods receiving individual garbage collection services in Town. The day of service is to be chosen by the Contractor but should fall on one of the same days chosen for residential refuse collection, as to not add a third day of service. Notification of delay or cancellation of service must be given to the Town by 8:00am on days of Inclement Weather, including but not limited to ice, snow, flooding, etc. ("Inclement Weather"). In the event of Inclement Weather, Contractor shall immediately coordinate with Town of Addison General Services Department designated staff for alternative days of service. Contractor must notify Town of alternate collection days when collection falls on Christmas or Thanksgiving.

7.3 GENERAL PERFORMANCE REQUIREMENTS: The Contractor shall provide the following minimum services:

- 1) All collections shall be made as quietly as possible to conform to all Federal, State, County or Town noise level regulations.
- 2) All invoices are to be submitted to the Town of Addison, Accounts Payable, P.O. Box 9010, Addison, Texas 75001. The Town shall make payment within thirty (30) days of receipt of invoice and acceptance of all goods and services by authorized town employees. Invoicing shall be itemized according to the awarded unit cost. Unit cost shall not change for the first two (2) years of the Initial Term of the Contract.
- 3) New Customers may be added at any time.

- 4) The Town may wish to change the scope of this Contract by adding or deleting goods or services. In this case, payments for extra work will be based upon agreed lump sums or agreed unit prices in writing. The Contractor and Town shall agree upon such prices before the extra work is started. The Contractor shall submit to the Town a written estimate of the cost of the extra work.
- 5) No Change Order shall be made without a written order from the Town, in which event the Contractor shall proceed with such extra work or change, and no claim for an addition to the Contract Sum shall be valid unless so ordered. All Change Orders which shall exceed the sum of \$50,000 or 25% of the original contract shall not be made without first obtaining City Council approval. All Change Orders less than \$50,000 or 25% of the original contract shall be first approved by the City Manager (or City Manager's designee) before such work shall be done. No employee of the Town shall have the right to waive or authorize Change Orders in contradiction to the above provisions. Notwithstanding any provision to the contrary contained in this Contract, Contractor shall not be entitled to claim any delay or additional compensation for the time which it takes to obtain the consents required herein.
- 6) No Waiver One or more waivers to any covenant, term or condition of this Contract by either party shall not be construed as a waiver of a subsequent breach of the same or any other covenant, term, or condition; nor shall any delay or omission by either party to seek a remedy for any breach of this Contract or to exercise a right accruing to such party by reason of such breach be deemed a waiver by such party of its remedies or right with respect to such breach. The consent or approval by either party to or of any act by the other party requiring such consent or approval shall not be deemed to waive or render unnecessary consent to or approval of any similar act.
- 7) Entire Response Contractual Obligation This response, submitted documents, and any negotiations, when properly accepted by the Town, shall constitute a contract equally binding between the successful Contractor and Addison. No different or additional terms will become part of this Contract except as properly executed in an addendum or change order.
- 8) Contractor shall familiarize himself with the nature and extent of the specifications, site conditions and comply with all traffic and safety requirements, federal, state and local laws, ordinances, rules and regulations that in any manner may affect cost, progress or performance of the Work.
- 9) The Contractor binds himself, his partners, successors, assigns and legal representative to the Town party hereto, his partners, successors, assigns and legal representatives in respect to all covenants, agreements and obligations contained in the Contract Documents.
- 10) The Contractor agrees to pay not less than the minimum wage rates established by law.
- 11) Silence of Specifications: The apparent silence of these specifications as to any detail or to the apparent omission from it of a detailed description concerning any point, shall

- be regarded as meaning that only the best commercial practices are to prevail. All interpretations of these specifications shall be made based on this statement.
- 12) Prior or pending litigation or law suits: Each supplier must include in its proposal a complete disclosure of any alleged significant prior or ongoing contract failures, any civil or criminal litigation or investigation pending which involves the proposer or in which the proposer has been judged guilty or liable

7.4 EMPLOYEES

- 1) All field employees of the Contractor shall wear uniforms identifying them as employees of the Contractor. Employees driving any vehicle in connection with the Contract shall, always, possess and carry the appropriate State of Texas Operators License for the vehicle being operated.
- 2) The Contractor's employees, officers, and agents shall at no time be allowed to identify themselves, or in any way represent themselves, as being employees or agents of the Town of Addison.
- 3) The Contractor shall prohibit the drinking of alcoholic beverages or the use of controlled substances by employees while on duty or while performing duties under this contract.
- 4) The Contractor shall maintain a local office and an authorized managing agent and provide the address to the Town. The Contractor shall furnish the Town the name of the managing agent prior to commencing operations and will notify the Town if the managing agent is changed. The managing agent shall serve as point of contact for communication between the Town and the Contractor. On collection days the Contractor's local office shall be open during normal business hours.

7.5 REPORTING REQUIREMENTS

- 1) The Contractor shall provide the Town with monthly recycling reports within five (5) days from the end of the month being reported. These reports shall include:
 - a) Estimated tonnage of all materials received by type of material, based on "test load" percentages:
 - b) Average percent of total weight collected by material:
 - c) Material market prices and amount to be paid to Town (50%); and REMOVED
 - d) Average pounds per home per month.
- 2) The Contractor shall provide the Town with a monthly garbage collection report within five (5) days from the month being reported. This report shall include the tonnage of all material collected for the month.

7.6 TERMINATION OF CONTRACT

BY TOWN: Failure to perform the work in accordance to the specifications shall constitute a material default. The Town of Addison, at its sole option, shall have the right to terminate the Contract without further cause.

- 1) Should the Contractor at any time refuse or neglect to supply a sufficient number of properly skilled workmen or sufficient materials of the proper quality or fail in any respect to prosecute the work contemplated herein with promptness and diligence or fail in the performance of any of the covenants herein contained, or,
- 2) If the Town is dissatisfied with the quality of the Contractor's performance, or if the Contractor fails to comply with the terms of this Contract, the Town shall so inform the Contractor by telephone, noting all areas of dissatisfaction and the Contractor shall correct the deficiencies by noon of the following day. If the Contractor fails to correct the deficiencies within the said period, the Town may elect to:
 - a) Perform the services itself, or obtain others to perform the services, in which case the Town shall recover those costs by deducting 200% of the "out of pocket expense" from the Contractor's monthly invoice; and/or,
 - b) Terminate the Contract immediately by giving written notice to the Contractor. Termination by the Town under this section shall be in addition to all other remedies that the Town may have against the Contractor.
 - c) The Town of Addison reserves the right to cancel this Contract at any time, without cause with one hundred and eighty (180) days written notice.
 - d) The Town may be required to cancel the Contract if the governing body does not provide funding for any fiscal year beginning October 1.

BY CONTRACTOR

- 1) Should the Contractor elect to cancel the Contract prior to the original or extended termination date, at least one hundred and eighty (180) days written notice shall be given to the Director of Public Works for Town of Addison.
- 2) The Town shall deduct any out of pocket costs, associated with re-bidding this Contract, from money owed the Contractor. Also, any in the cost of services for the balance of the contract term shall be deducted by the Town from amounts owed to the Contractor.

SECTION 8 – PROPOSAL REQUIREMENTS

Tab 1: MANDATORY REQUIREMENTS: See Section 1

- 1) Provide a signed Letter of Interest including a narrative describing the Contractor's unique qualifications to provide services as requested for the Town;
- 2) Statement about the availability and commitment of the Contractor, including all key personnel (Project Manager and Route Supervisor) who will provide services for the Town;
- 3) Indemnification Agreement, executed and signed, Attachment B; and
- 4) Insurance Agreement, executed and signed; Attachment C.

Tab 2: PROGRAM MANAGEMENT ORGANIZATION AND RESUMES: See Section 2

- 1) Provide an organizational chart showing the roles of the key team members that will be assigned to the Town's projects;
- 2) Provide resumes giving the experience and expertise of the team members that will be involved with the Town's projects, including each one's experience with similar public sector projects;
- 3) The Project Manager must have successful experience in similar roles and with public entities; and
- 4) The Route Supervisor must have successful experience in similar projects in addition to appropriate certifications, licenses, etc.
- Tab 3: EXPERIENCE AND PAST PERFORMANCE: List past or current customer cities and contact for which the Contractor has provided or is providing services which are most related to the project. The following information for each relevant project listed; projects must be within the last five (5) years and maximum of five (5) projects presented: See Section 3
 - 1) Customer city and number of single-family households serviced;
 - 2) Cost per single-family household;
 - 3) Services offered (i.e. 96-gallon roll cart for trash and recycling, twice per week);
 - 4) Duration of service (2 months servicing, 6 years servicing, etc.);
 - 5) Responsible individual in charge of the work; and
 - 6) Reference/contact for the city complete with phone, email, and mailing contact information.

Tab 4: CUSTOMER SERVICE AND QUALITY ASSURANCE PLAN See Section 4

Tab 5: RECYCLING OUTREACH AND EDUCATION PLAN See Section 5

Tab 6: PRICE PROPOSAL See Section 6

Residential Refuse: Contractor shall provide manual curbside collection of Residential Refuse to each residential unit two (2) days per week beginning at 7:00 a.m. Collection days shall be chosen by the Contractor but must remain within Monday through Friday. Contractor shall collect all garbage, rubbish and bundled waste at curbside, alleyway, and closets regardless of volume set out. Contractor shall pickup all garbage set out in other suitable containers such as but not limited to garbage cans, cardboard boxes, buckets, etc.

Recycling: The Contractor shall provide each single-family home with a container for recyclables. This container shall come with a decal explaining what can/cannot be recycled. The Contractor shall collect recyclable materials, once per week, beginning at 7:00 a.m. from all residences (Minimum of 2,000) receiving individual garbage collection services in Town. The Contractor shall collect all clean recycling materials that are placed curbside, this includes but is not limited to, items such as empty appliance boxes, that cannot fit into the provided container. The day of service is to be chosen by the Contractor but should fall on one of the same days chosen for residential refuse collection, as to not add a third day of service. Recycling and Bulk/Brush pickup shall not be on the same day as to limit the amount of waste items set out for collection on any one day.

Bulk Trash and Unbundled Brush: Services include a once weekly sweep of all residential areas of Town to collect all-bulk and brush that is set out for collection beginning at 7:00 a.m. from all residences (Minimum of 2,000) receiving individual garbage collection services in Town. The day of service is to be chosen by the Contractor but should fall on one of the same days chosen for residential refuse collection, as to not add a third day of service. Recycling and Bulk/Brush pickup shall not be on the same day as to limit the amount of waste items set out for collection on any one day. The contractor will also provide an on-call service where residents can request a special collection that shall be picked up within 2 business days of the request. See Section 6 – page 2 for details on CWD's pricing options

Town Facilities: Services include facility refuse removal and recycling services at Town of Addison Municipal facilities. Contractor will supply all labor, equipment, materials, transportation, fuel, and supervision necessary to provide collection and disposal services for solid waste, bulk trash, and recyclables at Town of Addison Municipal Facilities. Contractor will provide and replace upon pick up, at the locations, container types and pick-up schedules as shown below.

Residential Base Pricing (based on 2,000 units) See Section 6 for CWD pricing

| Service | Monthly Cost per Residence | Annual Cost |
|-----------------------|-------------------------------|-------------|
| Residential Refuse | | |
| Residential Recycling | | |
| Total | | |

Residential Alternate / Additional Costs (based on 2,000 units)

| Service | Monthly Cost per Residence | Annual Cost |
|--------------------|-------------------------------|--------------------|
| Residential Refuse | | |
| service only | | |
| Bulk Trash and | | |
| Unbundled Brush | | |
| | | |

Town Facility Pricing

| Location | Container Type | Scheduled Pick- Ups | Monthly Container Rental Cost | Monthly Pickup and Disposal Cost | Total Annual Cost |
|--------------|-------------------|-------------------------------------|-------------------------------------|---|-------------------------|
| Service | 6 yd Front | Twice a week | | | |
| Center | Load | (Tuesdays & Fridays) | | | |
| | 40 yd Roll Off | On call (estimated 58 pickups/year) | | | |
| | 30 yd Roll Off | On call (estimated 72 pickups/year) | | | |
| Finance | 2 yd Front | Once a week | | | |
| Department | Load | (Saturdays) | | | |
| Fire Station | 8 yd Front | Twice a week | | | |
| #1 | Load | (Tuesdays & Fridays) | | | |
| Fire Station | 8 yd Front | Twice a week | | | |
| #2 | Load | (Tuesdays & Fridays) | | | |
| Police | 10 yd Front | Twice a week | | | |
| Department | Load | (Tuesdays & Fridays) | | | |
| Conference | 2 Containers | Twice a week | | | |
| Centre | - 8 yd Front | (Mondays & | | | |
| | Load | Fridays) | | | |
| Total | | | | | |

For Town Facilities, provide a fee schedule for your services for each location and rental prices for additional disposal services.

SECTION 9 – EVALUATION

Firms will be evaluated on the following criteria:

Cover letters, unnecessarily elaborate brochures, or other presentations beyond those sufficient to response to this request are not desired and discouraged.

| EVALUATION FACTORS | Percent |
|---|---------|
| 9.1 EXPERIENCE AND PAST PERFORMANCE | 25% |
| 9.2 PRICE PROPOSAL | 45% |
| 9.3 CUSTOMER SERVICE & QUALITY ASSURANCE PLAN | 25% |
| 9.4 PRE-PROPOSAL CONFERENCE ATTENDANCE | 5% |

Information and Instruction Form

RESPONSES THAT DO NOT CONTAIN THIS COMPLETED FORM MAY NOT BE COMPLIANT

Section I Company Profile

Name of Business: Community Waste Disposal

Business Address: 2010 California Crossing Rd, Dallas, TX 75220

Contact Name: Jason Roemer

Phone#: 972.392.3900

Fax#: 972.392.9301

Email: jroemer@cwd.to

Name(s) Title of Authorized Company Officers: Greg Roemer (President), Dale Pound (Vice President), Jason Roemer (Municipal Coordinator)

Federal ID #: W-9 Form: A W-9 form will be required from the successful bidder.

DUN #: 14-490-5049

Remit Address: If different than your physical address:

Section II Instructions to Bidders

Electronic Bids: The Town of Addison uses BidSync to distribute and receive bids and proposals. There will be **NO COST** to the Contractor/Supplier for Standard bids or proposals. For Cooperative Bids and Reverse Auctions ONLY, the successful contractor/supplier agrees to pay BidSync a transaction fee of one percent (1%) of the total amount of all contracts for goods and/or services. Cooperative Bids and Reverse Auctions will be clearly marked on the bid documents. To assure that all contractors/suppliers are treated fairly, the fee will be payable whether the bid/proposal is submitted electronically, or by paper means. Refer to www.bidsync.com for further information.

Contractor/Supplier Responsibility: It is the contractor/suppliers responsibility to check for any addenda or questions and answers that might have been issued before bid closing date and time. Contractors/Suppliers will be notified of any addenda and Q&A if they are on the invited list, they view the bid, or add themselves to the watch list.

Acknowledgement of Addenda: #1 #2 #3 #4 #5

Delivery of Bids: For delivery of paper bids our physical address is:

Town of Addison

5350 Beltline Road

Dallas, TX 75254

Attn: Purchasing Department

Contractor/Supplier Employees: No Contractor/Supplier employee shall have a direct or indirect financial interest in any contract with the town, or be directly or indirectly financially interested in the sale of land, materials, supplies or services to the town.

Deliveries: All deliveries will be F.O.B. Town of Addison. All Transportation Charges paid by the contractor/supplier to Destination.

Payment Terms: A Prompt Payment Discount of % is offered for Payment Made Within Days of Acceptance of Goods or Services. If Prompt Payments are not offered or accepted, payments shall be made 30 days after receipt and acceptance of goods or services or after the date of receipt of the invoice whichever is later.

Delivery Dates: Delivery Dates are to be specified in Calendar Days from the Date of Order.

Bid Prices: Pre-Award bid prices shall remain Firm and Irrevocable for a Period of 180 Days.

Exceptions: Contractor/Supplier does not take Exception to Bid Specifications or Other Requirements of this Solicitation. If neither exceptions box is checked, default shall be "No Exceptions"

Contractor/Supplier take the following Exception(s) to the Bid Specifications or Other Requirements of this Solicitation (Explain in Detail). If box checked but no exceptions are listed, default shall be "No Exceptions"

Historically Underutilized Business (HUB): It is the policy of the Town of Addison to involve HUBs in the procurement of goods, equipment, services and construction projects. Prime Contractors/Suppliers are encouraged to provide HUBs the opportunity to compete for sub-contracting and other procurement opportunities. A listing of HUBs in this area may be accessed at the following State of Texas Website. http://www.window.state.tx.us/procurement/cmbl/cmblhub,html.

| Other Government Entities: Would bidder be willing to allow other local governmental entities to participate in this contract, if awarded under the same Terms and Conditions? Yes No Bid Bond: Is Bid Bond attached if applicable? Yes No Termination: The town at any time after issuance of this agreement, by 30 days written notice, has the absolute right to terminate this agreement for cause or convenience. Cause shall be the contractor/supplier's refusal or tailure to satisfactorily perform or complete the work within the time specified, or failure to meet the specifications, quantities, quality and/or other requirements specified in the contract/purchase order. In such cathes supplier shall be liable for any damages suffered by the town. If the agreement is terminated for convenienc the supplier has no further obligation under the agreement. Payment shall be made to cover the cost of material and work in process or "consigned" to the town as of the effective date of the termination. Bidder Compliance: Bidder agrees to comply with all conditions contained in this Information and Instruction Form and the additional terms and conditions and specifications included in this request. The undersigned herm gives to furnish and deliver the articles or services as specified at the prices and terms herein stated and in stricecordance with the specifications and conditions, all of which are made a part of your offer. Your offer is not subject to withdrawal after the award is made. The Town of Addison reserves the right to reject all or part of the offer and to accept the offer considered most divantageous to the town by item or total bid. The Town of Addison will award to the lowest responsible bidder or to the bidder who provides goods or service at the best value for the Town. Thereby certify that all of the information provided in sections I and II are true and accurate to the best of my incovered to the best value for the Town. | Certification number | and expire date |
|---|--|--|
| Termination: The town at any time after issuance of this agreement, by 30 days written notice, has the absolute right to terminate this agreement for cause or convenience. Cause shall be the contractor/supplier's refusal or failure to satisfactority perform or complete the work within the time specified, or failure to meet the specifications, quantities, quality and/or other requirements specified in the contract/purchase order. In such cathes supplier shall be liable for any damages suffered by the town. If the agreement is terminated for convenienche supplier has no further obligation under the agreement. Payment shall be made to cover the cost of material and work in process or "consigned" to the town as of the effective date of the termination. Bidder Compliance: Bidder agrees to comply with all conditions contained in this Information and Instruction Form and the additional terms and conditions and specifications included in this request. The undersigned herel agrees to furnish and deliver the articles or services as specified at the prices and terms herein stated and in stricecordance with the specifications and conditions, all of which are made a part of your offer. Your offer is not subject to withdrawal after the award is made. The Town of Addison reserves the right to reject all or part of the offer and to accept the offer considered most divantageous to the town by item or total bid. The Town of Addison will award to the lowest responsible bidder or to the bidder who provides goods or service the best value for the Town. The Town of Addison will award to the lowest responsible bidder or to the bidder who provides goods or service the best value for the Town. The Town of Addison will award to the lowest responsible bidder or to the bidder who provides goods or service the best value for the Town. | Other Government Entities: Would bidder be w | rilling to allow other local governmental entities to participate in |
| Termination: The town at any time after issuance of this agreement, by 30 days written notice, has the absolute right to terminate this agreement for cause or convenience. Cause shall be the contractor/supplier's refusal or failure to satisfactorily perform or complete the work within the time specified, or failure to meet the specifications, quantities, quantities, quality and/or other requirements specified in the contract/purchase order. In such case the supplier has no further obligation under the agreement. Payment shall be made to cover the cost of material and work in process or "consigned" to the town as of the effective date of the termination. Bidder Compliance: Bidder agrees to comply with all conditions contained in this Information and Instruction Form and the additional terms and conditions and specifications included in this request. The undersigned herel agrees to furnish and deliver the articles or services as specified at the prices and terms herein stated and in striccordance with the specifications and conditions, all of which are made a part of your offer. Your offer is not subject to withdrawal after the award is made. The Town of Addison reserves the right to reject all or part of the offer and to accept the offer considered most advantageous to the town by item or total bid. The Town of Addison will award to the lowest responsible bidder or to the bidder who provides goods or service the best value for the Town. The Town of Addison will award to the lowest responsible bidder or to the bidder who provides goods or service the best value for the Town. The Town of Addison will award to the lowest responsible bidder or to the bidder who provides goods or service the best value for the Town. | his contract, if awarded under the same Terms | and Conditions? Yes No |
| right to terminate this agreement for cause or convenience. Cause shall be the contractor/supplier's refusal or failure to satisfactorily perform or complete the work within the time specified, or failure to meet the supplier shall be liable for any damages suffered by the town. If the agreement is terminated for convenience the supplier has no further obligation under the agreement. Payment shall be made to cover the cost of material and work in process or "consigned" to the town as of the effective date of the termination. Bidder Compliance: Bidder agrees to comply with all conditions contained in this Information and Instruction form and the additional terms and conditions and specifications included in this request. The undersigned here agrees to furnish and deliver the articles or services as specified at the prices and terms herein stated and in strict accordance with the specifications and conditions, all of which are made a part of your offer. Your offer is not subject to withdrawal after the award is made. The Town of Addison reserves the right to reject all or part of the offer and to accept the offer considered most advantageous to the town by item or total bid. The Town of Addison will award to the lowest responsible bidder or to the bidder who provides goods or service to the best value for the Town. Thereby certify that all of the information provided in sections I and II are true and accurate to the best of my thouse the content of this solicitation as provided by the Town of addison. | Bid Bond: Is Bid Bond attached if applicable? | Yes No |
| Form and the additional terms and conditions and specifications included in this request. The undersigned herel agrees to furnish and deliver the articles or services as specified at the prices and terms herein stated and in strick accordance with the specifications and conditions, all of which are made a part of your offer. Your offer is not subject to withdrawal after the award is made. The Town of Addison reserves the right to reject all or part of the offer and to accept the offer considered most advantageous to the town by item or total bid. The Town of Addison will award to the lowest responsible bidder or to the bidder who provides goods or service at the best value for the Town. Thereby certify that all of the information provided in sections I and II are true and accurate to the best of my smowledge. Thereby certifies no changes have been made to the content of this solicitation as provided by the Town of Addison. | right to terminate this agreement for cause or co cailure to satisfactorily perform or complete the expecifications, quantities, quality and/or other re- the supplier shall be liable for any damages suff the supplier has no further obligation under the | onvenience. Cause shall be the contractor/supplier's refusal or work within the time specified, or failure to meet the equirements specified in the contract/purchase order. In such case fered by the town. If the agreement is terminated for convenience agreement. Payment shall be made to cover the cost of material |
| The Town of Addison will award to the lowest responsible bidder or to the bidder who provides goods or service the best value for the Town. The Town of Addison will award to the lowest responsible bidder or to the bidder who provides goods or service the best value for the Town. Thereby certify that all of the information provided in sections I and II are true and accurate to the best of my knowledge. Thereby certify that all of the information provided in sections I and II are true and accurate to the best of my knowledge. Thereby certify that all of the information provided in sections I and II are true and accurate to the best of my knowledge. Thereby certify that all of the information provided in sections I and II are true and accurate to the best of my knowledge. | Form and the additional terms and conditions are agrees to furnish and deliver the articles or servince or serving the conditions and conditions and conditions and conditions are conditions. | nd specifications included in this request. The undersigned herebyices as specified at the prices and terms herein stated and in strict |
| the best value for the Town. Thereby certify that all of the information provided in sections I and II are true and accurate to the best of my nowledge. The pate: The pate: | | et all or part of the offer and to accept the offer considered most |
| Signature: Date: 7-1-2 Sittle: Value of this solicitation as provided by the Town of addison. | | responsible bidder or to the bidder who provides goods or service |
| Fitle: Signature certifies no changes have been made to the content of this solicitation as provided by the Town of Addison. | | ded in sections I and II are true and accurate to the best of my |
| Addison. | 5de Per 7-6-2 | |
| 0/17/17 | | o the content of this solicitation as provided by the Town of |
| | 0/17/17 | |



Section 1: Mandatory Requirements

1. Provide a signed Letter of Interest including a narrative describing the Contractor's unique qualifications to provide services as requested for the Town;

Community Waste Disposal is the largest independently owned non-hazardous solid waste and recycling company in North Texas. Solid waste, as well as recycling collection, is our business. From the onset in 1984, CWD has prided itself in being the most innovative company when it comes to designing programs that best fit our customers' needs.

We employ more than 340 dedicated men and women, many of whom have been with CWD for five or more years. We operate 165+ collection vehicles that are maintained by our on-site truck shop.

CWD strives for excellence in doing what we do best, and our focus on our service area provides great benefits for our customers. Due to our longevity, it should be obvious that we are not interested in building a solid waste and recycling company in a hurry in order to sell it and depart from the industry. We are still in business because we offer what the other solid waste haulers cannot: Personalized programs where value is placed on building lasting partnerships with our customers.

In today's economy, we are confident that CWD's business plan, combined with strong management, will enable us to remain the most reliable independent solid waste provider in the marketplace.

See below for CWD's Cover Letter. This is also provided behind the cover page of the proposal.





Landfill Capacity

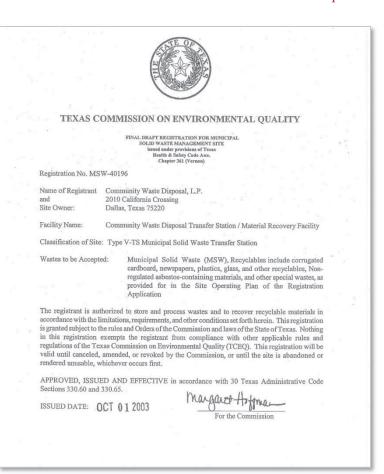
CWD will take all MSW collected during this contract to our TCEQ certified transfer station at 2010 California Crossing Rd, Dallas, 75220.

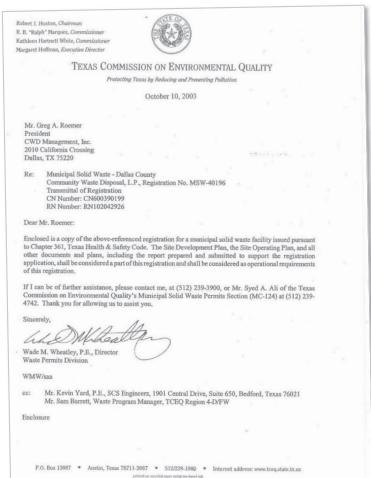
Once the MSW is brought to CWD, we have the ability to then transfer the waste to a number of area landfills. We believe this gives CWD a unique advantage, in that we are not proposing one single landfill, but rather the ability to choose where the waste is taken.

Provided on the following pages are CWD's TCEQ certifications as a transfer station, as well as a 2018 TCEQ Data Summary that highlights the years remaining on North Texas (COG 4) landfills. CWD has contracts with all landfills highlighted in yellow.

CWD TCEQ Registration Number - 40196

More information can be found in Tab 8 – Disposal Sites and CWD Permit







Municipal Solid Waste in Texas: A Year in Review

2018 Data Summary and Analysis

Prepared by Waste Permits Division

> AS-187/19 September 2019

<www.tceq.texas.gov/assets/public/comm_exec/pubs/as/187-19.pdf>

| COG 4: North | Central Texas | Council of G | overnments— | List of Landfills |
|--------------|---------------|--------------|-------------|-------------------|
| | | | | |

| COG | Permit | Site Name | County | Type | 2018 Tons | Rem Yds | Rate | Rem Tons | Rem Yrs |
|-----|--------|---|---------|------|-----------|-------------|-------|------------|---------|
| 4 | 2294 | 121 Regional Disposal Facility | Collin | 1 | 992,785 | 115,937,728 | 1,042 | 60,403,556 | 61 |
| 4 | 62 | City of Dallas McCommas Bluff Landfill | Dallas | 1 | 1,797,349 | 79,109,327 | 1,600 | 63,287,462 | 31 |
| 4 | 996C | City of Grand Prairie Landfill | Dallas | 1 | 222,989 | 10,878,112 | 1,491 | 8,109,632 | 35 |
| 4 | 1394B | Hunter Ferrell Landfill | Dallas | 1 | 187,226 | 13,098,243 | 1,450 | 9,496,226 | 50 |
| 4 | 1895A | Charles M Hinton Jr Regional Landfill | Dallas | 1 | 529,564 | 29,790,990 | 1,450 | 21,598,468 | 44 |
| 4 | 1025B | DFW Recycling and Disposal Facility | Denton | 1 | 1,559,518 | 5,562,667 | 1,700 | 4,728,267 | 3 |
| 4 | 1312B | Camelot Landfill | Denton | 1 | 367,625 | 34,495,403 | 1,315 | 22,680,727 | 62 |
| 4 | 1590A | City of Denton Landfill | Denton | 1 | 279,298 | 8,734,928 | 1,078 | 4,708,126 | 17 |
| 4 | 1749B | Lewisville Landfill | Denton | 4 | 274,548 | 20,035,694 | 1,698 | 17,010,304 | 62 |
| 4 | 42D | Waste Management Skyline Landfill | Ellis | 1 | 1,227,443 | 42,834,913 | 1,400 | 29,984,439 | 23 |
| 4 | 1209B | CSC Disposal and Landfill | Ellis | 1 | 25 | 30,963,941 | 1,110 | 17,184,987 | 100 |
| 4 | 1745B | Ellis County Landfill | Ellis | 1 | 159,617 | 39,058,843 | 1,831 | 35,758,371 | 174 |
| 4 | 664 | City of Stephenville Landfill | Erath | 4 | 12,476 | 795,199 | 1,200 | 477,120 | 62 |
| 4 | 1195A | Republic Maloy Landfill | Hunt | 1 | 143,440 | 5,011,090 | 1,173 | 2,939,004 | 20 |
| 4 | 534 | City of Cleburne Landfill | Johnson | 1 | 676 | 16,487 | 1,000 | 8,244 | 12 |
| 4 | 1417B | IESI Turkey Creek Landfill | Johnson | 1 | 557,783 | 6,149,200 | 1,680 | 5,165,328 | 7 |
| 4 | 2190 | City of Corsicana Landfill | Navarro | 1 | 106,744 | 22,698,022 | 1,000 | 11,349,011 | 106 |
| 4 | 47A | IESI Weatherford Landfill | Parker | 1 | 173,901 | 549,228 | 1,305 | 358,371 | 2 |
| 4 | 218C | City of Fort Worth Southeast Landfill | Tarrant | 1 | 713,764 | 22,130,028 | 1,660 | 18,367,923 | 26 |
| 4 | 358B | City of Arlington Landfill | Tarrant | 1 | 990,495 | 48,042,201 | 1,677 | 40,283,386 | 36 |
| 4 | 1983C | IESI Fort Worth C and D Landfill | Tarrant | 4 | 308,298 | 7,473,317 | 1,225 | 4,577,407 | 15 |

TCEQ publication AS-187/19 • September 2019

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2. Statement about the availability and commitment of the Contractor, including all key personnel (Project Manager and Route Supervisor) who will provide services for the Town;

CWD is committed to providing excellent service to the Town of Addison. A list of the key personnel that will be directly involved in this contract has been provided in Section 2 – Program Management Organization and Resumes.

3. Indemnification Agreement, executed and signed, Attachment B; and

Signed and attached at the end of this section

4. Insurance Agreement, executed and signed; Attachment C.

Signed and attached at the end of this section

Town of Addison

Indemnification Agreement

Contractor's Indemnity Obligation. Contractor covenants, agrees to, and shall DEFEND (with counsel reasonably acceptable to Owner), INDEMNIFY, AND HOLD HARMLESS Owner, its past, present and future elected and appointed officials, and its past, present and future officers, employees, representatives, and volunteers, individually or collectively, in both their official and private capacities (collectively, the "Owner Persons" and each being an "Owner Person"), from and against any and all claims, liabilities, judgments, lawsuits, demands, harm, losses, damages, proceedings, suits, actions, causes of action, liens, fees (including attorney's fees), fines, penalties, expenses, or costs, of any kind and nature whatsoever, made upon or incurred by Owner and/or Owner Person, whether directly or indirectly, (the "Claims"), that arise out of, result from, or relate to: (i) the services to be provided by Contractor pursuant to this Agreement, (ii) any representations and/or warranties by Contractor under this Agreement, (iii) any personal injuries (including but not limited to death) to any Contractor Persons (as hereinafter defined) and any third persons or parties, and/or (iv) any act or omission under, in performance of, or in connection with this Agreement by Contractor or by any of its owners, directors, officers, managers, partners, employees, agents, contractors, subcontractors, invitees, patrons, guests, customers, licensees, sublicensees, or any other person or entity for whom Contractor is legally responsible, and their respective owners, directors, officers, directors, officers, managers, partners, employees, agents, contractors, subcontractors, invitees, patrons, guests, customers, licensees, sublicensees (collectively, "Contractor Persons"). SUCH DEFENSE, INDEMNITY AND HOLD HARMLESS SHALL AND DOES INCLUDE CLAIMS ALLEGED OR FOUND TO HAVE BEEN CAUSED IN WHOLE OR IN PART BY THE NEGLIGENCE OR GROSS NEGLIGENCE OF OWNER OR ANY OTHER OWNER PERSON, OR CONDUCT BY OWNER OR ANY OTHER OWNER PERSON THAT WOULD GIVE RISE TO STRICT LIABILITY OF ANY KIND.

Contractor shall promptly advise Owner in writing of any claim or demand against any Owner Person related to or arising out of Contractor's activities under this Agreement and shall see to the investigation and defense of such claim or demand at Contractor's sole cost and expense. The Owner Persons shall have the right, at the Owner Persons' option and own expense, to participate in such defense without relieving Contractor of any of its obligations hereunder. This defense, indemnity, and hold harmless provision shall survive the termination or expiration of this Agreement.

The provisions in the foregoing defense, indemnity and hold harmless are severable, and if any portion, sentence, phrase, clause or word included therein shall for any reason be held by a court of competent jurisdiction to be invalid, illegal, void, or unenforceable in any respect, such invalidity, illegality, voidness, or unenforceability shall not affect any other provision thereof, and this defense, indemnity and hold harmless provision shall be considered as if such invalid, illegal, void, or unenforceable provision had never been contained in this Agreement. In that regard, if the capitalized language included in the foregoing indemnity is so determined to be void or unenforceable, the parties agree that:

- (i) the foregoing defense, indemnity, and hold harmless obligation of Contractor shall be to the extent Claims are caused by, arise out of, or result from, in whole or in part, any act or omission of Contractor or any Contractor Persons; and
- (ii) notwithstanding the provisions of the foregoing subparagraph (i), to the fullest extent permitted by law, Contractor shall INDEMNIFY, HOLD HARMLESS, and DEFEND Owner and Owner Persons from and against all Claims arising out of or resulting from bodily injury to, or sickness, disease or death of, any employee, agent or representative of Contractor or any of its subcontractors, regardless of whether such Claims are caused, or are alleged to be caused, in whole or in part, by the negligence, or any act or omission, of Owner or any Owner Persons, it being the expressed intent of Owner and Contractor that IN SUCH EVENT THE CONTRACTOR'S INDEMNITY, HOLD HARMLESS, AND DEFENSE OBLIGATION SHALL AND DOES INCLUDE CLAIMS ALLLEGED OR FOUND TO HAVE BEEN CAUSED IN WHOLE OR IN PART BY THE NEGLIGENCE OR GROSS NEGLIGENCE OF OWNER OR ANY OTHER OWNER PERSON, OR CONDUCT BY OWNER OR ANY OTHER OWNER PERSON THAT WOULD GIVE RISE TO STRICT LIABILITY OF ANY KIND. The indemnity obligation under this subparagraph (ii) shall not be limited by any limitation on the amount or type of damages, compensation, or benefits payable by or for Contractor under workers compensation acts, disability benefit acts, or other employee benefit acts.

I understand that the indemnification provisions are required of all Town of Addison Contracts. I have read the provisions and agree to the terms of these provisions.

Project/Bid#: 20-155

Company Name: Community Waste Disposal

Signature: Dd 0 +

Date: 7/2/2020

TOWN OF ADDISON, TEXAS CONTRACTOR INSURANCE REQUIREMENTS & AGREEMENT

REQUIREMENTS

Contractors performing work on TOWN OF ADDISON property or public right-of-way shall provide the TOWN OF ADDISON a certificate of insurance or a copy of their insurance policy(s) (and including a copy of the endorsements necessary to meet the requirements and instructions contained herein) evidencing the coverages and coverage provisions identified herein within ten (10) days of request from TOWN OF ADDISON. Contractors shall provide TOWN OF ADDISON evidence that all subcontractors performing work on the project have the same types and amounts of coverages as required herein or that the subcontractors are included under the contractor's policy. Work shall not commence until insurance has been approved by TOWN OF ADDISON.

All insurance companies and coverages must be authorized by the Texas Department of Insurance to transact business in the State of Texas and must have a A.M. Best's rating A:VII or greater.

Listed below are the types and minimum amounts of insurances required and which must be maintained during the term of the contract. TOWN OF ADDISON reserves the right to amend or require additional types and

amounts of coverages or provisions depending on the nature of the work.

| | TYPE OF INSURANCE | AMOUNT OF INSURANCE | PROVISIONS |
|----|--------------------------|--|----------------------------------|
| 1. | Workers' Compensation | Statutory Limits per | TOWN OF ADDISON to be provided a |
| '' | | , | |
| | Employers' Liability to | occurrence | WAIVER OF SUBROGATION AND 30 |
| | include: | | DAY NOTICE OF CANCELLATION or |
| | (a) each accident | Each accident \$1,000,000 | material change in coverage. |
| | (b) Disease Policy | Disease Policy Limits | Insurance company must be A-:VII |
| | Limits | \$1,000,000 | rated or above. |
| | (c) Disease each | Disease each | |
| | employee | employee\$1,000,000 | |
| 2. | Commercial General | Bodily Injury/Property | TOWN OF ADDISON to be listed as |
| | (Public) Liability to | Damage per occurrence | ADDITIONAL INSURED and provided |
| - | include coverage for: | \$1,000,000, General | 30 DAY |
| | a) Bodily Injury | Aggregate \$2,000,000 | NOTICE OF CANCELLATION or |
| | b) Property damage | Products/Completed | material change in coverage. |
| | c) Independent | Aggregate \$2,000,000, | Insurance company must be A-:VII |
| | Contractors | Personal Advertising Injury | rated or above. |
| | d) Personal Injury | per occurrence \$1,000,000, | 2 24 |
| | e) Contractual Liability | Medical Expense 5,000 | * |
| 3. | Business Auto Liability | Combined Single Limit | TOWN OF ADDISON to be listed as |
| | to include coverage for: | \$1,000,000 | ADDITIONAL INSURED and provided |
| | a) Owned/Leased | , ,, , , , , , , , , , , , , , , , , , , | 30 DAY NOTICE OF CANCELLATION |
| | vehicles | | or material change in coverage. |
| | b) Non-owned vehicles | | Insurance company must be A:VII- |
| | c) Hired vehicles | | rated or above. |
| | c) Threa verticles | | ומנכע טו מטטעכ. |

Certificate of Liability Insurance forms (together with the endorsements necessary to meet the requirements and instructions contained herein)may be <u>faxed</u> to the Purchasing Department: **972-450-7074 or emailed to:** <u>purchasing@addisontx.gov</u>. Questions regarding required insurance should be directed to the Purchasing Manager.

With respect to the foregoing insurance.

1. All liability policies shall contain no cross liability exclusions or insured versus insured restrictions applicable to the claims of the Town of Addison.

- 2. All insurance policies shall be endorsed to require the insurer to immediately notify the Town of Addison, Texas of any material change in the insurance coverage.
- 3. All insurance policies shall be endorsed to the effect that the Town of Addison, Texas will receive at least thirty (30) days' notice prior to cancellation or non-renewal of the insurance.
- 4. All insurance policies, which name the Town of Addison, Texas as an additional insured, must be endorsed to read as primary coverage regardless of the application of other insurance.
- 5. Insurance must be purchased from insurers that are financially acceptable to the Town of Addison and licensed to do business in the State of Texas.

All insurance must be written on forms filed with and approved by the Texas Department of Insurance. Upon request, Contractor shall furnish the Town of Addison with complete copies of all insurance policies certified to be true and correct by the insurance carrier.

This form must be signed and returned with your quotation. You are stating that you do have the required insurance and if selected to perform work for TOWN OF ADDISON, will provide the certificates of insurance (and endorsements) with the above requirements to TOWN OF ADDISON within 10 working days.

A CONTRACT/PURCHASE ORDER WILL NOT BE ISSUED WITHOUT EVIDENCE AND APPROVAL OF INSURANCE.

AGREEMENT

I agree to provide the above described insurance coverages within 10 working days if selected to perform work for TOWN OF ADDISON. I also agree to require any subcontractor(s) to maintain insurance coverage equal to that required by the Contractor. It is the responsibility of the Contractor to assure compliance with this provision. The TOWN accepts no responsibility arising from the conduct, or lack of conduct, of the Subcontractor.

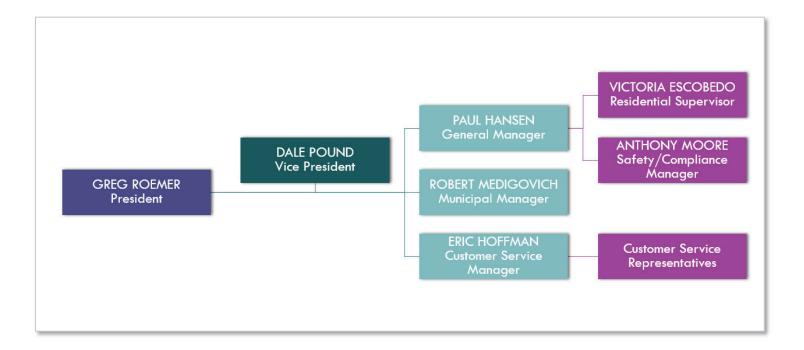
| Project/Bid# 20-155 | |
|-----------------------------------|----------------|
| Company: Community Waste Disposal | |
| Printed Name: Dale Pound | |
| Signature: | Date: 7/6/2020 |
| | |



Section 2: Program Management Organization and Resumes

1. Provide an organizational chart showing the roles of the key team members that will be assigned to the Town's projects;

Below is an example of CWD's organizational chart as it relates to this contract



- 2. Provide resumes giving the experience and expertise of the team members that will be involved with the Town's projects, including each one's experience with similar public sector projects;
- 3. The Project Manager must have successful experience in similar roles and with public entities; and
- 4. The Route Supervisor must have successful experience in similar projects in addition to appropriate certifications, licenses, etc.

See Tab 4 for additional information and full bios on CWD Management.

Brief bios of managers listed in the organizational chart are provided on the following pages.





Greg Roemer, President & CEO

1. Description of direct experience in solid waste and recycling services; Greg came to Dallas in 1980 as a sales representative for what was at the time the nation's largest waste management company. In 1984, with two employees, one truck, and zero customers, he started Community Waste Disposal, which has grown to become the largest locally owned and operated solid waste hauler in the Metroplex. CWD consistently ranks among the top fifty of

2. List of industry training and certifications; Greg is a past President of the Dallas Corporate Recycling Council and has served on the Resource Conservation Commission Board at North Central Area of Governments.

approximately 7,000 waste and recycling companies in the United States every year.

- 3. Office location of personnel; and 2010 California Crossing, Dallas TX 75220
- 4. Amount of time per week personnel will be dedicated to the City contract. City Council will always have direct access to Greg as needed.





Dale Pound, Vice President

- 1. Description of direct experience in solid waste and recycling services; Dale came to CWD in 2004 as Controller and was promoted to Vice President in 2012. Dale oversees the CWD operations department which encompasses the direct supervision and cohesion of the residential, commercial and safety departments.
- 2. List of industry training and certifications; Bachelor's degree and CPA
- 3. Office location of personnel; and 2010 California Crossing, Dallas TX 75220
- 4. Amount of time per week personnel will be dedicated to the City contract. Dale will be involved in the contract as needed.





Paul Hansen, General Manager

- 5. Description of direct experience in solid waste and recycling services; Paul Hansen received both his BBA in Finance and his MBA from Baylor University. He has since made a career in the waste management industry with over 15 years of General Management experience, eight years of District Management experience and a combined 23 years of Industry Experience. Paul has worked for CWD for over 10 years.
- 6. List of industry training and certifications;
 Paul has both his BBA in Finance and his MBA from Baylor University. His industry training and certifications include TCEQ Class A MSW Operator SW000870, SMITH System Defense Driving and Commercial Driver's License for 20 years.
- 7. Office location of personnel; and 2010 California Crossing, Dallas TX 75220
- 8. Amount of time per week personnel will be dedicated to the City contract. Paul will have a dedicated Residential Field Supervisor for the Addison contract; he will be directly available as needed.





Robert Medigovich Municipal Manager (Designated to Addison)

programs for 12 municipalities CWD services in the Dallas/Fort Worth Area.

1. Description of direct experience in solid waste and recycling services; Robert Medigovich joined the team at Community Waste Disposal (CWD) in 1996 as a Municipal Coordinator. His primary responsibilities include: day-to-day interaction with existing and new Municipal City contacts, participating in community involvement and outreach, managing all service inquiries and concerns, renewing current Municipal contracts and the implementation of new operational efficiencies. Robert manages the daily waste minimization

2. List of industry training and certifications;

Robert completed his Bachelor and Graduate degree at Texas Tech. He also obtained his Master of Public Administration with Environmental Emphasis, while implementing a residential recycling program for the City of Lubbock.

- 3. Office location of personnel; and 2010 California Crossing, Dallas TX 75220
- 4. Amount of time per week personnel will be dedicated to the City contract.

 Robert will be the full time Municipal Manager for the Town of Addison for the duration of this contract





Eric Hoffman, Customer Service Manager

- 1. Description of direct experience in solid waste and recycling services; Eric joined the CWD family in 2019 and is integral in implementing and managing CWD's customer service policies, procedures and standards. He works closely with all CWD departments to provide customer service personnel with comprehensive service and product knowledge to maximize our ability to handle any situation in the most effective manner.
- 2. List of industry training and certifications; With over 20 years of experience delivering consistent customer service excellence and operational improvements, Eric is responsible for developing and maintaining good customer relations ensuring CWD strives to exceed our customers' expectations.
- 3. Office location of personnel; and 2010 California Crossing, Dallas TX 75220
- 4. Amount of time per week personnel will be dedicated to the City contract. Robert will be made available directly to Town Staff to address any questions or concerns.





Anthony Moore, Safety & Compliance Manager

- 1. Description of direct experience in solid waste and recycling services; Anthony has been with CWD since 2011 and manages the company's Safety/Risk and Personnel/Hiring departments.
 - 2. List of industry training and certifications;

He holds a Bachelor of Science degree in Occupational Safety and Health from Southeastern Oklahoma State University. Anthony also holds the following safety credentials: Certified Safety Professional (CSP), Associate Safety Professional (ASP), Certified Safety & Health Manager (CSHM), Certified Smith System Driver Trainer, OSHA Authorized General Industry Trainer, and he is also 40-hour HAZWOPER Certified.

- 3. Office location of personnel; and 2010 California Crossing, Dallas TX 75220
- 4. Amount of time per week personnel will be dedicated to the City contract. Anthony's department handles all property damage claims, safety and compliance issues. His involvement is as needed.





Victoria Escobedo, Residential Field Supervisor

- 5. Description of direct experience in solid waste and recycling services; Victoria has over 10 years of experience in the Transportation Industry. She has been with CWD since 2014.
- 6. List of industry training and certifications; Her industry training and certifications include SMITH System – Safety Instructor and oversees the hiring and training of Drivers and Helpers.
- 7. Office location of personnel; and 2010 California Crossing, Dallas TX 75220
- 8. Amount of time per week personnel will be dedicated to the City contract. Victoria oversees the Residential Route Managers and will be the direct "boots on the ground" contact for Town Staff and provide on-site collection confirmation.



Section 3: Experience and Past Performance

List past or current customer cities and contact for which the Contractor has provided or is providing services which are most related to the project. The following information for each relevant project listed; projects must be within the last five (5) years and maximum of five (5) projects presented:

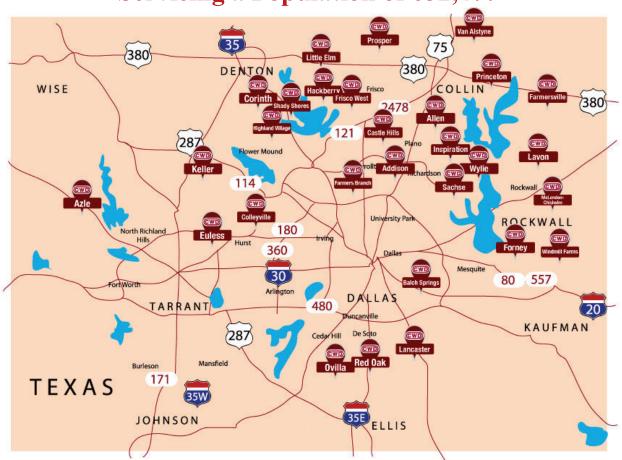
- 1. Customer city and number of single-family households serviced;
- 2. Cost per single-family household;
- 3. Services offered (i.e. 96-gallon roll cart for trash and recycling, twice per week);
- 4. Duration of service (2 months servicing, 6 years servicing, etc.);
- 5. Responsible individual in charge of the work; and
- 6. Reference/contact for the city complete with phone, email, and mailing contact information.

See the following pages for the information requested above. References are listed alphabetically.

See Tab 6 for a detailed list of all CWD Municipal References and Service Details.

Community Waste Disposal, L.P. is the largest independently owned non-hazardous waste recycling company in the Dallas Marketplace. Solid Waste, as well as recycling collection, is our business. Community Waste Disposal, L.P., starting in 1984 by the current President and CEO, Greg Roemer, is the largest privately owned solid waste and recycling company in the Dallas Fort Worth Area. CWD acquired the City of Euless, the first Residential client, in 1993 and have been servicing commercial for over 30 years.

Servicing a Population of 652,477





City of Azle – Residential and Commercial

- 1. Customer city and number of single-family households serviced;
 - 4.365 homes
- 2. Cost per single-family household;
- 3. Services offered (i.e. 96-gallon roll cart for trash and recycling, twice per week);
 - Trash 2xWeek collection of customer owned containers
 - Recycle 1xWeek collection of 65-gallon CWD carts or 18-gallon CWD bins
 - Bulk 1xWeek collection of up to two (2) cubic yards
 - Unbundled Brush 1xMonth collection of up to twenty (20) cubic yards
 - HHW & Used Electronics two (2) X-treme Green events each year
- 4. Duration of service (2 months servicing, 6 years servicing, etc.);
 - Since 2007
- 5. Responsible individual in charge of the work; and
 - Robert Medigovich
- 6. Reference/contact for the city complete with phone, email, and mailing contact information.
 - Susie Hiles 817.444.7009 <u>shiles@ci.azle.tx.us</u> 613 Southeast Pkwy. Azle, TX 76020

City of Castle Hills - Residential

- 7. Customer city and number of single-family households serviced;
 - 3.900 homes
- 8. Cost per single-family household;
- 9. Services offered (i.e. 96-gallon roll cart for trash and recycling, twice per week);
 - Trash 2xWeek collection of 95-gallon carts
 - Recycle 1xWeek collection of 95-gallon CWD carts
 - Bulk/Brush 1xWeek collection of up to two (2) cubic yards and unlimited tied and bundled brush
 - HHW and Used Electronics 1xMonth door side collection
- 10. Duration of service (2 months servicing, 6 years servicing, etc.);
 - Since 2017
- 11. Responsible individual in charge of the work; and
 - Nicole Roemer
- 12. Reference/contact for the city complete with phone, email, and mailing contact information.
 - Johnny Dyer 972.899.9725 jdyer@dentoncountyfswd.com



City of Collevville - Residential and Commercial

- 13. Customer city and number of single-family households serviced;
 - 9,000 homes
- 14. Cost per single-family household;
- 15. Services offered (i.e. 96-gallon roll cart for trash and recycling, twice per week);
 - Trash 2xWeek collection of customer owned containers
 - Recycle 1xWeek collection of 65 or 95-gallon CWD carts
 - Bulk/Brush 1xWeek collection of up to four (4) cubic yards and unlimited tied and bundled brush
 - Seasonal Leaf Recycling 4xYear collection of unlimited biodegradable paper bags
 - HHW and Used Electronics 1xMonth door side collection
- 16. Duration of service (2 months servicing, 6 years servicing, etc.);
 - Since 2017
- 17. Responsible individual in charge of the work; and
 - Nicole Roemer
- 18. Reference/contact for the city complete with phone, email, and mailing contact information.
 - Adrienne Lothery 817.503.1112 <u>alothery@colleyville.com</u> 100 Main St. Colleyville, TX 76034

City of Farmers Branch - Residential

- 19. Customer city and number of single-family households serviced;
 - 7,951 homes
- 20. Cost per single-family household;
- 21. Services offered (i.e. 96-gallon roll cart for trash and recycling, twice per week);
 - Trash 2xWeek collection of customer owned containers
 - Recycle 1xWeek collection of 95-gallon CWD carts
 - Bulk/Brush handled by the City of Farmers Branch
- 22. Duration of service (2 months servicing, 6 years servicing, etc.);
 - Since 2016
- 23. Responsible individual in charge of the work; and
 - Robert Medigovich
- 24. Reference/contact for the city complete with phone, email, and mailing contact information.
 - Shane Davis 972.919.2614 <u>shane.davis@farmersbranchtx.gov</u> 13000 William Dodson Pkwy. Farmers Branch, TX 75234



City of Keller – Residential and Commercial

- 25. Customer city and number of single-family households serviced;
 - 14,409 homes
- 26. Cost per single-family household;
- 27. Services offered (i.e. 96-gallon roll cart for trash and recycling, twice per week);
 - Trash 2xWeek collection of customer owned containers
 - Recycle 1xWeek collection of 65-gallon CWD carts or 18-gallon CWD bins
 - Bulk/Brush 1xWeek collection of up to two (2) cubic yards
 - Yard Waste 1xWeek collection of biodegradable paper bags and bundled brush
- 28. Duration of service (2 months servicing, 6 years servicing, etc.);
 - Since 2010
- 29. Responsible individual in charge of the work; and
 - Robert Medigovich
- 30. Reference/contact for the city complete with phone, email, and mailing contact information.
 - Mark Hafner 817.743.4001 <u>mhafner@cityofkeller.com</u> 1100 Bear Creek Pkwy. Keller, TX 76244



Section 4: Customer Service and Quality Assurance Plan

CWD Customer Service Community

Our Customer Service Community is <u>located at our main office at 2010 California Crossing, Dallas, TX 75220</u>. Hours of operations are Monday through Friday, 7:30AM - 5:30PM and from 8:00AM - 2:00PM on Saturday. Our after-hours voicemail is available 24/7 for all other calls. <u>Our average call hold time is 10 seconds</u> and average call time is 2 minutes and 5 seconds. In addition to our 24/7 voicemail, a dedicated route supervisor will be made available directly to the Town during all collection days/hours.

There are twenty-six (26) men and women in CWD's Customer Service Community. When a resident calls CWD, a customer service associate will quickly assess the situation and alert the appropriate dispatcher or operations manager to expedite a solution. This approach is achievable because CWD's Customer Service Community is all housed at the same location, with customer service being next door to dispatch, operations management and driver check-in area. This means ultra-fast information turnaround for all of your needs.

Below is a table outlining CWD's missed collection procedure

| Scheduled Customers | By close of business on their scheduled service day | |
|---|--|--|
| On-Call Customers | Within one business day (24 hours) of their call | |
| Missed Collection (trash, recycling, bulk) or cart delivery | Contact CWD <u>before</u> 12:00pm on scheduled service day: Receive same day service. Contact CWD <u>after</u> 12:00pm on scheduled service day if route driver is still in the Town: Receive same day service. If driver is not in the Town: Driver will return on next scheduled business day when like services are being performed. Day after scheduled service day-Contact CWD <u>before</u> 12:00pm: Receive same day service. Day after scheduled service day-Contact CWD <u>after</u> 12:00pm: Receive service next scheduled business day when like services are being performed. | |

CWD Daily and Monthly Reporting

Daily Grievance Report

- This daily report will contain all grievances reported to CWD from the day prior and the type of grievance (trash, bulk, etc.)
- Grievances sent from the Town to CWD will also be shown.
- Reports can be distributed to any contact within the Town.
- Purpose of this report is to provide Town Staff the information they need to answer any questions that come in and also provide full transparency as it relates to service.



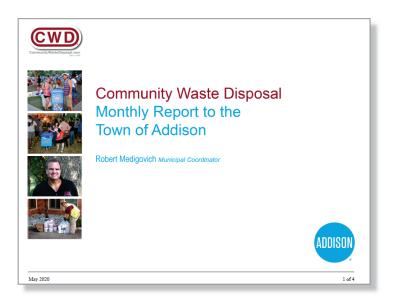
Daily Electronic Non-Compliant Report

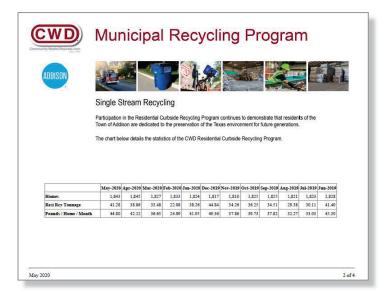
- This report consists of addresses that a driver has communicated to our dispatch team, that have an out of compliance set out. This could range from a cart that is full of bricks and too heavy to dump, to a bulk pile that has paint buckets inside.
- Once the address and reason are reported to Dispatch, they are placed on a daily report that is sent to the Town the following morning.
- This report can be distributed to any contact within the Town.
- The purpose is to give the Town the tools to answer questions that may come in regarding a particular address.

| Prosper Electronic "NON-COMPLIANT" Report | | |
|---|---|--|
| 900 WIND BROOK LN | overloaded | |
| 33531 BRIARCLIFF DR | RCY CART OVERFLOWING | |
| 3851 GLACIER POINT | HAS BULK BOXES IN RCY CART | |
| 4281 WILSON CREEK TRL | trash was filled up with white rockes cam was to havy and dropped it on the floor but I kinda pilled it up for them | |

Monthly Municipal Report

- This report summarizes key activity within the Town for a given month and will include:
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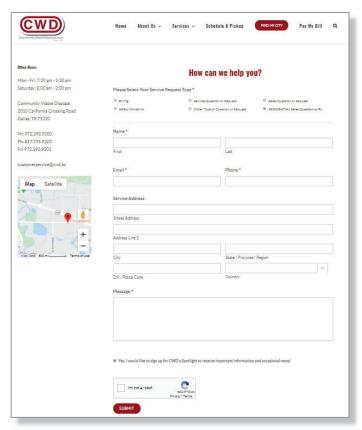
CWD Customer Service – Mobile and Online!

In addition to calling/emailing CWD Customer Service, Melissa residents can utilize CWD's <u>Mobile App</u> and/or <u>online request form</u> to submit service requests from the comfort of their own home.

Once a request is submitted, an email is instantly sent to CWD's Customer Service Department to process. Customer Service will then determine if a work or needs to be entered, or if additional follow-up is needed with the resident.

The CWD Mobile App also gives customers the ability to:

- Pay commercial invoices
- Receive service alerts
- View Town specific service information (collection schedule, bulk requirements, etc.)
- Schedule special bulk/brush collections
- Request cart replacement, removal, etc.
- Ability to include photos with all requests



A link to CWD's online form can be posted on the Town's website for residents to quickly submit service requests



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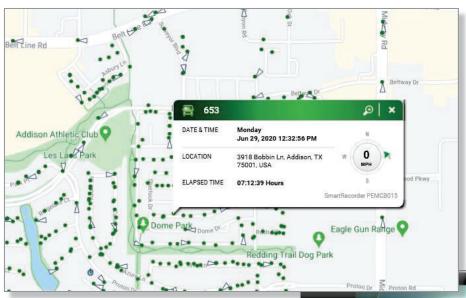


CWD Technology

SmartDrive Safety & GPS Tracking

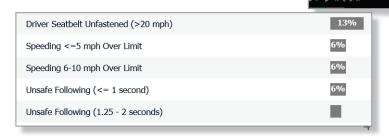
Equipped in every CWD collection vehicle is a SmartDrive Safety System. There is a driver facing and front facing camera that is mounted on the windshield that will record before and after a G force event. The recording is then graded based on a safety criteria set by CWD (ex: cell phone, speeding, no seatbelt, etc.) and a score is applied. The videos are then sent to CWD where we will review it with the driver. Scores are stored in a dashboard so that we can track driver behavior and overall safety trends.

Another aspect of the SmartDrive Safety System is GPS breadcrumb tracking. If a resident/customer calls our Customer Service Department to report a missed collection, CWD representatives can pull the truck's GPS breadcrumb trail for that day and determine whether the truck went down the street and provide the time. We understand that residents/customers become accustomed to pickups in a certain time window, the SmartDrive GPS tracking allows for us to reassure the resident/customer of the vehicle's location, if they are running behind, or estimated time of arrival.



GPS Tracking
Breadcrumb trail of an Addison
residential driver

Driver Behavior Safety
Example of a video clip
recorded after a G force event



Safety Dashboard
Safety events are recorded and tracked to determine trends and risky behavior



AMCS Platform

In December 2019, CWD signed an agreement with AMCS to implement their new Platform Customer Relationship Management (CRM) system. This was a 400% increase in investment by CWD, compared to the current CRM system. AMCS Platform offers a fully integrated solution that brings all aspects of waste industry technology together, in one easy to use system.

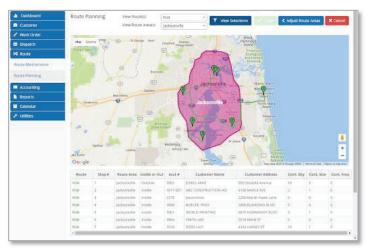
Below are several of the key functionality features CWD will be able to utilize with Platform:

- Mobile functionality
 - Instant stop confirmation
 - o Increased route efficiency
 - o Turn-by-turn navigation
 - Live dispatching
- Route Optimization
 - Balanced routes
 - Stop sequencing
 - o Scenario based planning

CWD expects to go-live with the AMCS Platform system in Q4 2020.



AMCS Mobile
Drivers will instantly receive customer requests on the dash mounted tablet



Route Optimization

Both residential and commercial addresses can be sequenced to account for increased traffic, landfill trips and service windows



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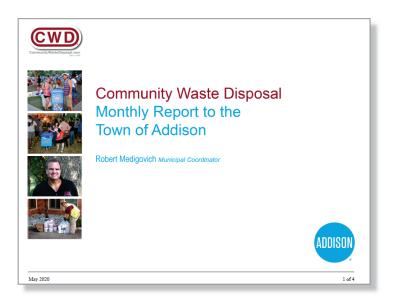
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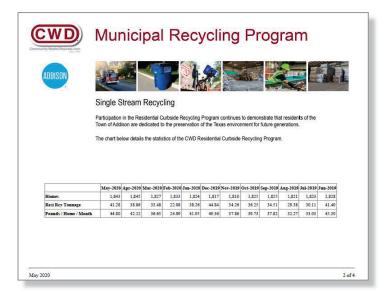
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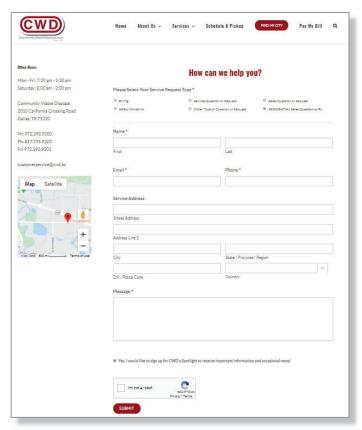
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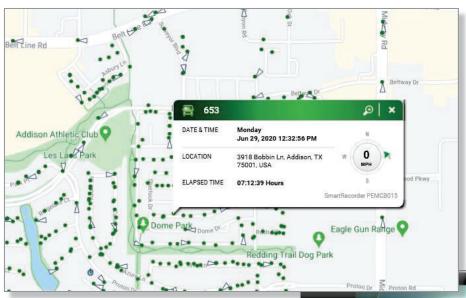


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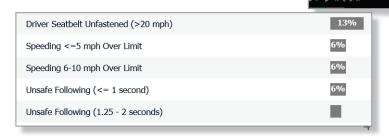
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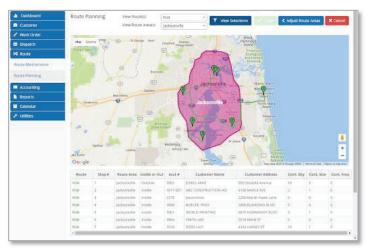
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Route Optimization

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Section 5: Residential Education Outreach Plan

CWD Residential Brochure

CWD's in-house Graphic Designer gives us the ability to create educational material as needed by the Town. Not only will the Town have a customized commercial brochure that will contain all the service information for residents, but also access to a wide range of graphics to help educated the citizens on best practices.



Town of Addison residential brochure currently available on the CWD website



CWD Educational Campaign

CWD has extensive experience in working with municipalities to establish an educational campaign. Campaigns typically utilize social media, community events, utility bills and newsletters to get the message out to the public.

CWD will coordinate with the Town of Addison to develop a unique communication timeline that will have a specific focus on various service guidelines (bulk/brush, recyclable items, best practices, etc.)

Below is a sample educational campaign that was utilized in the Town of Prosper transition in 2018

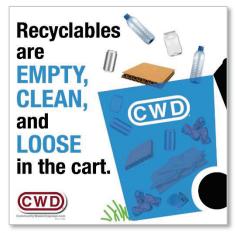
| | PR Campaign Calendar CWD New Solid Waste Provider | | | | | | | | | | | | |
|---|--|--------|---|--------|---|---|---|--|---|---|---|--|---|
| | December 2018 January 2019 | | | | | | | | Februar | y 2019 | | | |
| | Week 1 | Week 2 | Week 3 | Week 4 | Week 1 | Week 2 | Week 3 | Week 4 Cart Delivery Jan. 21 Cart Pickup Jan. 22 & 25 | Week 5 New Service Starts Jan. 28 | Week 1 | Week 2 | Week 3 | Week 4 |
| Social Media (KS) "Trash Talk Tuesdays" | | | Share Media release | | Yard Waste FAQs/Fact Sheet Christmas Tree dropoff | Link to GIS route map Bulk Trash Hazardous Waste voucher reminder Christmas Tree dropoff | Cart Transition Instructions FAQs/Fact Sheet Share Media Release | Cart Transition Instructions Link to GIS route map Recycling reminder | Link to GIS route map Recycling reminder | CWD Customer Service (CWD phone#) Link to brochure Cart Transition follow up (new / replacement carts) | CWD Customer Service (CWD phone#) Link to GIS route map Cart Transition follow up (pickup schedule reminder; link to map) | CWD Customer Service (CWD phone#) Spring Cleanup 3/30 | CWD Customer Service (CWD phone#) Spring Cleanup 3/30 |
| Media Release (CM) | | | General Info on new and enhanced services | | | | New Service starts Jan 28. | | | | тару | | Spring Cleanup |
| 11 x 17 Brochure (MB) | | | | | | | | Delivered with carts | | | | | |
| Utility Bill Insert (MB) | Due by Dec. 5 | | Flyer and map | | | | Flyer and map | | | | | | |
| Resident Update (CM) | | | | | Christmas Tree dropoff | Christmas Tree dropoff | Cart Transition | New Service Start Date | New Service Start Date | | | | |
| Website (KV/KS) | | | Link to Flyer and map | | Fact Sheet/FAQs Christmas Tree dropoff | | Update Forms on website | | All updates in place; Remove all WC Info | | | | |
| Utility Connection (KV/CM) | | | General Info: new and enhanced services | | | | | | | | | | |
| Mobile App (LJ/RB) | | | | | | | Update with CWD contact info | | | | | | |
| | | | | | | | Remove bulk service request | | | | | | |



CWD Educational Campaign Cont.

Once a campaign is decided, the next step is determining what the content should be and how it should be released to the residents. This again, is where CWD's in-house Graphic Designer can quickly put together graphics that help people visualize the message that is being portrayed.

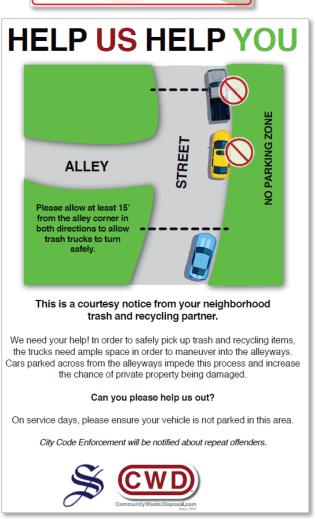
Below are several examples of graphics used on social media, utility bills and newsletters.













Section 6: Price Proposal

Residential Base Pricing (based on 2,000 units)

| Service | Monthly Cost per | Annual Cost |
|-----------------------|-------------------------|-------------------|
| | Residence | |
| Residential Refuse | \$12.56 | \$301,320.00 |
| Residential Recycling | Included in trash | Included in trash |
| Total | \$12.56 | \$301,320.00 |

Residential Alternate / Additional Costs (based on 2,000 units)

| Service | Monthly Cost per | Annual Cost |
|----------------------------|------------------|--------------|
| | Residence | |
| Residential Refuse service | \$10.93 | \$262,320.00 |
| only | | |
| Bulk Trash and Unbundled | \$4.60 | \$110,400.00 |
| Brush | | |
| | | |

Town Facility Pricing

| Location | Container Type | Scheduled Pick- Ups | Monthly Container Rental Cost | Monthly Pickup and Disposal Cost | Total Annual Cost |
|-----------------------|--------------------------------------|---|-------------------------------------|--|----------------------|
| Service | 6 yd Front | Twice a week | Included | \$258.48 | \$3,101.76 |
| Center | Load | (Tuesdays & Fridays) | | | |
| | 40 yd Roll Off | On call (estimated 58 pickups/year) | Included | \$364.57 (Note 1) | \$21,145.14 |
| | 30 yd Roll Off | On call (estimated 72 pickups/year) | Included | \$334.57 (Note 1) | \$24,089.14 |
| Finance Department | 2 yd Front Load | Once a week (Saturdays) | Included | \$48.75 | \$585.00 |
| Fire Station #1 | 8 yd Front Load | Twice a week (Tuesdays & Fridays) | Included | \$287.19 | \$3,446.28 |
| Fire Station #2 | 8 yd Front Load | Twice a week (Tuesdays & Fridays) | Included | \$287.19 | \$3,446.28 |
| Police Department | 10 yd Front Load | Twice a week (Tuesdays & Fridays) | Included | \$310.17 | \$3,722.04 |
| Conference Centre | 2 Containers - 8 yd Front Load | Twice a week (Mondays & Fridays) | Included | \$287.19 | \$6,892.56 |
| Total | | | | | \$66,428.21 |

^{*} All rates are net to contractor and do not include Franchise Fees, Billing Fees, or Taxes

^{*} Note (1) disposal to be charged at \$48.00 per ton, <u>haul rates above include four (4) tons</u>. Loads that exceed the D.O.T. specification of 54,000 pounds Gross Vehicle Weight (GVW), will be billed an additional \$72.00 per ton for all tons in excess of 54,000 pounds.



CWD Pricing Details

Base Bid = \$12.56

- Trash 2xWeek pickup of resident provided containers
- Recycle 1xWeek pickup of CWD provided 65-gallon cart or 18-gallon bin
- Bundled Brush unlimited bundles

Alternate 1 - Refuse Only = \$10.93

- Trash 2xWeek pickup of resident provided containers
- Bundled Brush unlimited bundles

Alternate 2 – Bulk Trash and Unbundled Brush = \$4.60

- Scheduled Pickup 1xWeek, CWD will sweep the whole Town and collect up to 15 cubic yards of bulk and/or brush. This is expected to occur on Thursday.
- On-Call Pickup 1xWeek, CWD will collect up to 15 cubic yards of bulk and brush from residents that call-in. These on-call pickups will occur on Monday.

2

Since 1984

Overview of Community Waste Disposal (CWD)

Community Waste Disposal is the largest independently owned non-hazardous solid waste and recycling company in North Texas. Solid waste, as well as recycling collection, is our business. From the onset in 1984, CWD has prided itself in being the most innovative company when it comes to designing programs that best fit our customers' needs.

We employ more than 340 dedicated men and women, many of whom have been with CWD for five or more years. We operate 165+ collection vehicles that are maintained by our on-site truck shop.

CWD strives for excellence in doing what we do best, and our focus on our service area provides great benefits for our customers. Due to our longevity, it should be obvious that we are not interested in building a solid waste and recycling company in a hurry in order to sell it and depart from the industry. We are still in business because we offer what the other solid waste haulers cannot: Personalized programs where value is placed on building lasting partnerships with our customers.

In today's economy, we are confident that CWD's business plan, combined with strong management, will enable us to remain the most reliable independent solid waste provider in the marketplace.

Since 1984



Greg A. Roemer

President & CEO

Greg came to Dallas in 1980 as a sales representative for what was at that time the nation's largest waste management company. In 1984, with two employees, one truck, and zero customers, he started Community Waste Disposal, which has grown to become the largest locally owned and operated solid waste hauler in the Metroplex. CWD consistently ranks among the top fifty of approximately 7,000 waste and recycling companies in the United States every year. Greg is a past President of the Dallas Corporate Recycling Council and has served on the Resource Conservation Commission Board at the North Central Area of Governments.

Greg is responsible for the overall direction of CWD. He is instrumental in forming business relationships with customers and vendors. His oversight encompasses every area including operations, finance, sales, marketing and strategic management. Reporting directly to Greg are CWD's Vice President, Chief Financial Officer, General Manager, and Sales Force.

Since 1984

CWD Management Team



Dale Pound

Vice President

Dale came to CWD in 2004 as Controller and was promoted to Vice President in 2012.

As Vice President, Dale is ultimately responsible for municipal relationships and interaction with city personnel as well as to establish corporate partnerships and ensure overall customer satisfaction. Dale oversees the CWD operations department which encompasses the direct supervision and cohesion of the residential, commercial and safety departments.

Since 1984

CWD Management Team



Paul Hansen

General Manager

Paul Hansen received both his BBA in Finance and his MBA from Baylor University. He has since made a career in the waste management industry with over 15 years of General Management experience, eight years of District Management experience and a combined 23 years of Industry Experience. Paul has worked for CWD for over 10 years.

His duties include direct oversight and control of CWD's operational departments including Fleet Services, Residential and Commercial trash/recycling services, Safety and Personnel Department, Dispatch and Route Manager.

His industry training and certifications include TCEQ Class A MSW Operator – SW000870, SMITH System – Defensive Driving and a Commercial Driver's License for over 20 years.

Since 1984

CWD Management Team



Dave Lucas

Fleet Manager

With more than 17 years experience managing refuse and recycle fleets, Dave is responsible for the oversight and maintenance of Community Waste Disposal's vehicle fleet and shop operations as well as facilities maintenance.

Dave manages more than 40 employees at CWD. His duties also include supervising CWD's shop, paint shop, and compactor repair personnel, compactor installations, maintenance and service calls.

Dave's individual industry training/certifications include ASE Master Certified and 40 Hour HAZWOPER-A.

Since 1984

CWD Management Team



Abraham Valverde

MRF Plant Manager

Abraham Valverde holds a Bachelor's Degree in Business Administration from Facultad de Ciencias de la Administración. Abraham began his career at CWD in 2012 as MRF Production Supervisor and was promoted to Commercial Manager in 2014. In 2017, Abraham took over the role of MRF Plant Manager.

As MRF Plant Manager, Abraham coordinates manpower to minimize waste, maximizes the sorting production, inspects the quality of sorting materials, hires associates, implements safety protocols, and leads MRF employees, ensuring they are working toward the company's goals.

Since 1984

CWD Management Team



Nicole Roemer

Municipal Manager

Nicole has a Bachelor's degree in Business Management from Oklahoma State University. She has been employed full-time at CWD since 2013.

Working as a Municipal Manager, Nicole is responsible for facilitating existing Municipal contracts and seeking new contracts. His primary responsibilities include: day-to-day interaction with existing and new Municipal City contacts, participating in community involvement and outreach, managing all service inquiries and concerns, renewing current Municipal contracts and the implementation of new operational efficiencies. Nicole currently oversees nine municipal contracts along with Multi-Family Account Management.

Having worked for CWD throughout her college career in different capacities, Nicole came to CWD with a high-level knowledge of the business.



Since 1984

CWD Management Team



Robert Medigovich

Municipal Manager

Robert Medigovich joined the team at Community Waste Disposal (CWD) in 1996 as a Municipal Coordinator. While in graduate school in Lubbock, Texas, Robert got involved in the recycling industry. He completed a Master of Public Administration with Environmental Emphasis, while implementing a residential recycling program for the City of Lubbock.

Working as a Municipal Manager, Robert is responsible for facilitating existing Municipal contracts. His primary responsibilities include: day-to-day interaction with existing Municipal City contacts, participating in community involvement and outreach, managing all service inquiries and concerns, renewing current Municipal contracts and the implementation of new operational efficiencies.

Robert manages the daily waste minimization programs for 12 municipalities CWD services in the Dallas/Fort Worth Area.



Since 1984

CWD Management Team



Jason Roemer

Municipal Manager

Jason Roemer received his Bachelor's degree in Business Management and Marketing, as well as his MBA with a Risk Management emphasis, from Oklahoma State University. He has been employed full time at CWD since 2017.

Working as a Municipal Manager, Jason is responsible for facilitating existing Municipal contracts and seeking new contracts. His primary responsibilities include: day-to-day interaction with existing and new Municipal City contacts, participating in community involvement and outreach, managing all service inquiries and concerns, renewing current Municipal contracts and the implementation of new operational efficiencies. Jason currently oversees eight municipal contracts.

Jason came to CWD having spent the previous three years working in the Health and Safety industry and has high-level knowledge of the company's current business.



Since 1984

CWD Management Team



Eric Hoffman

Customer Service Manager

With over 20 years of experience delivering consistent customer service excellence and operational improvements, Eric is responsible for developing and maintaining good customer relations ensuring CWD strives to exceed our customers' expectations.

Eric joined the CWD family in 2019 and is integral in implementing and managing CWD's customer service policies, procedures and standards. He works closely with all CWD departments to provide customer service personnel with comprehensive service and product knowledge to maximize our ability to handle any situation in the most effective manner.

Eric is responsible for hiring, training and appraising the performance of customer service personnel including providing customer service personnel with guidance in handling difficult or complex issues for an effective and efficient resolution.

Since 1984

CWD Management Team



Maria Monarrez

Roll Off Manager

Maria Monarrez has been with Community Waste Disposal since 2011. After her initial role as Customer Service Representative, Maria was quickly promoted, serving in various departments including Accounts Payable, Payroll, Sales, and Dispatching. In March of 2015, she was promoted to Roll Off Manager.

As Roll Off Manager, Maria is responsible for managing Dispatchers and Roll Off Drivers. Her duties include hiring, mentoring, dispatching, reviewing and terminating dispatchers. The Dispatch Team work behind the scenes to ensure the Drivers adhere to their routes and appointed destinations and arrival times.

Since 1984

CWD Management Team



Troy Ramacher

Commercial Route Manager

Troy attended college at the University of Minnesota - Duluth. He has since made a career in the waste management industry starting as a CDL driver and advancing to management with over 11 years of Operations Management. Troy has a combined 25 years of Industry Experience. He has been an integral part of the CWD team since 2009.

His duties include direct oversight and control of CWD's Commercial department including supervisor management, fleet management, hiring and training drivers, route optimization and daily commercial operations.

His industry training and certifications include SMITH System – Defensive Driving and a Commercial Driver's License for 25 years.

Since 1984

CWD Management Team



Anthony Moore

Safety & Compliance Manager

Anthony has been with CWD since 2011 and manages the company's Safety/Risk and Personnel/Hiring departments. He holds a Bachelor of Science degree in Occupational Safety and Health from Southeastern Oklahoma State University. Anthony also holds the following safety credentials: Certified Safety Professional (CSP), Associate Safety Professional (ASP), Certified Safety & Health Manager (CSHM), Certified Smith System Driver Trainer, OSHA Authorized General Industry Trainer, and he is also 40-hour HAZWOPER Certified.

Anthony's Safety & Risk Management duties include managing DOT, OSHA, TCEQ, and applicable city, state, and federal regulations, including training and compliance programs. He also documents, investigates, and resolves accident, property, and injury claims.

Anthony's Personnel Management duties include the screening, interviewing, hiring, orientation, and training of new employees, and administration of company personnel policies and procedures.



Since 1984

CWD Management Team



Victoria Escobedo

Residential Field Supervisor

Victoria Escobedo was born and raised in Dallas, Texas, where she attended Mountain View College. After working for the City of Dallas, Vicky joined the Community Waste Disposal team as a Dispatcher. Shortly thereafter, she was promoted to Route Optimizing Supervisor and further to Residential Field Supervisor, the role in which she currently works. On a daily basis, Vicky assists with the safety, hiring and training of Drivers and Helpers on a daily basis.

Vicky is trained in the SmartDrive system, SMITH system, Hazardous Household Waste Removal, Cart Delivery and in Incident Investigation.

Always very eager to continue to learn and expand her knowledge in the trash and recycling industry, she oversees a diverse group of employees to help ensure our cities receive the very best service.

Since 1984

CWD Management Team



Fausto Parra

Residential Field Supervisor

Fausto Parra is a graduate of Monroe College in New York City. A few years after joining Community Waste Disposal in 2011 as a Driver, he was promoted to management.

As a Residential Field Supervisor, Fausto is responsible for providing excellent service to our customers and for helping our drivers maximize productivity. His duties also include supervising his employees while on their municipal routes, ensuring routes get serviced in a timely manner, and keeping his employees aligned with the goals of the company.

Since 1984

CWD Management Team



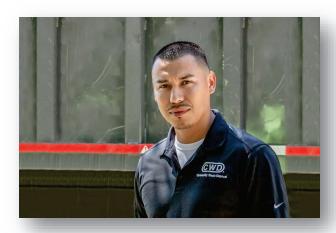
Parker Pomykal
Residential Field Supervisor

Parker Pomykal joined the Community Waste Disposal team in 2018, bringing with him many years of experience in the waste and recycling industry.

As a Residential Field Supervisor, Parker is responsible for providing excellent service to our customers and for helping our drivers maximize productivity. His duties also include supervising his employees while on their municipal routes, ensuring routes get serviced in a timely manner, and keeping his employees aligned with the goals of the company.

Since 1984

CWD Management Team



Miguel Martinez

Residential Field Supervisor

Miguel Martinez has been with Community Waste Disposal since 2015. Originally hired as a Roll Off Driver, Miguel was promoted to Residential Field Supervisor in 2016.

In this role, he is responsible for providing excellent service to our customers and for helping our drivers maximize productivity. His duties also include supervising his employees while on their municipal routes, ensuring routes get serviced in a timely manner, and keeping his employees aligned with the goals of the company.

Since 1984

CWD's Financial Information

CWD's Dun & Bradstreet number is 14-490-5049

| | <u>2010</u> | <u>2011</u> | <u>2012</u> | <u>2013</u> | <u>2014</u> | <u>2015</u> | <u>2016</u> | <u>2017</u> | <u>2018</u> | <u>2019</u> |
|-----------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Revenue (000's) | \$37,707 | \$40,100 | \$41,322 | \$42,701 | \$42,037 | \$40,636 | \$48,106 | \$54,286 | \$62,823 | \$72,882 |

Community Waste Disposal, L.P. (CWD) is a privately owned, financially strong, and consistently profitable waste disposal and recycling company. The company has been profitable every year since 1984. Not only is the company profitable, but our balance sheet is one of the strongest in the industry. A review of industry standard financial ratios, such as quick ratio, current ratio, receivables turnover, debt to equity etc. will show that CWD meets or beats our competitors in these key statistics.

CWD engages CliftonLarsonAllen (a top 10 accounting firm) to perform a full audit of our financial statements. A copy of the Auditor's Opinion Letter from our most recent audit has been included. Since CWD is a privately held company, we consider our financial statements and related information to be confidential and propriety. It is our opinion that inclusion of this information in the bid package would cause our financials to be subject to Open Records Act requests. In lieu of this, CWD will provide the city temporary custody of our financial statements and auditor's report for review and inspection. We are also willing to meet with representatives of the city to answer any questions concerning our financials or overall financial condition of the company. Another option would be for CWD to provide the financial information to outside legal or accounting firms designated by the city.

Since 1984

CWD's Financial Information



INDEPENDENT AUDITORS' REPORT

Board of Directors and Stockholders CWD Management, Inc. Dallas, Texas

Report on the Financial Statements

We have audited the accompanying consolidated financial statements of CWD Management, Inc. and Subsidiaries, which comprise the consolidated balance sheets as of December 31, 2018 and 2017, and the related consolidated statements of income and comprehensive income, changes in equity, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



(1)



Since 1984

CWD's Financial Information

Board of Directors and Stockholders CWD Management, Inc.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of CWD Management, Inc. and Subsidiaries as of December 31, 2018 and 2017, and the results of their operations and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidated information in the supplemental schedules is presented for purposes of additional analysis of the consolidated financial statements, and it is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The consolidated information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the consolidated information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

CliftonLarsonAllen LLP

Clifton Larson Allen LLP

Dallas, Texas April 29, 2019

Since 1984

CWD's Municipal Program Summary

| City | Service Commencement Date | Current/Past Customer | Service(s) Provided | City Contact | Phone Number |
|-------------------|------------------------------|--------------------------|-----------------------------------|---------------------|--------------------------|
| Addison | 2015 | Current | Trash Recycling HHW&Elec | Lisa Pyles | 972.450.2871 |
| Allen | 1997 | Current | Trash Recycling | Steve Massey | 214.509.4100 |
| Azle | 2007 | Current | Trash Recycling | Susie Hiles | 817.444.7009 |
| Balch Springs | 2007 | Current | Trash Recycling | William Freeman | 972.286.4477 ext. 207 |
| Castle Hills | 2017 | Current | Trash Recycling HHW&Elec | Johnny Dyer | 972.899.9725 |
| Colleyville | 2017 | Current | Trash Recycling HHW&Elec | Adrienne Lothery | 817.503.1112 |
| Corinth | 2013 | Current | Trash Recycling HHW&Elec | Bob Hart | 940.498.3243 |
| Euless | 1992 | Current | Curbside Recycling | Chris Barker | 817.267.4403 |
| Farmers Branch | 2016 | Current | Trash Recycling | Shane Davis | 972.919.2614 |
| Farmersville | 2001 | Current | Curbside Recycling HHW&Elec | Paula Jackson | 972.784.6093 |
| Forney | 2011 | Current | Trash Recycling HHW&Elec | Peter Morgan | 972.564.7300 |
| Frisco West | 2020 | Current | Trash Recycling | Jacob Walls | 972.987.4250 |

Since 1984

CWD's Municipal Program Summary

| City | Service Commencement Date | Current/Past Customer | Service(s) Provided | City Contact | Phone Number |
|-----------------------|------------------------------|--------------------------|--------------------------------|--------------------|--------------|
| Hackberry | 2013 | Current | Trash Recycling | Brenda Lewallan | 972.292.3223 |
| Highland Village | 2018 | Current | Trash Recycling HHW&Elec | Scott Kriston | 972.899.5091 |
| Inspiration | 2015 | Current | Trash Recycling | Barry Jameson | 972.347.6414 |
| Keller | 2010 | Current | Trash Recycling | Mark Haffner | 817.743.4007 |
| Lancaster | 2016 | Current | Trash Recycling HHW&Elec | Fabrice Kabona | 972.218.1327 |
| Lavon | 2014 | Current | Trash Recycling HHW&Elec | Kim Dobbs | 972.843.4220 |
| Little Elm | 1998 | Current | Trash Recycling HHW&Elec | Doug Peach | 972.294.1821 |
| McLendon- Chisholm | 2018 | Current | Trash Recycling | Lisa Palomba | 972.524.2077 |
| Ovilla | 2018 | Current | Trash Recycling | John Dean | 972.617.7262 |
| Princeton | 2019 | Current | Trash Recycling | Derek Borg | 972.736.2416 |
| Prosper | 2019 | Current | Trash Recycling | Chuck Springer | 972.569.1162 |

Since 1984

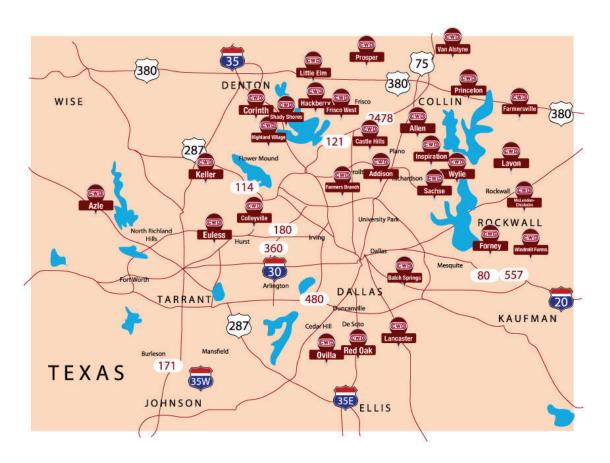
CWD's Municipal Program Summary

| City | Service Commencement Date | Current/Past Customer | Service(s) Provided | City Contact | Phone Number |
|-------------------|------------------------------|--------------------------|--------------------------------|---------------------|--------------|
| Red Oak | 2019 | Current | Trash Recycling HHW&Elec | Scott Williams | 469.218.7723 |
| Sachse | 2019 | Current | Trash Recycling | Lauren Rose | 469.429.0415 |
| Shady Shores | 2016 | Current | Trash Recycling HHW&Elec | Wendy Withers | 940.498.0044 |
| Van Alstyne | 2017 | Current | Recycling | Jennifer Gould | 903.482.5426 |
| Windmill Farms | 2014 | Current | Trash Recycling HHW&Elec | Cameron Robinson | 972.552.9496 |
| Wylie | 2008 | Current | Trash Recycling HHW&Elec | Chris Holsted | 972.442.8131 |

Since 1984

CWD's Municipal Program Summary

Servicing a Population of 652,477*



* As of 03-16-2020

Since 1984

Municipal References – Franchise Contracts

Addison

16801 Westgrove Dr. Addison, TX 75001 972.450.2871 Lisa Pyles – lpyles@addisontx.gov

Allen

305 Century Parkway Allen, Texas 75013 214.509.4100 Donna Kliewer – dkliewer@allentexas.org Steve Massey – smassey@allentexas.org

Azle

613 Southeast Parkway Azle, Texas 76020 817.444.7009 Susie Hiles – shiles@ci.azle.tx.us

Balch Springs

4372 Shepard Lane Balch Springs, Texas 972.286.4477 ext. 110 Rob Fifarek – rfifarek@cityofbalchsprings.com

Castle Hills

Denton County Fresh Water Supply Dist 1-A 972.899.9725
Johnny Dyer – jdyer@dentoncountyfwsd.com

Colleyville

100 Main Street Colleyville, Texas 76034 817.503.1112 Adrienne Lothery – alothery@colleyville.com Corinth

3300 Corinth Parkway
Corinth, Texas 76208
940.498.3243
Bob Hart – Bob.Hart@cityofcorinth.com

Euless

201 N. Ector Drive Euless, Texas 76039-3595 817.267.4403 Chris Barker – cbarker@eulesstx.gov

Farmers Branch

13000 William Dodson Parkway Farmers Branch, Texas 75234 972.919.2614 Shane Davis – shane.davis@farmersbranchtx.gov

Farmersville

205 South Main Street Farmersville, Texas 75442 972.784.6093 Paula Jackson – paula@farmersvilletx.net

Forney

101 Main Street East Forney, Texas 75126 972.564.7300 Peter Morgan – pmorgan@cityofforney.org

Frisco West WCIDDC

26875 US Hwy 380 E., Suite 132 Aubrey, Texas 76227 972.987.4250 Jacob Walls – jwalls@friscowest.org



Since 1984

Municipal References – Franchise Contracts

Hackberry

119 Maxwell Road B-7 Frisco, Texas 75034 972.292.3223 Brenda Lewallen – cityadmin@cityofhackberry.net

Highland Village

1000 Highland Village Road Highland Village, Texas 75077 972.899.5091 Scott Kriston – skriston@highlandvillage.org

Inspiration

732 Savannah Boulevard Savannah, Texas 76227 972.347.6414 Barry Jameson – info@huffinescommunities.com

Keller

1100 Bear Creek Pkwy. Keller, TX 76244-0770 817.743.4001 Mark Hafner — mhafner@cityofkeller.com

Lancaster

411 N. Henry Street Lancaster, TX 75146 972.218.1300 Fabrice Kabona – fkabona@Lancaster-tx.com

Lavon

120 School Road Lavon, Texas 75166 214.843.4220 Kim Dobbs – kim.dobbs@cityoflavon.org

Little Elm

100 W. Eldorado Pkwy. Little Elm, Texas 75069 972.294.1821 Doug Peach – dpeach@littlelm.org

McLendon-Chisholm

1371 West FM 550 McLendon-Chisholm, Texas 75032 972.524.2077 Lisa Palomba – lisa@mclendon-chisholm.com

Ovilla

105 Cockrell Hill Ovilla, Texas 75154 972.617.7262 John Dean – jdean@cityofovilla.org

Princeton

123 West Princeton Drive Princeton, Texas 75407 972.736.2416 Derek Borg – dborg@princetontx.us

Since 1984

Municipal References – Franchise Contracts

Prosper

200 South Main
Prosper, Texas 75078
972.346.2640
Chuck Springer –
chuck springer@prospertx.gov

Red Oak

2000 N. Hwy 78 Red Oak, Texas 75154 972.617.3638 Scott Williams – swilliams@redoaktx.org

Sachse

3815 Sachse Road Sachse, Texas 75048 469.429.0415 Lauren Rose – lrose@cityofsachse.com

Shady Shores

101 South Shady Shores Road Shady Shores, Texas 76208 940.498.0044 Wendy Withers town.secretary@shady-shores.com

Van Alstyne

242 E. Jefferson Street Van Alstyne, Texas 75495 903.482.5426 Jennifer Gould – jgould@cityofvanalstyne.us

Windmill Farms

Inframark
9550 Helms Trail, Suite 800
Forney, Texas 75126
Cameron Robinson –
cameron.robinson@inframark.com

Wylie

2000 N. Hwy 78 Wylie, Texas 75098 972.442.8131 Jeff Butters – jeff.butters@wylietexas.gov



Since 1984

Municipal Programs

Town of Addison – 1,813 homes Since 2015

CWD began servicing the Town of Addison's residential trash and recycling needs with rear load trash pickup and 95 gallon cart recycle service. All City commercial accounts are also serviced by CWD.



"Take All" Rear Load Service

City of Allen – 28,713 homes Since 1997

CWD provides residential trash and recycling services for the City of Allen using 95-gallon carts and automated side load (ASL) collection vehicles. Allen residents are averaging approximately 62 pounds per household, per month with CWD's curbside recycling program. The yard waste program diverts even more tonnage from the landfill. CWD and the City of Allen were awarded the Texas Corporate Recycling Council Award for implementing the best compost recycling program in Texas in 2001. Comprehensive trash and recycling services are also provided for commercial and industrial customers in the City.



ASL trash & recycling service

Since 1984

Municipal Programs, Continued

City of Azle – 4,365 homes Since 2007

CWD began servicing the City of Azle's residential trash and recycling needs with rear load trash pickup and 18-gallon bin and/or 65-gallon cart recycle service. All commercial and industrial accounts are also serviced by CWD.



18-gallon bin service

City of Balch Springs – 6,431 homes Since 2007

CWD provides residential trash and recycling services for the City of Balch Springs. Trash collection utilizes 95-gallon carts with the semi automated rear load service collection vehicles. The residential recycling service is a one time a week pickup of 18-gallon bins and/or 65-gallon carts. Comprehensive trash services are also provided for the city's commercial and industrial customers.



Semi Automated Rear Load Service

Since 1984

Municipal Programs, Continued

Castle Hills – 3,900 homes Since 2017

CWD's trash and recycling service to Castle Hills began in October of 2017. Twice-a-week trash collection utilizes 95-gallon carts with semi-automated rear load service collection vehicles. Recyclables, placed in 95-gallon carts, are picked up weekly via CWD's automated side load (ASL) vehicles.



Trash Collection via
Automated Rear Load Trucks

City of Colleyville – 9,000 homes Since 2017

CWD provides residential trash and recycling services for the City of Colleyville. Twice-a-week trash collection utilizes customer-owned receptacles with the semi automated rear load service collection vehicles. The residential recycling service is a one time a week pickup utilizing 65- or 95-gallon carts. Comprehensive trash services are also provided for the city's commercial and industrial customers.



Automated Side Load Collection Services

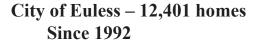
Since 1984

Municipal Programs, Continued

City of Corinth – 6,675 homes Since 2013

In the City of Corinth, CWD provides residential trash and recycling collection. All residential homes are serviced with state-of-the-art compressed natural gas (CNG) trucks. Residents use their own containers for trash, and 65-gallon recycle carts for commingled recyclables.

In addition, CWD provides bulk and brush collection and door side household hazardous and electronic waste removal. CWD also provides trash and recycling collection for commercial accounts.



CWD is servicing the City of Euless residential communities with a choice between blue bags, 18-gallon bins or 65-gallon carts for single family homes, and single stream recycling cans for apartment communities. The recycling program for single family homes yields almost 14 pounds of recyclables per month per household. Single stream cans are serviced on an on-call basis.



Environmentally Friendly CNG Truck



Single Stream apartment container



Blue bag residential recycle service



Since 1984

Municipal Programs, Continued

City of Farmers Branch – 7,951 homes Since 2016

CWD began servicing the City of Farmers Branch's residential trash and recycling needs with rear load trash pickup and 95-gallon recycle cart service.



Rear Load trash and recycle services

City of Farmersville – 1,082 homes Since 2001

CWD services the City of Farmersville's residential recycling with the automated side load (ASL) program. The City of Farmersville began with the bin program and converted to carts in 2006. Farmersville residents also have access to CWD's door side household hazardous waste (HHW) & used electronics removal service.



Automated Side Load (ASL) for recycling

Since 1984

Municipal Programs, Continued

City of Forney – 6,235 homes Since 2011

CWD services the City of Forney's residential waste and recycling with rear load hand collected trash and 95-gallon cart recycling services. Comprehensive trash and recycling services are also provided for commercial and industrial customers within the city. Also available to Forney residents is CWD's door side household hazardous waste (HHW) & used electronics service.



Rear Load hand collected trash and 95-gallon cart recycling.

Frisco West – 1,733 homes Since 2020

CWD's trash and recycling service to Frisco West began in January of 2020. Once-a-week trash collection utilizes 95-gallon carts with semi-automated rear load service collection vehicles. Recyclables, placed in 95-gallon carts, are picked up weekly via CWD's automated side load (ASL) vehicles.



Automated Side Load (ASL) for recycling services.

Since 1984

Municipal Programs, Continued

City of Hackberry – 2,446 homes Since 2013

CWD began servicing the City of Hackberry residential trash and recycling needs with rear load trash pickup once a week and every other week 65-gallon cart recycle service on October 1, 2013. Service includes the collection of five (5) bags outside the cart and two (2) cubic yards per week of bulk and unbundled brush.



Rear Load hand collected trash and 95-gallon cart recycling.



Semi Automated Rear Load Service

Since 1984

Municipal Programs, Continued

City of Highland Village – 5,450 homes Since 2018

CWD provides residential trash and recycling services for the City of Highland Village. Once-a-week trash collection utilizes customer-owned receptacles with the semi automated rear load service collection vehicles. The residential recycling service is a one-time-a-week pickup utilizing 65- or 95-gallon carts. Yard waste will be collected on a weekly basis. Yard waste will be set out in a compostable brown bag or as tied and bundled brush.



Recycling carts serviced by rear load collection vehicles

Comprehensive trash services are also provided for the city's commercial and industrial customers.

City of Keller – 14,409 homes Since 2010

CWD is serving both the City of Keller residential and commercial customers for their trash and recycling requirements. Residents may use their own containers or large volume trash bags, to be collected by rear load vehicles.

In 2014, CWD began offering the City of Keller residents the option of using either the 18-gallon bin or 65-gallon recycling cart to best fit their needs.

Additionally, CWD began collecting yard waste on a weekly basis. Yard waste is set out in a compostable brown bag or as tied and bundled brush.



Rear load vehicle facilitates hand load collection



Since 1984

Municipal Programs, Continued

City of Lancaster – 11,568 homes Since 2016

CWD began servicing the City of Lancaster in 2016, providing residential services using 95-gallon carts and automated side load (ASL) collection vehicles. Comprehensive trash and recycling services are also provided for commercial and industrial customers in the city.



Semi Automated Rear Load Service

City of Lavon – 1,416 homes Since 2010

CWD began servicing the City of Lavon on July 3, 2014. Lavon's residents utilize 95-gallon carts for both their rear-load trash pickup and ASL recycling pickup.

CWD hosts two (2) X-treme Green Events per year for the City of Lavon. At these events, residents are able to dispose of household hazardous waste, automotive tires, household metal goods and used electronics. An on-site shredding service is also available.



Automated side load recycling vehicle servicing Single Stream recycling cart

Since 1984

Municipal Programs, Continued

Town of Little Elm – 12,426 homes Since 1998

CWD provides residential trash and recycling for the Town of Little Elm. Little Elm implemented a 95-gallon cart Single Stream Recycling Program in November of 2005, and residents went from averaging less than 15 pounds to more than 35 pounds per month per household of recycled materials. CWD also provides all commercial services for Little Elm.

CWD hosts two (2) X-treme Green Events per year for the Town of Little Elm. At these events, residents are able to dispose of household hazardous waste, automotive tires, household metal goods and used electronics. An on-site shredding service is also available.



Rear Load CNG and DOT weight certified

City of McLendon-Chisholm – 739 Homes Since 2018

CWD services the City of McLendon-Chisholm with weekly residential trash and recycling services utilizing 95-gallon carts and rear load vehicles.

CWD hosts one (1) X-treme Green Event per year for the City of McLendon-Chisholm. At this event, residents can dispose of household hazardous waste, automotive tires, household metal goods and used electronics. An on-site shredding service is also available.



2-Axle Rear Load Truck for Trash and Recycle Collection



Municipal Programs, Continued

City of Ovilla – 1,507 homes **Since 2018**

CWD provides residential trash and recycling for the City of Ovilla. Trash is serviced weekly by rear load trucks and, recycling, utilizing 95-gallon carts and automated side load (ASL) trucks, is collected every other week.

CWD hosts one (1) X-treme Green Event per year for the City of Ovilla. At this event, residents are able to dispose of household hazardous waste, automotive tires, household metal goods and used electronics. An on-site shredding service is also available.



Rear Load CNG and DOT weight certified

City of Princeton – 4,777 Homes **Since 2019**

CWD services the City of Princeton with weekly residential trash and recycling services utilizing 95-gallon carts and automated side load (ASL) vehicles. Bulky waste is collected once a month.

CWD hosts one (1) X-treme Green Event per year for the City of Princeton. At this event, residents are able to dispose of household hazardous waste, automotive tires, household metal goods and used electronics. An on-site shredding service is also available.



Automated Side Load (ASL) service



Since 1984

Municipal Programs, Continued

Town of Prosper – 7,180 Homes Since 2019

CWD services the Town of Prosper with weekly residential trash and recycling services utilizing 95-gallon carts and automated side load (ASL) vehicles.

Additionally, CWD collects yard waste every week. Residents are required to place leaves and grass clippings in brown, biodegradable, bags so that they can be recycled. Unlimited tied and bundled brush is also accepted.



Automated Side Load (ASL) for trash and recycling

City of Red Oak – 3,953 homes Since 2019

CWD provides weekly residential trash and recycling for the City of Red Oak. Using 95-gallon carts, trash is collected in a rear load truck, while recycling is serviced via an automated side load (ASL) vehicle. CWD also provides all commercial services for Red Oak.

Also available to the residents of Red Oak is CWD's door side household hazardous waste (HHW) & used electronics service.



Rear Load truck picks up trash and bulk in the City of Red Oak, while recyclables are collected via an ASL vehicle.

Since 1984

Municipal Programs, Continued

Town of Sachse – 8,060 Homes Since 2019

CWD services the City of Sachse with weekly residential trash and recycling services utilizing 95-gallon carts and automated side load vehicles.

CWD hosts two (2) X-treme Green Events per year for the City of Sachse. At these events, residents are able to dispose of household hazardous waste, automotive tires, household metal goods and used electronics. An on-site shredding service is also available.



Automatic Side Load Vehicle

Town of Shady Shores – 923 Homes Since 2016

CWD services the Town of Shady Shores with weekly residential trash and recycling services utilizing 95-gallon carts and rear load vehicles.

Also available to the residents of Shady Shores is CWD's door side household hazardous waste (HHW) & used electronics service.



Bulk collection by two CWD employees

Since 1984

Municipal Programs, Continued

City of Van Alstyne – 1,428 homes Since 2017

CWD began bi-weekly residential recycling service in the City of Van Alstyne in March 2017.

Residents utilize 95-gallon carts that are serviced by ASL trucks.



Automated side load recycling vehicle servicing Single Stream recycling cart

Windmill Farms – 2,185 homes Since 2014

CWD began servicing Windmill Farms HOA residents on January 1, 2014. We service the residents of Windmill Farms HOA with Rear Load Trucks for both trash and recycling services utilizing 95-gallon trash carts and 65-gallon recycling carts.

CWD hosts two (2) X-treme Green Events per year for Shady Shores. At these events, residents are able to dispose of household hazardous waste, automotive tires, household metal goods and used electronics. An on-site shredding service is also available.



Bulk collection by two CWD employees

Since 1984

Municipal Programs, Continued

City of Wylie – 17,194 homes Since 2008

CWD services the City of Wylie with weekly residential trash and recycling services utilizing 95-gallon carts and automated side load equipment, and provides monthly brush and bulk collection using rear load trucks. Comprehensive trash services are also available for commercial and industrial customers.

CWD hosts two (2) X-treme Green Events per year for the City of Wylie. At these events, residents are able to dispose of household hazardous waste, automotive tires, household metal goods and used electronics. An on-site shredding service is also available.



Automated side load recycling vehicle servicing Single Stream recycling cart



Bulk collection by two CWD employees

Since 1984

- 1. Jarrett Armstrong, Secretary Keller Lions Club, Keller, TX, February 18, 2020
- 2. C. Austin Moody, Resident, Wylie, TX, January 28, 2020
- 3. Jennifer Leney, Executive Director 6 Stones Misson Network, Bedford, TX, January 8, 2020
- 4. Marjorie Vaneskahian Burr, CEO Allen Community Outreach, Allen, TX, December 16, 2019
- 5. Debbie Stout, Director of Fundraising, and Rhonda Ptak, ACO, Collin County, TX, September 24, 2019
- 6. Sharon Mayer, CEO, and Paul Hernandez, Committee Chair, Allen-Fairview Chamber, September 20, 2019
- 7. Stephy Overall, Dean of Academics, Harmony Science Academy, Euless, TX, February 7, 2019
- 8. Amy Collins, Ministry Assistant, Son Shine Ministries, Azle, TX, December 10, 2018
- 9. Adrianna Watson, Director of Operations, 6 Stones, Bedford, TX, December 10, 2018
- 10. Kathy Phillips, Board Member, Secret Santa of Little Elm, Little Elm, TX, November 28, 2018
- 11. Debbie Stout, Allen Community Outreach, 801 E Main Street, Allen, TX November 10, 2018
- 12. Alvester Gibson, President, Balch Springs Chamber of Commerce, Balch Springs, TX, November 9, 2018
- 13. Camille Cruz, Resident, Allen, TX, August 14, 2018
- 14. Lynn & Bill Hidell and Al Leistikow, Director, Little Elm Area Food Bank, Little Elm, TX, June 2018
- 15. Alvester Gibson, President, Balch Springs Chamber of Commerce, Balch Springs, TX, June 18, 2018
- 16. Shelia Pippins, Azle Area Chamber of Commerce, 404 W. Main Street, Azle, TX, May 16, 2018
- 17. Debbie Stout, Allen Community Outreach, 801 E Main Street, Allen, TX, April 12, 2018
- 18. Tracy Baldwin, Allen Special Olympics, 101C N Greenville Ave #268, Allen, TX, March 5, 2018
- 19. Alvester Gibson, President, Balch Springs Chamber of Commerce, Balch Springs, TX, March 19, 2018
- 20. Marjorie Burr and Debbie Stout, Allen Community Outreach, Allen, TX, April 12, 2017
- 21. Tom Chizmadia, Senior Vice President, Lehigh Hanson, Dallas/Fort Worth, TX, April 12, 2017
- 22. Donna Kliewer, City of Allen Environmental Waste Services Manager, Allen, TX, September 16, 2016
- 23. Shannon Fomby, President, Old Town Keller Merchants Association, Keller, TX, February 12, 2015
- 24. Mary Schwartz, Keller Resident, Keller, TX, December 11, 2014
- 25. Kathy Zeller, Resident, Wylie, TX, July 19, 2014

Since 1984

Testimonials: Letters from Community Leaders & Residents



On Feb 18, 2020, at 11:38 AM, JARRETT ARMSTRONG <kaccdoc64@msn.com<mailto:kaccdoc64@msn.com>> wrote:

Dear Mayor and Council;

Would like to send a note regarding the wonderful community spirit that is provided by CWD to the citizens of Keller. The Keller Lions Club members will be assisting a local resident with some much needed "sprucing up" of the exterior of their home and property. This couple has been very involved in Keller for many years and being unable to do some of this themselves; the Lions will jump in and offer the much needed sweat equity.

CWD has graciously donated a rolloff dumpster for us to clean up the residents property. In addition to this effort; CWD has been helping us with our Fair and BBQ events for the past years as an in kind contributor. CWD's efforts to go green and provide recycle containers along with trash service is above and beyond.

Should you have any questions or comments about this relationship please feel free to contact me. CWD is GOOD for Keller!

Sincerely, Jarrett Armstrong, DC Keller Lions, Secretary

Since 1984

Testimonials: Letters from Community Leaders & Residents

From: Austin Moody

Date: January 28, 2020 at 11:21:56 PM CST

Subject: EXTERNAL - (More than) Three Cheers for CWD Community Waste Disposal Garbage and Recycling collection service!

Dear City Staff and City Council

I've been meaning to write now for over a month, as I feel it's important to share good news when high praise is due. I wanted to take a moment to acknowledge what's probably an overlooked asset to our community — our local garbage collection team, CWD. Time and again, they take the time to make a positive difference in Wylie. As a newer resident to Wylie — having moved here roughly 15 months ago from west Plano, what a treat to be able to brag about everything down to even the trash service here in Wylie.

I'm a father of twin boys who turned three years old in December, and they get excited and look forward to Thursdays because that's "CWD Michael" day here on Mapleleaf Dr., named in honor of our garbage truck driver Michael James.

Let me tell you how much fun it is to have a driver who takes an extra few seconds out of his day to wait for our boys, Greg and John, to run out to watch him collect our trash... I'm not sure I understand the obsession they have with trash collection, but as I recall, I was really into tractors as a kid, so something about enjoying big equipment in action makes sense, but I digress... Michael not only puts on his collection "show" but he even hops out to give the boys a high-five, and toots his horn gently as he drives off. Michael even brought me and the boys CWD hats from home office! Michael has been so personable, he has become a friend (he even invited us to his wedding a few months back!)

When I called CWD headquarters late last year to give kudos to Michael and inquire about a facility tour for Greg and John, the gal at the front desk gave me the cell phone number to a gentleman named Robert Medigovich, who promptly returned my call. After hearing about my boys and their love of CWD Garbage trucks, Robert offered something even more personal and age-appropriate for the boys than seeing HQ – he arranged for Michael to actually come out and give my sons a ride in the trash truck just before Christmas! Not only did they get to ride in the truck, but Robert came out to meet me personally, and brought two sets of CWD hats, CWD shirts, mini CWD trash cans, CWD backpacks, and even some Santa hats and Christmas-themed candied pretzels for the boys... My wife, Margaret, and I couldn't believe how wonderfully we were treated. (And to think, all this special treatment, and we've just been giving them spoiled food and dirty diapers! LOL)

I just thought it should be known how blessed we feel to have CWD as City of Wylie's trash and recycling provider. They truly are an asset, and the personal attention they've given certainly hasn't gone unnoticed. My boys wear their CWD shirts <u>almost</u> every day, and that's only because mom won't let them go unwashed.

CWD has impressed me by taking the time and effort to make a difference. Not only do they have a wonderful team, but they put huge smiles on my two sons' faces. It was the highlight of their Holidays. I'm not sure who the right person to let know is, so I thought I'd let the news trickle down from the top.

I've even included some photos – one of the boys at home watching CWD trucks on YouTube wearing all their CWD attire – a truly candid moment that could be seen on any given day (note the toy garbage trucks in front of the TV), and a few more photos from the day CWD "Claus" came to visit. (One photo even shows us holding up a sign we made for Michael months ago, that he's kept in his truck ever since – something that was probably as touching for me to see, as it was for him to have a sign made.)

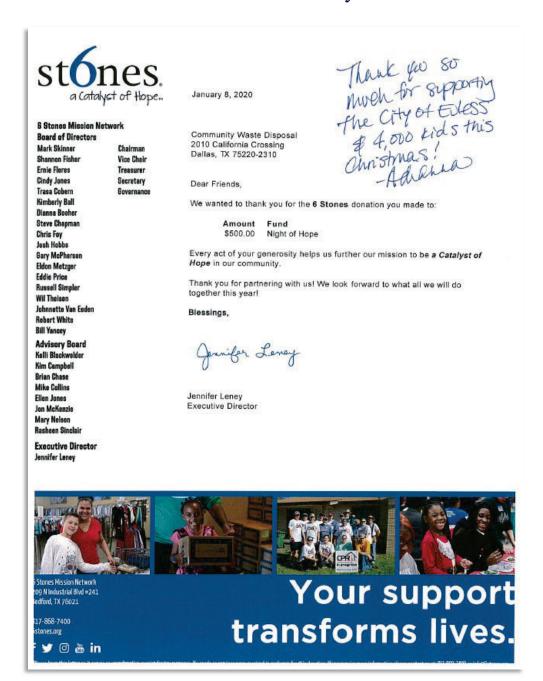
Thank you for taking the time to read a beaming email from a happy Wylie resident.

Sincerely

C. Austin Moody Wylie



Since 1984





Since 1984

Testimonials: Letters from Community Leaders & Residents



December 16, 2019

Robert Medigovich Community Waste Disposal 2010 California Crossing Dallas, TX 75220-9301

Dear Robert,

Please accept our thanks for your recent gift to Allen Community Outreach. Without donors like yourself, ACO cannot prevent hunger and homelessness in our communities throughout Collin County. Thanks to you, fewer children will go to bed hungry and more Allen area families will gain the skills they need to move out of poverty.

Your donation of \$1,000.00 in memory of Christopher Massey will assist with the programs and services of ACO, which include rent and utility assistance, food and clothing, job counseling, budgeting, GED classes, summer food for children, new school supplies and backpacks, food for holiday dinners at Thanksgiving, and clothes and shoes for Christmas.

Some find it hard to imagine the number of families in Collin County that are faced with tragedies and hardships each day, but there are many. Without a place to turn for assistance like ACO, their lives would be devastated.

ACO is working toward a future where no child faces hunger and no parent faces losing their home.

Thank you for your support as we continue to fulfill our mission. A bright and positive future is attainable for our neighbors and friends with your help.

Sincerely.

Marjorie Vaneskahian Burr Chief Executive Officer

> Please retain this letter as a receipt for your gift. No goods or services were received for this donation.

801 E Main Street, Allen, TX 75002 | acocares.org | 972.727.9131

Since 1984

Testimonials: Letters from Community Leaders & Residents



September 24, 2019

Robert Medigovich Community Waste Disposal 2010 California Crossing Dallas, TX 75220

Dear Robert,

On behalf of ACO Serving Collin County, we would like to sincerely thank the CWD for being a Table Sponsor at The Mayor's Charity Bash which was held on Saturday, September 21, 2019.

Proceeds from special events are critical to the funding of ACO programs. These events are a way our community shows their support of our agency. Together participants as sponsors, attendees and supporters all come together to make a difference in the lives of so many local families.

In the beginning of 2018, ACO was serving an average of 1,000 individuals monthly. As we expanded our area of service to cover the basic needs of more of Collin County, we saw an increasing number of families seek our help. By the end of the year, the monthly average of individuals served went up to 2,300!

We are grateful for your ongoing support as we continue to offer more services to help our neighbors avoid hunger and homelessness while getting them the resources they need to earn a better income and find financial stability.

Sincerely

Debbie Stout

Director of Fundraisina

Thorda Plata

Chief Community Development Officer

Testimonials: Letters from Community Leaders & Residents



September 20, 2019

Robert Medogovich Community Waste Disposal 2010 California Crossing Dallas, TX 75220

Dear Robert,

Thank you so much for sponsoring a team and a Tee Box at our 33rd Annual Golf Classic. The event was so much fun due in part to all our great sponsors and friends who were there during the day! We hope you realize how much we appreciate your involvement and corporate generosity. You are our key to success!

The participation of our business community and volunteers provides us with the support we need in order to continue to develop programs and benefits for our membership and to contribute to the development of leadership resources that ensure a prosperous, viable

We hope you will join us again next year for the 34th Annual Golf Tournament to be held on September 18, 2010.

If you have comments or suggestions that you would like to share on how to make tournament day even better, please contact me at sharon@allenfairviewchamber.com. It is always our goal to provide you with the very best experience possible!

Again, thanks so much for helping to make our tournament a great success. We are proud to have you as a partner of the Chamber team!

Sincerely,

Sharon Mayer Chief Executive Officer Golf Committee Chair

210 W. McDermott | Allen, Texas 75013 | 972-727-5585 | www.allenfairviewchamber.com

Since 1984

Testimonials: Letters from Community Leaders & Residents



HARMONY SCIENCE ACADEMY-EULESS

701 S Industrial Blvd, Suite 115, Euless, TX, 76040 ♦ Tel: 817-354-3000 ♦ Fax: 817-354-3008

February 7, 2019

Dear Mr. Medigovich,

I wanted to send a note of appreciation for your presentation during our annual STEM festival! We sincerely appreciate you coming out on a Saturday to provide our parents and students with valuable information about the recycling process for the City of Euless and the importance of recycling. It really helped emphasize our theme of "reduce, reuse, and recycle." Thank you for getting our kids involved in the presentation and handing out prizes to students who answered your questions correctly; that was a fun touch!

We are in the process of getting our recycling program set up, and we look forward to continuing to work with the City of Euless in the future! We hope that this will be the start of a great partnership.

Thank you again for your time and support of our campus and students!

Sincerely,

Stephy Overall

Dean of Academics | Harmony Science Academy - Euless (817) 354-3000 x1103 | 701 S. Industrial Blvd., Ste. 115, Euless, TX 76040

Since 1984

Testimonials: Letters from Community Leaders & Residents



Son Shine Ministries

Son Shine Ministries • Post Office Box 456 • Azle, Texas 76098 817-444-3777 • www.equipfamilies.org • info@equipfamilies.org

December 10, 2018

CWD ATTN: Isabella/Greg Roemer 2010 California Crossing Road Dallas, TX 75220

Dear Isabella/Greg,

The Son Shine Ministries Team thanks you for the gifts of Texas Rangers Tickets you donated. This will be a great gift to families to be able to enjoy a wonderful time together. We are grateful for the businesses in our community who are committed to seeing families and individuals thriving. Thank you!

Working with families in Azle and Lake Worth, the DFW metroplex, Texas, and across the United States since 1977, we have met people who have experienced a lot of hope after attending our marriage and parenting programs. While sharing the life-changing message of Jesus Christ and equipping families to serve him effectively, we are encouraged by people who want to have strong families. We love what we do, and we thank God for allowing us to serve this way.

Again, we thank you for your special gift. CWD will be listed as a sponsor on our website. Feel free to check us out to learn more about our ministry activities and outreach: www.equipfamilies.org.

Gratefully,

Amy Collins Ministry Assistant

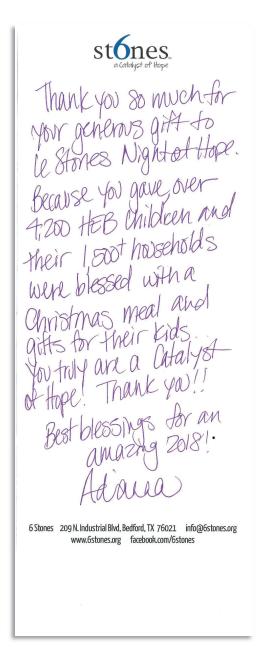


For we are taking pains to do what is right, not only in the eyes of the Lord but also in the eyes of men.

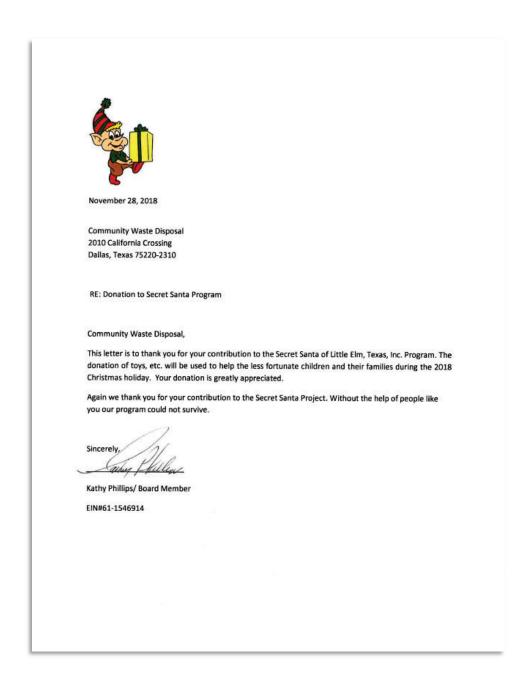
2 Corinthians 8:21 (NIV)



Since 1984



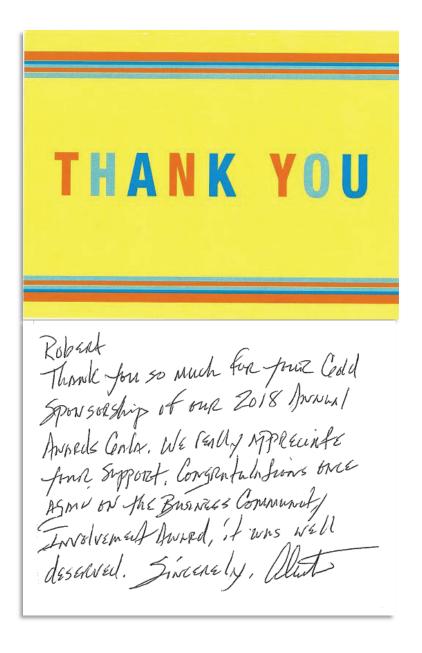
Since 1984



Since 1984



Since 1984



Since 1984

Testimonials: Letters from Community Leaders & Residents

August 14, 2018

Allen City Hall Honorable Mayor Terrell 305 Century Parkway Allen, TX 75013

Dear Honorable Mayor Terrell,

I have lived in Allen for over two decades, and have experienced much growth in our community. Allen has grown from a small rural community outside Dallas to a community that offers everything to the residents.

The other day, I had a positive experience with CWD, the company that collects my trash and recycling containers from my home. I live at 1012 Dickens Lane my service day is Wednesday. I placed out the trash and recycling carts out for service and watched CWD's driver, Joe Rangel, service the trash cart, and place it back on the ground. However, due to the wind the cart got blown over, and he got out of the truck and picked-up the cart.

I have always had good service from CWD's drivers, and this is just another example of their splendid service. I also see how they are active in our community and help out with many community programs as in the Fall and Spring Clean-Ups and the Allen - USA July 4th event.

I just wanted to take a moment and send you a note that a resident of 22 years in Allen is appreciative of the actions of CWD.

Sincerely,

Camille Cruz

Since 1984

Testimonials: Letters from Community Leaders & Residents

Thank you so much for your support of The Little Elm Area Food Bank. Your generosity has helped service many Injectly families in our area.

Please accept our gratitude and appreciation for your loyalty to the community.

Lynn and Bill Hidell

Al Leistikow, Director

Since 1984



Since 1984

Testimonials: Letters from Community Leaders & Residents



May 16, 2018

Community Waste Disposal Robert Medigovich 2010 California Crossing Dallas, Texas 75220

Dear Robert:

The Azle Area Chamber of Commerce was proud to host the 13th Annual Azle Area Chamber of Commerce Golf Tournament at Cross Timbers Golf Course on Friday, May 11, 2018.

We would like to thank you for your support of the event. As the Gold/Silver Sponsor your company logo was represented on the golf carts used by participants at the tournament. Your sponsorship also included signage on the course and recognition at the club house.

We enjoyed having your company represented on the day of the event, and we hope your guests had a great time playing in the tournament. Thank you again for your sponsorship, and for being great community partners.

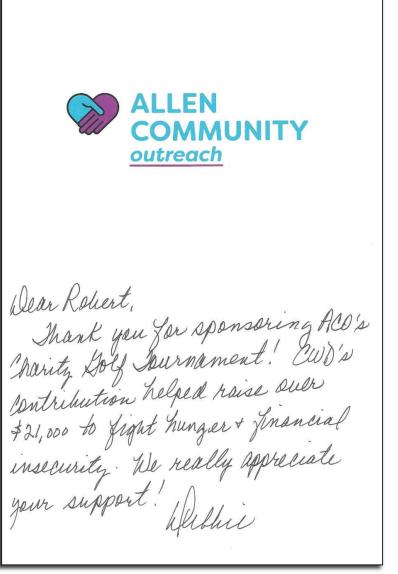
Sincerely

Executive Director

Azle Area Chamber of Commerce

404 W. Main Street, Suite 102, Azle, Texas 76020 817.444.1112 (Office) 817.444.1143 (Fax) www.azlechamber.com

Since 1984



Testimonials: Letters from Community Leaders & Residents

The Allen Special Olympics Delegation

101-C North Greenville Avenue #268 Allen, Texas 75002 Tax ID 74-1998367



March 5, 2018

Robert Medigovich Community Waste Disposal 2010 California Crossing Dallas, TX 75220

Dear Robert,

On behalf of The Allen Special Olympics Delegation athletes and their families, we would like to Thank You for your contribution to our 20th Annual "Special Angels Among Us" Benefit Dinner and Auction held on February 17, 2018. It was another successful event and a roaring great time with our 1920's theme!

In addition to having over 230 attendees, we were privileged to have the support of 6 Sponsors, and product or monetary donations from over 200 local businesses and individuals like you! Our net profit for the event was over \$52,000!

As our primary fundraising event, proceeds from the auction enables us to offer opportunities for our athletes that may not otherwise be possible. The Allen Special Olympics program provides year-round sports training, athletic competition and social opportunities to more than 150 athletes, ages 8 through adulthood, in Allen and the surrounding areas. Sports include Aquatics, Athletics, Basketball, Bocce, Bowling, Flag Football, Golf, Powerlifting, Soccer, Tennis, and Volleyball. Volunteers serve as coaches and administer the program. Fundraising provides the resources to purchase equipment and uniforms, utilize training facilities and enables athlete attendance at competitions held at the local, regional, state and national levels. In addition, annual banquets provide an opportunity for the Delegation to recognize the athletes' efforts, determination, growth, and accomplishments achieved through individual and team

Our goal is to continue to grow the program by reaching more athletes, recruiting more coaches and volunteers, and offering even more sporting opportunities. If you would like to learn more about the program, become a volunteer or coach, or know of an individual with an intellectual disability who may want to join our program, please visit our Delegation website at www.specialangelsamongus.com or email us at communications@specialangelsamongus.com, Please reference ASO Supporter or Potential Athlete (whichever applies) in your email subject line.

Your continued support will enable us to grow and enrich the lives of many athletes! Thank you for making

Sincerely,

The Special Angels Among Us' 2018 Auction Committee

Tracy Baldwin, Lisa Grantham, Samantha Gunter, Mary Grobmyer, Mike Grobmyer (Auction Co-Chair), Tom Jaconette, Thys Jones, Mary Jane Locke, Mindye Piepenburg, Don Seba, Elizabeth Seba, Donna Sheets (Auction Chair), Mary Ellen Spiker and Cindy Wirkman

Since 1984

Testimonials: Letters from Community Leaders & Residents

Thimbe for so much for your Cold Sponsorship of the 2018 EDC Business Summit WE really Appreciate four partnership and Support. SINCERELY.

Since 1984

Testimonials: Letters from Community Leaders & Residents



Since 1984

Testimonials: Letters from Community Leaders & Residents

Lehigh Hanson HEIDELBERGCEMENT Group 4-12-17 Dear Mr. Roemer and Isabella, Thanks so much for your generosity in donating the Rangers tickets and parking coupon to the Allen Special Olympics dinner and partion. I was haven to be the wining bid, and the tickets arrived to my home last week. The Special Olympics organization provides a valuable service, and it is heartening that CWD adds to their success via this donation. I'm looking forward to the game and hoping the Rangers add a "W" to their record! Rost Tom Chizmatia

Since 1984

Testimonials: Letters from Community Leaders & Residents

From: Donna Kliewer dkte: September 16, 2016 at 3:09:44 PM CDT
To: "groemer@cwd.to" groemer@cwd.to
Subject: CWD involvement

It was good to see you today! I wanted to catch you before we left, but you were otherwise occupied and I hated to interrupt.

I wanted to tell you how much that I, as a CWD customer and business partner, appreciate the involvement of CWD in "outside" activities. I always thought that CWD offered a great service and should have been more involved with groups such as NTCRA and KTB that promote a lot of what CWD takes responsibility for and that so many waste professionals rely on for networking, learning opportunities and ways to meet waste professionals. Over the years, I've seen more and more of CWD's logo as a sponsor to different events and groups that promote responsible waste management. To me, that says a lot! I am a firm believer in "putting your money where your mouth is." When I can, I support the things that I believe will make a difference in the world we all live in and truly appreciate that CWD does the same.

I also wanted to take the time to tell you thank you for supporting these different groups with Ranger and Race tickets and many other supports. The tickets are both wildly popular for auctions and Grand Prize giveaways. I myself have won bids for the Race tickets. I gave them to my NASCAR obsessed son-in-law who would never have been to a race if I had not had the opportunity to get them at such an event. The Ranger tickets have always been prized at the Educator Expo and United Way. Your support of United Way with Cowboys tickets have also been fabulously treasured. I know that it is not inexpensive to provide these things, but CWD has set the bar high with their support for projects like these!

I wanted you to know that I am extremely grateful that CWD steps above average and puts their money into things that actually make a difference by supporting groups and projects that also promote the "green way" of doing things.

Thank you!

Donna Kliewer, Waste Services Manager Community Services Department City of Allen / 305 Century Parkway / Allen, TX 75013 O: 214.509.4554 / E: <u>dkliewer@cityofallen.org</u> / F: 214.509.4567

CityofAllen.org / KeepAllenBeautiful.com / @KAB on Twitter



Since 1984

Testimonials: Letters from Community Leaders & Residents



February 12, 2015

Mayor Mark Mathews City of Keller 1100 Bear Creek Parkway Keller, TX 76248

Honorable Mathews:

I wanted to take a moment and inform you of a great company that is partner with the community of Keller. Community Waste Disposal, (CWD) has been an active partnership with the Old Town Keller's Annual Crawfish Krawl for the past 4 years.

CWD has donated trash and recycling services for the Old Town Keller's Annual Crawfish Krawl in the past and this year has also donated time and labor to help with the post event clean-up.

I am a business owner in Keller and own Pickled Pink Boutique. It is good to know CWD provides me stellar commercial trash and is also a community partner for that makes community events Green Events for all Keller residents.

Sincerely,

Shannon Fomby, President

Old Town Keller Merchants Association

Since 1984

Testimonials: Letters from Community Leaders & Residents

December 11, 2014

Mark Mathews, Mayor City of Keller P.O. Box 770 Keller, TX 76244

RE: Commendable Recycling Service by CWD

Dear Honorable Mayor Mathews:

I wanted to inform you of how CWD's recycling driver helped make my Holiday season brighter. I live at 304 Kate Court and on Monday morning, I heard a knocking at my front door early in the morning before 9:00 am, and was shocked to see it was the recycling driver. He was servicing my recycling bin, and found a set of keys in the bin. These keys were to my house, car, and Post Office Box. This would have been challenging and expensive to replace these keys.

I called CWD's customer service and found out the driver's name is Frank Samano. I have lived in the Keller Area for 14 years and have never experienced this type of quality customer service by a recycle truck driver! CWD should be commended for having drivers that provide Keller residents with stellar recycling and trash service, while being conscientious to make sure I did not lose keys to my car and house.

Sincerely

Mary Schwartz
Keller Resident

cc: CWD



Since 1984

Testimonials: Letters from Community Leaders & Residents

July 19, 2014

City of Wylie Honorable Mayor Hogue 300 Country Club Road, Building 100 Wylie, TX 75098

RE: Great Residential Trash and Recycling Service

Honorable Mayor Hogue,

I am a Wylie resident and live at 1021 Foxwood lane and experienced above and beyond trash service by a CWD trash driver. It was windy day on Monday, July 9th and I saw CWD's driver, Kaleno Williams, get out of his trash truck and pick up my neighbors cart that has blown over and debris was all over the street. Kaleno took extra time and effort to pick up all the garbage that would have ended up at littering Foxwood lane.

I would like to commend CWD for having drivers that are taking the extra efforts to service Wylie residents in high quality of service.

Sincerely,

Kathy Zeller

CC: City of Wylie Staff CWD Staff

Since 1984

Material Recovery Facility (MRF)

CWD's current 100,000 square foot Material Recovery Facility is designed for single stream recycling, and can process 400 tons of recyclables per day.

Program Approved Materials

The following materials are eligible to be collected for single stream recycling: mixed waste paper (including corrugated cardboard, newspaper, junk mail, phone books, beverage packaging, cereal boxes, chipboard, envelopes, magazines, etc.), steel and tin (fruit and vegetable) cans, aluminum cans, aerosol cans, plastic containers #1, 2, 3, 4, 5 & 7, and all colors of glass bottles/jars/containers.

Minimum Processing Requirements

The following are excluded from Program Approved Materials for purposes of calculating the recovery percentage: (1) Fiber smaller than 4"x4", (2) Wet fiber (soaked newspapers, etc.), (3) Lids, (4) Aluminum and tin cans smaller than 2"x2", (5) Film (all), (6) Plastic smaller than 3"x3"x3", (7) Any fiber or other product that cannot be marketed by CWD, and (8) 3D fiber. Additionally, inbound product cannot have a moisture content of more than 15%.

Collection

CWD drivers bring all recyclable materials to the MRF, where loads are weighed and corresponding customer information is documented. This data is retrieved at the end of each month so that tonnage information can be sent to each city office we service.



Commingled materials ready for processing



MRF workers separating cardboard and chipboard from newspaper



Recyclables traveling up the first conveyor



Since 1984

Material Recovery Facility (MRF)

Processing

Materials are dumped and loaded onto a conveyor belt that will take them through the first sort, one that will remove cardboard and chipboard.

The next step takes the products across a disk screen where the heavier newspaper/fiber items are separated from the lighter commingled items.



Disk screen sorting



The commingled materials will then be processed using the commingle recycling line. This line separates all like recycling commodities together, and they are eventually baled into mill-ready bales of tin, aluminum, plastic PET 1, colored HDPE 2, HDPE 2 natural, and plastics #3-5 and #7.



Sort Line



Separated fiber and commingled recyclables



Separated fiber and commingled recyclables



Since 1984

Material Recovery Facility (MRF)

Newspaper/fibrous items are processed through the Trommel Line. The circular motion and 65 degree incline of the conveyor leading to the Trommel allows glass particles and any other contaminants to fall through the screen.



Conveyor moving newspaper to Trommel



Newspaper going through the Trommel

The final part of our MRF processing is "packaging" the products into bales for shipment to the different recycling mills. All products are baled for shipment, other than glass, which is put into open top containers for transporting.



Paper being baled through CWD's baler



Newspaper traveling up the conveyor to be baled



Sorted newspaper bales weighing between 1,300 and 1,600 pounds



Since 1984

Material Recovery Facility (MRF)

Marketing

True recycling does not take place until the collected and processed materials re-enter the manufacturing cycle. To "close the loop" in the recycling process, CWD has negotiated agreements with numerous major manufacturing companies that consume recyclable materials as a primary feed stock, thus assuring market continuity.

Because markets, materials, and demands are ever-changing, CWD is constantly researching and developing new marketing opportunities for its products.



Bales of ONP waiting to be sent to a recycling mill.



Bales of plastic PET 1 are loaded on a truck for transport to a recycling mill.

Since 1984

Landfill Options

Philosophy of Using Multiple Landfills

CWD has been hauling refuse within and around the Dallas Metroplex since 1984, and of the 7,000 solid waste haulers in the United States, we are listed among the top fifty. We have grown to become the largest independently owned and operated waste hauling company in Dallas County without ever owning a landfill. Our strategy has been to use existing landfills within our daily refuse routes and not sign long term agreements.

Healthy competition among landfill owners has consistently provided the best pricing available. Using the landfill of our choice based on proximity to our customers' locations allows CWD to use the abundance of resources, and in turn, give our customers better rates.

The following 16 landfills are economically accessible to CWD's TCEQ Registered (#MSW-40196) Type V-TS Municipal Solid Waste Transfer Station: 121 Regional, Arlington, Camelot, Charles M. Hinton, Denton, ECD, Ft. Worth Southeast, Grand Prairie, IESI-Weatherford, Irving Hunter-Ferrell, Lewisville, Maloy, McCommas Bluff, Republic CSC, Skyline, and Turkey Creek. These landfills have an average life of 49 years, and an average capacity of 24,493,427 tons.

Attached is information from the North Central Texas Council of Governments addressing the landfill capacity and projected life span of area landfills.

Since 1984

DFW Area Landfills

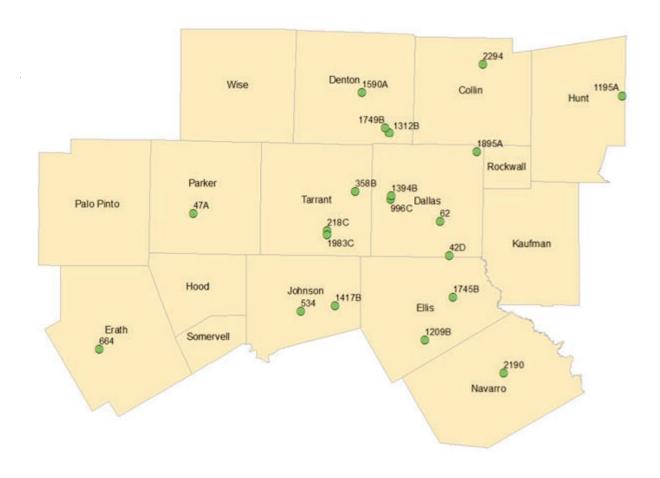
| FACILITY NAME/ OPERATOR | FACILITY ID | LOCATION | CITY/ COUNTY | CAPACITY IN TONS | REMAINING YEARS |
|---|---------------------------------------|-----------------------|--------------------------|------------------|--------------------|
| 121 Regional Disposal Facility N. TX Municipal Water District | 2294 | 3820 Sam Rayburn Hwy. | Collin | 92,867,266 | 92 |
| Arlington City of Arlington/Republic Services | 358B | 800 Mosier Valley Rd. | Euless/Tarrant | 37,631,029 | 33 |
| Camelot Republic/Farmers Branch | 1312B | 580 Huffines Blvd. | Lewisville/Denton | 24,009,634 | 68 |
| C. M. Hinton Jr. City of Garland | 1895A | 3175 Elm Grove Rd. | Rowlett/Dallas | 22,555,287 | 45 |
| Denton City of Denton | 1590A | 1527 S. Mayhill Rd. | Denton/Denton | 5,128,481 | 18 |
| ECD Republic/Allied | 1745B | 5703 N. I-45 | Ennis/Ellis | 37,909,354 | 171 |
| Fort Worth Southeast City of Ft. Worth/Allied | 218C | 6288 Salt Road | Kennedale/Tarrant | 16,484,649 | 30 |
| Grand Prairie City of Grand Prairie | 996C | 1102 MacArthur Blvd. | Grand Prairie/ Dallas | 5,810,842 | 26 |
| IESI – Weatherford Progressive Waste Solutions | 47A | 3131 Old Brock Rd. | Weatherford/Parker | 543,860 | 3 |
| Irving Hunter-Ferrell City of Irving | 1394B | 110 E. Hunter-Ferrell | Irving/Dallas | 9,253,909 | 46 |
| Lewisville Republic Services/Allied | 1749B | 801 E. College St. | Lewisville/Denton | 17,333,302 | 60 |
| Maloy Republic Services | 1195A | 2811 FM-1568 | Campbell/Hunt | 3,332,957 | 23 |
| McCommas Bluff City of Dallas | 62 | 5100 Youngblood Rd. | Dallas/Dallas | 64,557,250 | 32 |
| Republic CSC Republic Services | 1209B | 101 Republic Way | Ellis | 17,185,018 | 100 |
| Skyline Waste Management of Texas | 42D | 1201 N. Central Ave. | Ferris/Ellis | 32,242,954 | 28 |
| Turkey Creek Progressive Waste Solutions | 1417B | 9100 South I-35 West | Alvarado/Johnson | 5,049,043 | 9 |
| TOTALS: | · · · · · · · · · · · · · · · · · · · | | | 391,894,835 | 784 |
| AVERAGES: | | | | 24,493,427 | 49 |

The information in this table on Solid Waste Facilities is based on the North Central Texas Council of Governments (TCEQ) publication AS-187/18, October 2018.



Since 1984

DFW Area Landfills



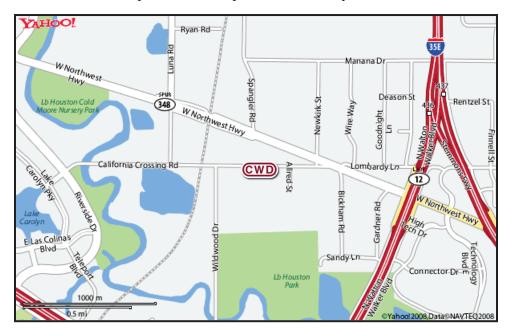
Informational graphic from the North Central Texas Council of Governments (TCEQ) publication AS-187/18, October 2018.



Since 1984

Citizen Refuse Dropoff

Residents may bring debris from their homes to CWD's Type V-TS Municipal Solid Waste Transfer Station located at 2010 California Crossing, Dallas, Texas 75220. This is a secure area where citizens will be required to show proof of residency.



Gate Rate Schedule

Resident Price Must Show Proof of Residence; Valid Drivers License Required

Vehicle Size

Automobiles, station wagons, pickups (with no sideboards)

\$25/each

Pickups or automobiles with trailers attached less than 8 feet in length (with no side boards on pickup or trailer)

\$25 for pickup load; \$25 for trailer load



(Continued on next page)

Citizen Refuse Dropoff, continued

Gate Rate Schedule (continued)

| | Resident Price Must Show Proof of Residence, |
|---|--|
| Vehicle Size | Valid Drivers License Required |
| Pickups and trailers, less than 8 feet in length with aftermarket sideboards attached to truck or trailer | \$55/ton \$70 Minimum |
| attached to truck or trailer | \$55/ton, \$70 Minimum |
| Pickups or automobiles with trailers | |
| attached, greater than 8 feet in length | \$55/ton, \$105 Minimum |
| Semi trailers, dump trucks and trucks | |
| larger than pickups | \$55/ton, \$140 Minimum |

Special Item Disposal

| Tarp charge for improperly tarped vehicles- State Regulation | \$40/Vehicle |
|--|-------------------------|
| Automobile/pickup tires | \$10/each – Limit of 4 |
| Large truck tires (NO rims) | \$40/each – Limit of 4 |
| Large tires with rims | Not Accepted |
| Agricultural tires (NO rims) | \$300/each – Limit of 2 |
| Clean dirt | Not Accepted |
| Special handling charge (root balls, etc.) | Quote Required |



Since 1984

Registration – Texas Commission on Environmental Quality

CWD's Texas Commission On Environmental Quality Registration Number MSW is 40196.

Attached is a letter from the Texas Commission On Environmental Quality stating that CWD is properly registered with the State of Texas.

CWD does not have any current pending administrative orders or violations of federal, state or local laws, rule and codes.

Community Waste Disposal's goal is to service municipalities and commercial accounts with the highest quality refuse and recycling collection, transportation, processing, disposal, and other related environmental services. CWD will carry out this goal in a safe and efficient manner with respect to all federal, state, and local guidelines governing these practices.

Since 1984

State and Local Permits

Chapter 328 – Waste Minimization and Recycling, Subchapter A: Purpose and General Information, §§328.2 – 328.5, requires any recycling facility that disposes of more than 10% of its incoming tons to be properly permitted through the Texas Commission on Environmental Quality (TCEQ). If a facility has more than 10% residue the facility has one of the following three options:

- 1. Variance Permit: The facility operator can apply to the TCEQ requesting a variance allowing residue to exceed 10%. If approved the TCEQ will provide the registrant written permission to do so.
- 2. Type V-TS Municipal Solid Waste Transfer Station: This option allows a recycling center to receive 90% trash and recycle 10% of the inbound tons. The 90% of trash maybe delivered to an approved disposal facility however, the disposal facility must be no further than 50 miles from the registrant's site.
- **3. Transfer Station:** The Transfer Station permit allows 100% trash delivered to a facility and can be transferred to an approved disposal site.

In October 2003, Community Waste Disposal received Registration No. MSW-40196 to operate a Type V-TS Municipal Solid Waste Transfer Station / Material Recovery Facility as further defined by the Certificate from Texas Commission of Environmental Quality (TCEQ).

Since 1984

State and Local Permits

Robert J. Huston, Chairman R. B. "Ralph" Marquez, Commissioner Kathleen Hartnett White, Commissioner Margaret Hoffman, Executive Director



TEXAS COMMISSION ON ENVIRONMENTAL QUALITY

Protecting Texas by Reducing and Preventing Pollution

October 10, 2003

Mr. Greg A. Roemer President CWD Management, Inc. 2010 California Crossing Dallas, TX 75220

Re: Municipal Solid Waste - Dallas County

Community Waste Disposal, L.P., Registration No. MSW-40196

Transmittal of Registration CN Number: CN600390199 RN Number: RN102042926

Dear Mr. Roemer:

Enclosed is a copy of the above-referenced registration for a municipal solid waste facility issued pursuant to Chapter 361, Texas Health & Safety Code. The Site Development Plan, the Site Operating Plan, and all other documents and plans, including the report prepared and submitted to support the registration application, shall be considered a part of this registration and shall be considered as operational requirements of this registration.

If I can be of further assistance, please contact me, at (512) 239-3900, or Mr. Syed A. Ali of the Texas Commission on Environmental Quality's Municipal Solid Waste Permits Section (MC-124) at (512) 239-4742. Thank you for allowing us to assist you.

Sincerely

Wade M. Wheatley, P.E., Director Waste Permits Division

WMW/saa

cc: Mr. Kevin Yard, P.E., SCS Engineers, 1901 Central Drive, Suite 650, Bedford, Texas 76021

Mr. Sam Barrett, Waste Program Manager, TCEQ Region 4-D/FW

Enclosure

P.O. Box 13087 • Austin, Texas 78711-3087 • 512/239-1000 • Internet address: www.tceq.state.tx.us



State and Local Permits



TEXAS COMMISSION ON ENVIRONMENTAL QUALITY

FINAL DRAFT REGISTRATION FOR MUNICIPAL. SOLID WASTE MANAGEMENT SITE issued under provisions of Texas Health & Safety Code Ann. Chapter 361 (Vernon)

Registration No. MSW-40196

Name of Registrant

Community Waste Disposal, L.P.

and

2010 California Crossing

Site Owner:

Dallas, Texas 75220

Facility Name:

Community Waste Disposal Transfer Station / Material Recovery Facility

Classification of Site: Type V-TS Municipal Solid Waste Transfer Station

Wastes to be Accepted:

Municipal Solid Waste (MSW), Recyclables include corrugated cardboard, newspapers, plastics, glass, and other recyclables, Nonregulated asbestos-containing materials, and other special wastes, as provided for in the Site Operating Plan of the Registration

For the Commission

Application

The registrant is authorized to store and process wastes and to recover recyclable materials in accordance with the limitations, requirements, and other conditions set forth herein. This registration is granted subject to the rules and Orders of the Commission and laws of the State of Texas. Nothing in this registration exempts the registrant from compliance with other applicable rules and regulations of the Texas Commission on Environmental Quality (TCEQ). This registration will be valid until canceled, amended, or revoked by the Commission, or until the site is abandoned or rendered unusable, whichever occurs first.

APPROVED, ISSUED AND EFFECTIVE in accordance with 30 Texas Administrative Code Sections 330.60 and 330.65.

ISSUED DATE: OCT 01 2003



Community Waste Disposal.com Updated 03.20.2020 Disposal.com Since 1984

| QTY | YEAR | MAKE | MODEL | BODY | TARE WEIGHT |
|-----------|------|-------------------|-----------|-------------------|----------------|
| | | RESIDENTIA | L REAR LO | AD – 600 | |
| 4 | 2021 | Autocar (CNG) | ACX | McNeilus-32yd | 42,240 |
| 3 | 2021 | Peterbilt (CNG) | 348 | McNeilus-28yd | 39,500 |
| 1 | 2020 | Autocar (CNG) | ACX | McNeilus-25 Yd | 39,660 |
| 9 | 2019 | Autocar (CNG) | ACX | McNeilus-25 Yd | 39,660 |
| 12 | 2018 | Autocar (CNG) | ACX | McNeilus-25 Yd | 39,660 |
| 1 | 2017 | Autocar (CNG) | ACX | McNeilus-25 Yd | 39,660 |
| 7 | 2016 | Autocar (CNG) | ACX | McNeilus-25 Yd | 39,760 |
| 2 | 2016 | Autocar (CNG) | ACX | McNeilus-25 Yd | 41,240 |
| 3 | 2014 | Peterbilt (CNG) | 320 | McNeilus-25 Yd | 39,400 |
| 2 | 2006 | Autocar | WX-64 | McNeilus-32 Yd | 38,980 |
| Total = 4 | 14 | | | | |
| | AU | JTOMATED SIDE LOA | D TRASH & | RECYCLE - 700/900 | |
| 6 | 2020 | Autocar (CNG) | ACX | 31 Yd | 35,680 |
| 11 | 2019 | Autocar (CNG) | ACX | 31 Yd | 35,680 |
| 5 | 2018 | Autocar (CNG) | ACX | 31 Yd | 35,680 |
| 9 | 2017 | Autocar (CNG) | ACX | 31 Yd | 35,680 |
| 4 | 2016 | Autocar (CNG) | ACX | 31 Yd | 35,680 |
| 1 | 2014 | Mack (CNG) | GU633 | 31 Yd | 35,300 |
| Total = 3 | 36 | | | | |
| | | RESIDENTIA | L REAR LO | AD – 500 | |
| 2 | 2014 | Peterbilt (CNG) | 320 | McNeilus-20 Yd | 27,180 |
| Total = 2 | 2 | | | | |

Community Waste Disposal.com Updated 03.20.2020 Disposal.com Since 1984

| QTY | YEAR | MAKE | MODEL | BODY | TARE WEIGHT | | |
|----------------|------|-----------------|---------------|-----------------|----------------|--|--|
| | | FRO | NT LOAD – 300 |) | | | |
| 4 | 2020 | Autocar (CNG) | ACX | McNeilus-40Yd | 40,180 | | |
| 5 | 2019 | Autocar (CNG) | ACX | McNeilus-40Yd | 40,180 | | |
| 3 | 2019 | Peterbilt (CNG) | 520 | McNeilus-40 Yd | 42,640 | | |
| 6 | 2018 | Autocar (CNG) | ACX | McNeilus-40 Yd | 43,700 | | |
| 7 | 2017 | Autocar (CNG) | ACX | McNeilus-40 Yd | 40,180 | | |
| 4 | 2016 | Autocar (CNG) | ACX | McNeilus-40Yd | 40,180 | | |
| 2 | 2015 | Autocar (CNG) | ACX | McNeilus-40 Yd | 40,180 | | |
| 2 | 2014 | Mack (CNG) | MRU633 | New Way-40 Yd | 40,180 | | |
| 3 | 2012 | Peterbilt (CNG) | 320 | McNeilus-40 Yd | 40,180 | | |
| 1 | 2009 | Mack | MRU613 | McNeilus-40Yd | 39,860 | | |
| Total = 3 | 37 | | | | | | |
| ROLL OFF – 400 | | | | | | | |
| 5 | 2020 | Peterbilt (CNG) | 348 | G&H | 29,000 | | |
| 3 | 2019 | Peterbilt (CNG) | 348 | G&H | 29,000 | | |
| 5 | 2019 | Peterbilt (CNG) | 348 | G&H | 25,240 | | |
| 3 | 2019 | Kenworth (CNG) | 440 | G&H | 28,700 | | |
| 2 | 2018 | Peterbilt (CNG) | 348 | G&H | 28,700 | | |
| 2 | 2017 | Peterbilt (CNG) | 348 | G&H | 27,920 | | |
| 2 | 2016 | Peterbilt (CNG) | 365 ISL-G | G&H | 27,920 | | |
| 2 | 2016 | Peterbilt (CNG) | 348 | Galbreath | 28,700 | | |
| 1 | 2016 | Kenworth (CNG) | T440 | Galbreath | 27,920 | | |
| 1 | 2015 | Peterbilt (CNG) | 365 ISL-G | Galbreath | 27,920 | | |
| 1 | 2013 | Peterbilt (CNG) | 365 ISL-G | G&H | 28,440 | | |
| 1 | 2012 | Freightliner | M2-106 | G&H | 29,940 | | |
| 2 | 2012 | Mack | GU-813 | G&H | 30,100 | | |
| 1 | 2011 | Mack | GU-813 | G&H | 30,100 | | |
| 2 | 2010 | Mack | GU-813 | G&H | 29,300 | | |
| 1 | 2009 | Mack | MRU613 | G&H | 26,840 | | |
| Total = 3 | 34 | | | | | | |
| | | CON | NTAINER – 100 | | | | |
| 1 | 2021 | Peterbilt | 348 | G& H | 14,180 | | |
| 1 | 2008 | Freightliner | M2-106 | KPAC | 14,680 | | |
| 1 | 2007 | Freightliner | M2-106 | KPAC | 14,180 | | |
| 1 | 2006 | Peterbilt | 348 | KPAC | 14,180 | | |
| Total = 3 | 3 | | | | | | |

Total Vehicles Performing Residential/Commercial Operations = 156



Since 1984

Maintenance

CWD performs the vast majority of the repair and maintenance of our fleet and operates our truck maintenance facility two (2) shifts per day, six (6) days a week. We take great pride in the assurance that all our vehicles receive regularly scheduled preventative maintenance by trained technicians. Our Fleet Manager has earned the Master Automotive Service Excellence certification in support of CWD's dedication to the safe operation of our vehicles.

Preventative maintenance performed per vehicle based on usage:

- •Oil Change every 750 hours
- •Anti-Freeze every 5,200 hours
- •Hydraulic Oil every 2,600 hours
- •Differential Fluid every 2,600 hours
- •Inspection of brakes, tires, hoses and drive shafts every 150 hours



Maintenance being done on a front load truck



CWD employee refurbishing an 8-yard front load can



Since 1984

On-site Paint Booth

In order to maintain both the condition and visual appeal of our vehicles, CWD has installed an on-site truck/container paint facility. In addition to a formal paint schedule all vehicles are washed on a regular basis so the communities we serve can be proud of the trucks that are conducting business in their city.





CWD On-site Container Paint Facility









Before and After



Compressed Natural Gas (CNG)

Community Waste Disposal entered the Compressed Natural Gas (CNG) market in 2012 by purchasing five CNG trucks. Currently, we have over 65 CNG Vehicles and continue to expand our fleet to be 100% CNG.





In 2015, Community Waste Disposal opened an on-site Compressed Natural Gas (CNG) fueling station. This two million dollar investment allows CWD to be more environmentally friendly. It also enables us to continue expanding our CNG vehicle fleet and save money, which in turn will save the customer money. CWD is the only privately owned waste and recycling company in the Metroplex with its own CNG station!





Since 1984

Customer Service Community

Customer Service is what CWD was founded on. It is our first thought in the morning and our last thought at night. From the beginning it has been our most important priority. As a customer, you should never expect less than the best and we, at CWD, strive every day to exceed your expectations. Keeping the importance of our customer base in the forefront is a way of life and as a means to that end, CWD has formed a Customer Service Community by bringing together our operations management, dispatch and customer service. This allows us to maximize our ability to handle any situation in the most effective manner possible. Residents will never be sent to a random "call center" in an unknown location. Our customer service associates live and work in the Dallas/ Fort Worth metroplex and are familiar with your area and services you rely on. When a resident calls CWD, a customer service associate will quickly assess the situation and alert the appropriate dispatcher or operations manager to expedite a solution. This approach is achievable because CWD's Customer Service Community is all housed under one roof, with customer service being no more than 10 feet from dispatch, operations management and driver check in area. This means ultra fast information turnaround for all of your needs. This is one more CWD advantage, local business, local employees, local resolutions. We feel the first word in our name is the most important, Community Waste Disposal.

Our office will be open Monday through Friday, 7:30 a.m.-5:30 p.m. and from 8:00 a.m-2:00 p.m. on Saturday with qualified service representatives available to answer questions, as well as experienced field supervisors to oversee the daily operations. All requests and concerns are entered into our customer database (Desert Micro Route Manager) for documentation and tracking. Our Customer Service associates are trained extensively to answer and resolve all issues and concerns promptly. Because they are aware of what is occurring each and every day within our Operations Department, we are able to contact our customers to let them know of a problem before they are even aware of it.



Customer Service, Operations Management and Dispatch work together



Customer Service takes a call



Since 1984

CWD's Customer Service Policy

It is CWD's mission to enforce this proactive communication as our standard operating procedure. CWD's operations managers can be reached by cell phone for immediate response to city officials and commercial customers having emergency situations. Our customer service lines are open five and one-half days for all customer questions, and after hours voicemail is available 24/7 for all other calls.

CWD's basic guidelines for customer service are as follows:

| Scheduled Customers | By close of business on their scheduled service day |
|---|--|
| On-Call Customers | Within one business day (24 hours) of their call |
| Missed Collection (trash, recycling, bulk) or Cart Delivery | Contact CWD <u>before</u> 12:00pm on scheduled service day: Receive same day service. Contact CWD <u>after</u> 12:00pm on scheduled service day if route driver is still in the city: Receive same day service. If driver is not in the city: Driver will return on next scheduled business day when like services are being performed. Day after scheduled service day-Contact CWD <u>before</u> 12:00pm: Receive same day service. Day after scheduled service day-Contact CWD <u>after</u> 12:00pm: Receive service next scheduled business day when like services are being performed. |

Contact Information:

Eric Hoffman, Customer Service Manager, 972.392.9300 x 2280



Since 1984

Reports

Municipal reports are provided at regular intervals ranging from daily to annually. The following list of reports is currently being provided to 26 cities that are serviced by CWD.

| Name | Frequency | Information Reported | |
|----------------------------------|----------------|--|--|
| Residential Tagged List | Daily | Out of compliance resident | |
| Complaints for Period- Detail | Monthly | Detail of complaints including residential address | |
| Revenue Calculations | Monthly | Detail of revenue rebate to City for recycling | |
| Municipal Recycling Program | Monthly/Yearly | # of homes and recycle tonnage | |
| Customer Service Inquiries | Monthly/Yearly | Customer inquiries per 1,000 service opportunities | |
| Residential Driver Incidents | Yearly | RDI's can include: a vehicle accident, property claim, reckless driving or conduct complaint | |

Other reporting requirements can be addressed on an as-needed basis. CWD personnel will discuss and attempt to accommodate all such requests.

Since 1984

Electronic Tagged List

CWD uses Electronic Tagging as a mechanism to report unserviceable residential set outs. Electronic Tagging is used when items placed for pick up are not program compliant and therefore not serviceable. Real time reporting is the advantage to electronic tagging. When needed, CWD's customer service community will be informed of all pending issues.





Reporting on site violation

Real time recording and forwarding to city

Since 1984

Residential Tagged List - Daily

The driver reports an out of compliance resident to the dispatcher which in real time enters the violation and this report is sent to the City notating the infractions.

Residential "Tagged" Report

| | Yesterday |
|--|--|
| 730 SUTTER | |
| 5/10/2017 7:10:05AM | PER MURO - NOTHING OUT FOR SERVICE |
| 1006 BARRYMORE | |
| 5/9/2017 7:16:49AM | PER CHRIS- NOTHING OUT FOR SERVICE |
| 1209 PHILIP | |
| 5/9/2017 5:59:16PM | LOOSE GRASS CLIPPINGS IN THE PLASTIC BAGS - PER JOSE MENA |
| 1225 NEWBERRY | |
| 5/9/2017 7:04:40PM | PER JOE - CARTS TO CLOSE TO THE GAS METER. UNABLE TO SERVICE |
| 1230 IRVINE | |
| 5/9/2017 7:03:34PM | PER JOE - CARTS AGAINST FENCE. UNABLE TO SERVICE |
| 1328 CALICHE TRL | |
| 5/9/2017 10:24:04AM | PER CHRIS - RECYCLE CART CONTAMINATED WITH TRASH |
| 1406 FIELD DR | |
| 5/9/2017 8:38:07AM | PER JOSE - BRUSH IS LOOSE, NOT BUNDLED AND TIED |
| 1407 BEL AIR DRIVE 5/9/2017 5:52:37PM | PER JOSE MENA - BAGS ARE INSIDE THER PROPERTY |
| 5/9/2017 5:52:37PM | PER JUSE MENA - BAGS ARE INSIDE THER PROPERTY |
| 1410 FIELD DR | |
| 5/9/2017 9:55:47AM | PER CHRIS- NOTHING OUT FOR SERVICE |
| 1415 SAN MATEO | |
| 5/9/2017 5:53:12PM | BAGS OF LOOSE GRASS CLIPPINGS MIXED WITH TRASH PER JOSE MENA |
| 1444 LONE STAR COURT | |
| 5/9/2017 4:51:41PM | PER YASNELL LEON - LOOSE BRUSH |
| 1601 PUTNAM | |
| 5/9/2017 2:52:21PM | PER CHRIS - RESIDENT HAS CONSTRUCTION WORK BEING DONE AT THIS HOME AND TRUCKS BLOCKING THE ALLEY WAY |
| 1704 ASBURY DR | |
| 5/9/2017 7:34:17AM | PER ANTONIO- NOTHING OUT FOR SERVICE |
| 5/9/2017 8:29:03AM | DRIVER WENT BY AGAIN CAR IS STILL PARKED TOO FAR IN THE ALLEY |
| 5/9/2017 6:26:42PM | PER AGUSTIN - 2ND ATTEMPT THE TRASH CART WAS STILL BLOCKED BY A VEHICLE |

Since 1984

Municipal Recycling Program – Monthly/Yearly

A monthly and yearly report is sent showing the number of homes, recycle tonnage totals and pounds per home.



Municipal Recycling Program













Single Stream Recycling

Participation in the Residential Curbside Recycling Program continues to demonstrate that residents of the City of are dedicated to the preservation of the Texas environment for future generations.

The chart below details the statistics of the CWD Residential Curbside Recycling Program.

| | May-18 | Apr-18 | Mar-18 | Feb-18 | Jan-18 | Dec-17 | Nov-17 | Oct-17 | Sep-17 | Aug-17 | Jul-17 | Jun-17 |
|----------------|---------|--------|---------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| Homes | 28,412 | 28,412 | 28,405 | 28,333 | 28,240 | 28,218 | 28,218 | 28,081 | 28,319 | 28,135 | 28,118 | 28,117 |
| Cart Tons | 701.75 | 637.21 | 666.69 | 549.19 | 626.88 | 602.03 | 593.63 | 542.76 | 547.76 | 677.61 | 656.75 | 835.57 |
| Cardboard Tons | 1.62 | 1.62 | 4.86 | 3.84 | 1.93 | 1.28 | 1.80 | 3.14 | 3.62 | 5.78 | 7.36 | 3.48 |
| Compost Tons | 320.81 | 299.94 | 466.87 | 105.33 | 179.32 | 253.21 | 229.75 | 156.93 | 154.06 | 177.57 | 223.56 | 243.99 |
| Total Tonnage | 1024.18 | 938.77 | 1138.42 | 628.13 | 808.13 | 856.52 | 825.18 | 702.83 | 705.44 | 860.96 | 887.67 | 1083.04 |
| PPH | 72.09 | 66.08 | 80.16 | 44.34 | 57.23 | 60.71 | 58.49 | 50.06 | 49.82 | 61.20 | 63.14 | 77.04 |

Since 1984

Customer Service Inquiries – Monthly/Yearly

Customer inquiries per 1,000 service opportunities are compiled and reported monthly and yearly with historical data included.



Municipal Service Inquiries



Residential Solid Waste Services

The Solid Waste Industry has a standard service inquiry ratio of 1.0 inquiries per 1,000 service opportunities.

| | May-19 | Apr-19 | Mar-19 | Feb-19 | Jan-19 | Dec-18 | Nov-18 | Oct-18 | Sep-18 | Aug-18 | Jul-18 | Jun-18 |
|------------------------|--------|--------|--------|--------|--------|--------|--------|--------|---------|--------|--------|--------|
| Service Opportunities | 12,470 | 12,453 | 12,401 | 12,341 | 12,263 | 12,167 | 12,115 | 12,063 | 11,994 | 11,865 | 11,726 | 11,674 |
| Service Inquiries | 4 | 2 | 1 | 0 | 3 | 1 | 1 | 2 | 1 | 17 | 5 | 0 |
| Per 1,000 Service Opps | 0.32 | 0.16 | 0.08 | 0.00 | 0.24 | 0.08 | 0.08 | 0.17 | 0.08337 | 1.43 | 0.43 | 0.00 |

Since 1984

Complaints for Period – Detail - Monthly

On a monthly basis, a detailed report of complaints, including residential addresses is sent to the City chronicling the previous month's activity.



Customer Service Inquiries - Detail













Good Service is Good Business

CWD's Customer Service Community is available to provide solutions via phone or online. Our efficient team is here to support the City of and we continually strive for top-notch performance to ensure residents receive the most value out of their waste and recycling services.

City Account Complaints for the Period of 05/01/2019 - 05/31/2019

| Account | Address | Service Type | Service Code | |
|------------|------------------|--------------|--------------------|-----|
| 105627-179 | 448 GEREN DR | RESI-BULK | RESI R/L BULK | 935 |
| 105627-179 | 448 GEREN DR | RESI-BULK | RESI R/L BULK | |
| | | | Total | 2 |
| 105627-418 | 815 LAKERIDGE DR | RESI-TRASH | NOTE | |
| | | | Total | 1 |
| 105627-263 | 506 AUSTIN | RESI-TRASH | SERVICE TRASH CART | |
| | | | Total | 1 |
| | | | Grand Total | 4 |

Since 1984

Revenue Calculation - Monthly

On a monthly basis, a detailed report of recycle tons and rebate to the city is calculated and sent in the below format.

Community Waste Disposal City of April 2017 Revenue Calculations

Total Tons Received by CWD Per Ton Processing Fee & Transportation Fee (**Note 1**) Total Processing Fee

| 202.75 | |
|-----------------|--------------|
| \$ 74.29 | Adj Annually |
| \$ 15.062.30 | |

| | Adj Annually | | Ac | ljusted Monthly | | | |
|----------------|--------------|-----------------------------|----|-------------------------------|----|------------|--------|
| Commodity | Component % | Pricing Structure | | Published Value \$ Per Ton | | Total \$ | Tons |
| ONP | 14.32% | PPI - #8 Southwest Hi | \$ | 100.00 | \$ | 2,903.00 | 29.03 |
| OCC | 20.19% | PPI #11 Southwest Hi | \$ | 175.00 | 5 | 7,164.50 | 40.94 |
| Mixed Paper | 10.11% | PPI Mixed Paper #2 Hi | \$ | 90.00 | \$ | 1,845.00 | 20.50 |
| Aluminum | 0.79% | SMP - Region 8 Houston High | \$ | 600.00 | \$ | 960.00 | 1.60 |
| Steel/Tin | 1.56% | SMP - Region 8 Houston High | \$ | 5.00 | \$ | 15.80 | 3.16 |
| PETE | 3.51% | SMP - Region 8 Houston High | \$ | 260.00 | \$ | 1,851.20 | 7.12 |
| HDPE - Natural | 1.18% | SMP - Region 8 Houston High | 5 | 710.00 | \$ | 1,696.90 | 2.39 |
| HDPE - Colored | 0.92% | SMP - Region 8 Houston High | \$ | 490.00 | \$ | 916.30 | 1.87 |
| Mixed Plastic | 0.20% | SMP - Region 8 Houston High | 5 | 40.00 | \$ | 16.40 | 0.41 |
| Mixed Glass | 15.02% | | \$ | - | 5 | 1050 | 30.45 |
| Residue | 32.20% | | \$ | (24.79) | \$ | (1,618.29) | 65.28 |
| | 100.00% | | \$ | 77.69 | \$ | 15,750.81 | 202.75 |

| Total Gross Recycle Revenue | Less Total Processing Fees | Net Amount Due CWD if Revenue Has a Negative Value | 50% Revenue Share to City if Value Is a Positive Amount | 15,750.81 | (15,062.30) | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688.51 | 688

Note 1) Processing & Transportation Fees will be adjusted annually based on CPIU, Disposal and Fuel increases

Note 2) Per ton rebate cannot exceed \$40 per ton

Note 3) SMP stands for Secondary Materials Pricing, PPI stands for "Pulp & Paper Industry"

Note 4) City will never be required to pay contractor for negative revenue values. Any negative values will carry

forward and must be brought back to a zero before compensation to the city begins or resumes..



Since 1984

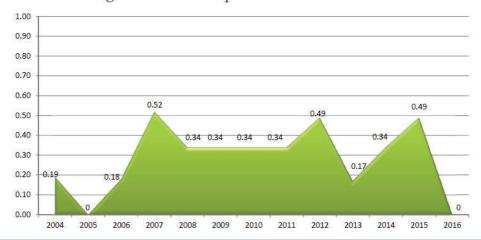
Residential Driver Incidents - Yearly

RDI's can include: a vehicle accident, property claim, reckless driving or conduct complaint and are presented yearly in an Annual Review form to the City at a Council meeting.

Residential Driver Incident

Per 100,000 Service Opportunities

RDI's can include: a vehicle accident, property claim, reckless driving or conduct complaint



Working Together To Bring You More

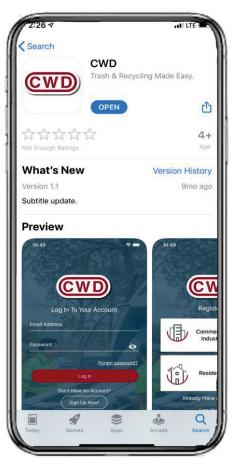


Since 1984

CWD Mobile App

The CWD mobile app is available from both the Apple Store and from Google Play. Introduced in 2019, it gives users the ability to easily manage their trash and recycling accounts on the go!





Since 1984

Residential Collection Services

CWD began offering curbside recycling programs in 1992 for municipalities in a six-county North Texas Council of Governments area. We currently serve 28 municipalities with curbside programs that include combinations of refuse, recyclables and yard waste recycling. Having received awards from both local and state organizations, we are consistently recognized for our efforts to educate citizens about the benefits of recycling.

Residents utilize 95-gallon carts for their refuse and recycling services. These carts display CWD's logo and phone number and are free of any city-specific or other markings. Residents are assessed replacement fees for lost or stolen carts.







Fully automated ASL cart collection

Since 1984

Residential Collection Services

Recycling

95 or 65 Gallon Cart service is our most popular residential recycling option. All recyclables are commingled and placed in the 95 or 65 gallon cart and placed at curbside for service.



18 Gallon Bin service is a commingled recycling opportunity available as a weekly service to residents. Lids are provided upon request.



Blue Bag service is a program where dedicated collection containers are not needed. Recyclables are placed in a blue tinted recyclable bags and placed at curbside for service. Cardboard is placed beneath the bag for collection.



Since 1984

CNG Vehicles





Community Waste Disposal is a proud environmental steward with the most comprehensive waste and recycling programs in the industry. To further our green initiatives, in 2012 CWD purchased the largest privately owned fleet of Compressed Natural Gas (CNG) vehicles used for waste management in the Dallas Fort Worth Metroplex. CWD has been awarded the 2014 Keep America Beautiful Community Improvement Award and the 2013 Keep Texas Beautiful Ebby Halliday/Maurice Acres Business/Industry Improvement Award for the green project and other waste minimization programs.

Compared to the standard diesel trucks used by other companies, the CNG vehicles in CWD's fleet:

- Cut greenhouse gases (carbon, methane and nitrous oxide) by up to 25 percent.
- Eliminate 225 metric tons of greenhouse gas emissions each year, per five (5) CNG vehicles. This is equal to taking 370 vehicles off the road each day.
- Reduce smog-causing nitrogen oxides by 50 percent or more.
- Cut particulate matter emissions by 90-95 percent.
- Run more quietly, leading to less noise pollution.
- Contribute to a smaller carbon footprint (the total amount of greenhouse gas emissions) overall. Greenhouse gases have been linked to global warming and climate change.
- Are less expensive to operate, since natural gas costs 40% less than diesel.

CWD plans to convert our entire fleet to CNG within the next three years.

Currently, CWD has over 165 trucks in its fleet. With CWD's current rate of growth, it is anticipated that in 10 years there will be in excess of 225 trucks in the fleet. The introduction of CWD's new environmentally friendly trucks is supported by Bruckner's Mack; Clean Energy Fuels; McNeilus Truck & Manufacturing, an Oshkosh Corporation company; and Peterbilt Motor Company.



Since 1984

Residential Bulk Collection Services

CWD's Bulk service includes items that weigh less than 50 pounds, and do not exceed 4 x 4 x 8 feet. The items must not require more than two men to lift and handle with ease. Acceptable Bulk items include appliances and furniture. All other Bulk items must be containerized as demonstrated below. Please refer to the Executive Summary (Tab 2 in this document) for details about your specific bulk and/or brush program.

Loose remodeling, demolition, and carpeting materials will <u>not</u> be collected as part of the standard bulk collection service. Volumes of bulk items will be limited as documented in the Executive Summary. If a resident has volumes that exceed the standard program, a CWD supervisor will provide an "Excess," or "Out of Compliance" price quotation.



Containerized debris 2' x 2' x 4,' weighing less than 50 lbs.



These materials exceed the specifications of normal bulk collection service



Bulk being picked up by two CWD employees



Since 1984

Residential Brush Collection Services

Loose Brush: All limbs must be placed with trunks parallel to the street, but <u>not</u> blocking the sidewalk. No limbs shall be greater than six (6) inches in diameter, weigh more than 50 lbs. or be longer than 10 feet. Brush piles must be free of all foreign debris.



Example of loose brush and how to position next to street

Bundled Brush: Tree, shrub or brush trimmings must be securely tied together forming an easily handled package not exceeding a size of 2' x 2' x 4' or 50 lbs. in weight. Brush piles must be free of all foreign debris.



Example of how tree, shrub or brush trimmings should be bundled

Since 1984

Residential Door Side Collection Services Household Hazardous Waste & Used Electronics

Household Hazardous Waste (HHW) & Used Electronics Residential Door Side Collection is an additional service CWD provides to residents so that home-generated waste, including household hazardous waste, can be safely and easily disposed of or recycled. Door side collection is an effective avenue to encourage participation by those who cannot or will not drive to events or drop off locations. Upon request, CWD will provide all residents door side HHW & Used Electronics collection services and will provide a collection kit, instructions and a collection date to the resident.



Since 1984

X-treme Green Events



Community Waste Disposal can provide an agreed to number of events within the city limits. Each "One Stop" event is staffed with licensed and trained CWD employees and includes: set up, collection, supervision, cleanup and disassembly.

During this event, we process the following materials:

- · Household Hazardous Waste
- Used Electronics, Including CRTs
- · Scrap Metal
- Tires
- On Site Document Shredding

CWD personnel will handle all TCEQ permits, transportation and disposal. Each event will be open to City/Town residents from 8:00 am - 1:00 pm.







Since 1984

HAZWOPER

CWD Employees are Trained and Certified

40 Hour HAZWOPER Training is required for employees who perform activities that expose or potentially expose them to hazardous materials. This course is specifically designed for workers who are involved in clean-up operations, emergency operations, storage, disposal or treatment of hazardous materials.

CWD has multiple employees trained and approved by these standards to ensure that you and your community are safe and protected from these dangerous materials.

It takes many hours and a considerable investment to perform these tasks. CWD would love to handle this for you! CWD has the experience, manpower, and resources to ensure a worry-free community clean up.

Trained and Certified:

Charles Johns
Dave Lucas
Robert Medigovich





Since 1984

Texas Commission on Environmental Quality (TCEQ) Certification

Bryan W. Shaw, Ph.D., Chairman Toby Baker, Commissioner Zak Covar, Executive Director



TEXAS COMMISSION ON ENVIRONMENTAL QUALITY

Protecting Texas by Reducing and Preventing Pollution

7 October 2013

Dale Pound Community Waste Disposal, LP 2010 California Crossing Rd Dallas, TX 75220

Dear Mr. Pound,

The Texas Commission on Environmental Quality (TCEQ) acknowledges the receipt of a Notification for a Household Hazardous Waste Collection Event and accompanying material on September 25, 2013. Pursuant to notification requirements in 30 TAC 335-403, the information must be submitted at least 45 days prior to conducting the following household hazardous waste collection activities:

Collection Program: Establishment of an HHW Permanent Facility Address: 1990 California Crossing Road, Dallas, Texas 75220

Please note that this letter serves simply to notify you that the information received is administratively complete and does not serve as approval of activities. All operations under the collection program must comply, at minimum, with 30 TAC 335 Subchapter N. The operator, Community Waste Disposal, LP, in compliance with Subchapter N, must also report on the material received under this collection program by April 1, 2014 and every year until such time as the facility ceases operations.

Please be aware that this collection may be subject to regulations in other program areas within the TCEQ as well as external regulatory authorities (e.g. OSHA, DOT, TCEQ Used Oil Program, etc). Sample guidance can be found at http://www.tceq.texas.gov/p2/hhw/howto.html. If you need any additional assistance, please call me at (512) 239-3104 or email me at Stephanie.Cunningham@tceq.texas.gov at your convenience.

Sincerely,

Stephanie Cunningham
Texas Commission on Environmental Quality
Pollution Prevention and Education, MC-108

P. O. Box 13087 Austin, TX 78711-3087

P.O. Box 13087 * Austin, Texas 78711-3087 * 512-239-1000 * tceq.texas.gov

How is our customer service? tceq.texas.gov/customersurvey



Since 1984

CWD's Award Winning Yard Waste Recycling Program

CWD implemented its first residential *Yard Waste* recycling program in 1997. The community and CWD were honored by the Texas Corporate Recycling Council in 1999 and the Recycling Coalition of Texas in 2002 for promoting the best residential *Yard Waste* recycling program in Texas.

Residents may place grass clippings and leaves, and brush tied in 4' x 2' bundles out for collection. Grass and leaves must be deposited in brown biodegradable bags prior to pickup and bundled brush must not weigh more than 40 pounds.



Yard Waste driver servicing recycling set-outs



Yard Waste in trailer



Yard Waste recycling set-outs

Holiday Collection

Residents will receive residential services one day after a recognized holiday. If a recognized holiday falls on a service day, then all service will be pushed back one service day. For example, if Christmas falls on Tuesday, then Tuesday service will be performed on Wednesday, and Wednesday service will be on Thursday. This will continue until all residents have been serviced.



Christmas trees being chipped by CWD chipper



Since 1984

Residential Cart Cleaning Service by CartWash.com

CartWash.com is a Dallas-based service company that high-pressure washes, sanitizes and deodorizes trash and recycle carts for residential customers. The CartWash.com team has specialized equipment to clean and sanitize residential carts.

CartWash.com was created to further meet the need of residents in the communities that CWD serves along with those in surrounding communities.



















Make your trash and recycling carts look like new! CartWash.com offers a state-of-the-art pressure washing process that will have your carts clean and germ-free inside and out.

Your carts will look and smell better than when you first received them. Our system is environmentally friendly and kills more than 99.9% of germs, fungi and viruses.

Since 1984

Commercial Services

What started in 1984 with two men and one truck has become a multi-million dollar company that employs more than 260 non-union people serving thousands of commercial customers. Community Waste Disposal, L.P., is locally owned and operated, and is the largest non-public waste disposal company in the Dallas/Ft. Worth area.

The first service offered by CWD was side-load service to Dallas area apartment complexes, a service that is still offered only by Community Waste Disposal. Front load and roll off services were added in 1986 and 1987.



35 yard self contained compactor being serviced by CWD roll-off truck



CWD front load truck servicing an eight-yard can

In 1989 we developed and implemented office paper recycling programs that are currently employed by 175 of our customers, thus diverting 750 tons per month from landfills. These customers include many of the area's largest property management companies: CB Richard Ellis, Granite Properties, Capstar Commercial Real Estate, Cousins Properties, Holt Lunsford, Parmenter Realty Partners, Jones Lang LaSalle, Harwood International, Transwestern Commercial Services, and Stream Realty Partners.

Since 1984

Apartment Collection Services

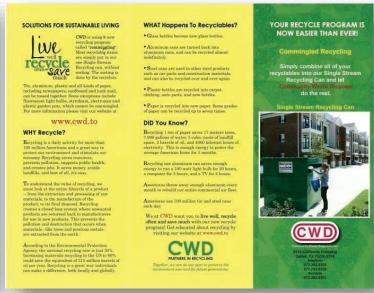
Apartment Recycling

There are many opportunities for apartment communities to participate in recycling. CWD offers the most comprehensive recycling initiatives in the industry. Single Stream recycling is the most popular program. Residents place all recyclables in one container. This includes items #1-7 except #6 (Styrofoam). CWD also provides recycling educational flyers to help residents with the most up to date recycling "Do's and Don'ts".



Single stream recycling container







Since 1984

Commercial Services

The range of services offered by CWD to its commercial customers is unequaled by any other waste management vendor in the Metroplex.

Our *front load* services are available for trash and recycling. We offer a wide range of container sizes and configurations to best suit the needs of each customer. Recycled materials are brought to CWD's 100,000 sq. ft. Materials Recovery Facility.



8 yard slotted container for cardboard



front load compactor

CWD provides 2, 3, 4, 6, and 8 cubic yard front load trash containers. Several different style 6 and 8 yard containers are available to recycle paper, cardboard, metal, aluminum, tin and plastics.



4-sided enclosure with gate



Front load container with casters and lock

Customers with gates, casters, or 4-sided enclosures incur an extra service charge per pickup.



Since 1984

Commercial Services

We now offer 95 Gallon Cart Recycling services for small offices! The ease of use of our award winning commingled services is second to none. Just toss in your office recyclables including #1-7 except #6 (Styrofoam) and place at the curb for collection.







Since 1984

Commercial Services

Equally important for many of our commercial and/or industrial customers is our wide range of *roll-off containers:* Stationary compactors with receiving containers, self-contained compactors, and 20, 30, and 40 yard open tops. We can custom fit equipment to maximize the efficiency of the customer's available space. Roll-off services can be utilized for either trash or recycling.



Roll off compactors 20-40 yards



35 yard trash & recycle compactors in dock area



Hydraulic cart dumper

Where contractor determines that hauling an individual roll off container will cause the gross vehicle weight to exceed maximum license limits as approved by the State of Texas, Contractor shall give notice to the Customer and adjust size of container and/or frequency or service to achieve compliance with GVW limits. For all GVW pounds in excess of 54,000, Contractor may charge the customer two and one half (2.5) times the standard disposal fee.

Since 1984

Commercial Services

CWD's sales team will personally begin visiting commercial customers in order to prepare them for a smooth transition from their existing hauler to CWD, and to ascertain the proper size of container along with the correct service frequency so that there is no interruption to their service.



Since 1984

List of Recently Disposed and Pending Litigation

CWD does not have any significant material litigation that is pending, been settled, or disposed of within the past five (5) years. There has been no mediation, or alternate dispute resolution in connection with solid waste collection or recycling services within the past five (5) years.

Since 1984

History of Regulatory Compliance

There are no current or pending administrative orders against CWD by any federal, state, or local law enforcement agency. CWD has not been cited, punished or reprimanded, settled or disposed, any violations within the past three (3) years.

Since 1984

Safety Department Overview

Community Waste Disposal's Safety Department has a detailed safety and driving program. The program consists of:

- •Written Statement of Safety Policy
- •Mandatory Monthly Safety Meetings covering a variety of topics
- •Written Accident Policy
- •Written Safety Compliance Programs (OSHA and DOT)
- Hiring Policy
- •Employee Orientation Outline
- •Driver Training Outline
- •Driver Safety Policy TOC
- •SmartDrive Vehicle Safety/Camera System
- •2019 Commercial Trash and Recycling Guidelines

Please see the following pages for more information.

Since 1984



DRIVER SAFETY POLICY

The purpose of this policy is to maximize driver safety and prevent incidents involving the operation of company vehicles. This policy applies to all CWD employees who may operate a company-owned, personal, or rental vehicle for CWD business.

| Table of Contents | |
|--|------------|
| 1) Distracted Driving Summary | Page 3 |
| 2) Cellphone & Other Electronic Device Policy Summary | Page 3 |
| 3) Defensive Driving Techniques/Smith System Overview | Page 3-5 |
| 4) Use of U-Turns | Page 5 |
| 5) Accident/Injury Reporting Procedures | Page 5-7 |
| 6) Container/Load Securement Procedures | Page 7 |
| 7) Pre-Trip/Post-Trip Procedures | Page 7-9 |
| 8) License/MVR Requirements | Page 10 |
| 9) Drug & Alcohol Policy Summary | Page 10-11 |
| 10) Rules for Operating CWD Vehicles and Equipment | Page 11-12 |
| 11) Dress Code Summary | Page 12-13 |
| 12) Scavenging Policy Summary | Page 13 |
| 13) Landfill Procedures Summary | Page 13 |
| 14) CNG/Diesel Fueling Procedures Summary | Page 13-14 |
| 15) SmartDrive Policy Summary | Page 14-15 |
| 16) DOT Hours of Service/Record of Duty Status Summary | Page 15 |
| 17) Vehicle Fire Procedures | Page 15 |

ACKNOWLEDGE RECEIPT OF POLICY AND ACCEPTACE OF POLICY

| l, | (employee name printed) acknowledge receiving a copy of CWD's Driver Safet | y |
|-----------------------------|--|---|
| Policy, acknowledge reading | the policy, and agree to abide by the requirements of the policy at all times. | |
| | | |
| Employee Signature: | Date: | |

1



Since 1984



Monthly Safety Meeting Topics

January Confined Space/Acc. Reporting/Safety Chains/Draining Air Tanks

February Drug & Alcohol Abuse/ Cell Phone Use & Distracted Driving

March Backing/Overhead Obstructions/Reporting Haz. Conditions (CYA)

April LOTO/Vehicle Inspections/T-MRF & Prohibited Items Training

May Fire Extinguishers/Fire Safety/Heat Stress/Hot Loads

June Hazard Com/Emergency Action Plan/Annual vacation

July Smith System Overview/Fall Protection

August Back to School Safety/Truck Fires/CNG Fueling Proc./Welding

September Storm Water/Spill Prevention/Spill Reporting & Procedures

October Pre-Trip/Post Trip Inspections/DVIRs/Fork Lift & PIT

November Accident Reporting/MVAs/Workplace Violence

December Winter Driving Techniques/Cold Stresses & PPE

This list is only an outline. Any additional issues that come up or any safety concerns, motor vehicle accidents, personal injuries, etc are also added as topics for the next scheduled meeting.

 $P: Safety \land Compliance \land Compliance \ letters-notices-responses-bids \land Bid \ Book \ Files \land Monthly \ Safety \ Meeting \ Topics \ Bid \ Book \ doc$

Since 1984

COMMUNITY WASTE DISPOSAL, L.P. Since 1984 Section Subject Date Pages SAFETY & AWARDS ACCIDENT POLICY Revision 2 1 OF 2

| Greg A. Roemer | General Manager |
|----------------|-----------------|

POLICY:

All reports of accident damage, personal injury, property damage, reckless driving/conduct, citations or other safety related reports, claims, or inquires involving CWD vehicles or employees will be handled through the CWD Safety Department.

PURPOSE:

To centralize control and follow established specific guidelines for handling accident/injury claims.

PROCEDURE:

All calls concerning accident or injury claims, incidents involving property damage, reckless driving/conduct complaints, or other safety related matters will be directed immediately to the designated personnel. They will assign an accident file number and complete the CWD Accident First Report Form and forward it to the Safety Manager.

The Safety Manager will investigate accident/incident reports and when possible personally investigate the accident/incident scene, contact the CWD employee, talk to any witnesses, take photographs, and obtain copies of police reports when needed. Reckless Driving complaints and citations will be forwarded to the employees' manager for investigation.

On or before the 2nd Wednesday of each month the Safety Manager will prepare each accident/incident file to present to the Accident Review Committee (ARC). The Accident Review Committee will consist of the General Manager, affected employee's Manager and the Safety Manager. Other members may compose or substitute for ARC members when needed with approval of the General Manager. The Safety Manager will describe to the fullest degree possible the events and causes which led to the accident/incident. Managers of employees with Reckless Driving complaints and/or citations will present their investigative report. The ARC will consider all facts before rendering a decision of Preventable, Non-Preventable, Preventable Not-Charged, or Complaint. The ARC will review the employees past driving/accident history and administer the appropriate disciplinary action including appropriate administration/investigative fees.

COMMUNITY WASTE DISPOSAL, L.P.

| Since 1984 | | | |
|-----------------|--------------------|------------|--------|
| Section | Subject | Date | Pages |
| SAFETY & AWARDS | ACCIDENT POLICY | Revision 2 | 2 OF 2 |

If this is the 3rd or 4th accident involving the employee and the Safety Manager's investigation concludes that the Accident Review Committee would likely rule the accident preventable or the accident/incident investigation shows excessive negligence or severity, the Safety Manager will call an Emergency Accident Review Committee meeting (EARC). The same member criteria will apply in the EARC as in the ARC. The EARC meeting should be concluded within three working days of the accident/incident or as soon as possible.

If approved by the ARC or EARC the employee may elect to "buy out" any monetary losses associated with the accident/incident, injury claim or personally complete the repairs themselves. (The Safety Manager will submit a loss estimate pending receipt of the actual claim). If the employee elects to personally complete the repairs themselves, then the Safety Manager must ensure that the repairs have been done to the satisfaction of the complainant. If the employee elects to "buy out" the accident/incident or injury loss, then the employee must complete the CWD Accident Buy Out Form. The ARC or EARC will determine the final buy out amount and weekly buy out rate amount. Based on severity or negligence, the ARC or EARC may require an employee to "buy out" a partial or total damage/claim monetary loss amount. The final amounts and/or conditions of the buy out will be set by the ARC or EARC. The Safety Department will maintain a recommended buy out chart which must be approved by the General Manager or President of CWD.

Right of Appeal:

Employees found to have had a preventable accident/injury by the ARC or EARC may appeal the committee decision by submitting a written request for appeal within five working days of the preventable notification by the Safety Manager. Appeals will be granted only if there is new information or evidence not available during the original investigation. Appeals that are granted will be presented to the same ARC or EARC and will be heard on or before the next scheduled ARC. Employees on suspension or who were terminated will not have the suspension or termination deferred during the appeal process. If the committee reverses its original decision, any lost safety award money due will be paid on the next safety award payment period. No compensation will be given for lost time arising as the result of ARC or EARC reversal.

Normal Disciplinary Action: 12-month period

1st Preventable Accident/Injury-Verbal Warning 2nd Preventable Accident/Injury-Written Warning

3rd Preventable Accident/Injury-3-day Suspension without pay 4th Preventable Accident/Injury-Immediate Termination

This does not preclude certain infractions from being severe or negligent enough to eliminate preliminary steps, or even result in discharge after the first offense.



Community Waste Disposal, L.P. Health & Safety Compliance Programs

Table of Contents

- on Confined Space Entry Program
- o2) Contactor & Visitor Safety Program
- oa) Emergency Action Plan
- **64)** Emergency Spill Response
- **o5)** Exposure Control Program Blood-borne Pathogens
- o6) Fall Protection and Walking/Working Surfaces Program
- o7) Fire Prevention and Protection Program
- os) Flammable and Combustible Liquids Program
- o9) Hazard Communication Program
- 10) Heat Stress & Cold Stress Prevention Program
- 11) Lockout/Tag out Program
- 12) Personal Protective Equipment Program
- 13) Powered Industrial Truck Program
- 14) Welding, Brazing, Cutting, and Compressed Gas Guidelines



Since 1984

COMMUNITY WASTE DISPOSAL, L.P.

Since 1984

| Section | Subject | Date | Pages |
|---------------------------------------|---------------|------------|--------|
| EMPLOYEE Hiring, Compensation, Other | HIRING POLICY | REVISION 7 | 1 OF 4 |

Greg A. Roemer - President

Dale Pound - Vice President

The Personnel Manager or his designee will be responsible for approving the hiring of all operation employees. He will review applications, and along with system managers, conduct interviews of applicants to verify that they meet all the qualifications of the position. The Personnel Manager or his designee will schedule appointments for physicals, drug screen tests, employment verifications, and obtain driving records of approved applicants. All operation new hires must meet one of the following criteria.

TRUCK DRIVERS - are permitted to drive refuse/recycle and support vehicles on company business. (Not authorized to drive CWD vehicles for personal use.)

- 1. Minimum age: 23- for drivers of vehicles 26,001 lbs. and over gross vehicle weight.
 - 21- for drivers of vehicles 26,000 lbs. and under gross vehicle weight.
- Have a valid unrestricted Texas Commercial Driver's License Class A or B for vehicles 26,001 lbs. and over gross vehicle weight. Have a valid Commercial Driver's License Class A, B, or Class C Driver's License for vehicles 26,000 lbs. and under gross vehicle weight.
- 3. Is able to pass a DOT physical examination.
- 4. Is able to pass a DOT pre-employment drug screen test.
- 5. Is able to pass a vehicle road test.
- 6. Must have 1 year verifiable CDL truck driving experience within the past 5 years, have graduated from an accredited truck driving school for drivers of vehicles 26,001 lbs. and over gross vehicle weight, or demonstrate a combination of experience and skills and successfully complete a CWD approved Alternative Driver Qualification Program.
- 7. Have no more than 3 moving violations within the past 3 years.
- 8. Have no more than 2 accidents within the past 3 years.
- 9. Must not have had a DWI conviction within the past 5 years.
- 10. Successfully pass a motor vehicle record check.

Page 1 of 4



Since 1984

COMMUNITY WASTE DISPOSAL, L.P.

Since 1984

| Section | Subject | Date | Pages |
|--------------------------------------|---------------|------------|--------|
| EMPLOYEE Hiring, Compensation, Other | HIRING POLICY | REVISION 7 | 2 OF 4 |

TRUCK SHOP MECHANICS CLASS "A": are permitted to drive support vehicles on company business with valid driver's license. Operations vehicles are only to be driven to or from breakdown sites, or to delivery or pick up sites, and only with appropriate required license. This category does not permit the operation of a refuse vehicle for its intended purpose i.e: running routes, delivering containers, etc. The only exception would be operating a vehicle on CWD owned or leased property.

- 1. Minimum age: 23
- 2. Must have own hand tools.
- 3. Minimum three years truck repair experience.
- 4. Is able to pass a physical examination.
- Is able to pass a pre-employment drug screen test.
- 6. Have a valid unrestricted Texas Commercial Driver's License Class A or B for vehicles 26,001 lbs. and over gross vehicle weight. Have a valid Commercial Driver's License Class A, B, or Class C Driver's License for vehicles 26,000 lbs. and under gross vehicle weight.
- 7. Must have no more than 3 moving violations within the past 3 years.
- 8. Have no more than 2 accidents within the past 3 years.
- 9. Must not have had a DWI conviction within the past 5 years.
- Successfully pass a motor vehicle record check.

TRUCK SHOP MECHANICS CLASS "B": are permitted to drive support vehicles on company business with valid driver's license. Operations vehicles are only to be driven to or from breakdown sites, or to delivery or pick up sites, and only with appropriate required license. This category does not permit the operation of a refuse vehicle for its intended purpose i.e.: running routes, delivering containers, etc. The only exception would be operating a vehicle on CWD owned or leased property.

- 1. Minimum age: 21
- Must have own hand tools.
- One to three years truck repair experience.

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Since 1984

COMMUNITY WASTE DISPOSAL, L.P.

Since 198

| Section | Subject | Date | Pages |
|--------------------------------------|---------------|------------|--------|
| EMPLOYEE Hiring, Compensation, Other | HIRING POLICY | REVISION 7 | 3 OF 4 |

- 4. Is able to pass a physical examination.
- 5. Is able to pass a pre-employment drug screen test.
- Have a valid unrestricted Texas Commercial Driver's License Class A or B for vehicles 26,001
 lbs. and over gross vehicle weight. Have a valid Commercial Driver's License Class A, B, or Class C Driver's License for vehicles 26,000 lbs. and under gross vehicle weight.
- 7. Must have no more than 3 moving violations within the past 3 years.
- 8. Must have no more than 2 accidents within the past 3 years.
- Must not have had a DWI conviction within the past 5 years.
- Successfully pass a motor vehicle record check.

TRUCK SHOP MECHANIC CLASS "C", OTHER SHOP EMPLOYEES, MRF (PLANT), & CONTAINER SHOP EMPLOYEE: are permitted to drive support vehicles on company business only with valid Class C or above license. They are not permitted to drive operations vehicles. The only exception would be operating a vehicle on CWD owned or leased property.

- 1. Minimum age: 21
- 2. Is able to pass a physical examination.
- 3. Is able to pass a pre-employment drug screen test.

If a valid license is required for the employee's position, then the following will also apply:

- 1. Must have no more than 3 moving violations within the past 3 years.
- 2. Must have no more than 2 accidents within the past 3 years.
- 3. Must not have had a DWI conviction within the past 5 years.
- 4. Successfully pass a motor vehicle record check.

Respective Managers/Supervisors may conduct interviews and give road tests to an applicant that qualifies for an open position in their system. The Personnel Manager will verify that the applicant meets the above guidelines before that employee is presented with a conditional job offer.

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Since 1984

COMMUNITY WASTE DISPOSAL, L.P.

Since 1984

| Section | Subject | Date | Pages |
|--------------------------------------|---------------|------------|--------|
| EMPLOYEE Hiring, Compensation, Other | HIRING POLICY | REVISION 7 | 4 OF 4 |

The following items must be completed before an applicant is hired:

- Completed Employment Application.
- 2. Copy of Driver's License/ID card or birth certificate, and social security card.
- 3. Completed physical examination documents.
- Drug test results.
- 5. Background check results (if required).

Employees will not receive their first paycheck until the following items are complete and turned over to the main office to become a part of the employee's permanent file:

- Completed I-9 form.
- Completed W-4 form.
- 3. Signed Pre-employment Conditions form.
- 4. Profit Sharing document completed.

EMPLOYEE POSITIONS THAT REQUIRE A VALID DRIVER'S LICENSE

Employees must maintain a clear and valid driver's license at all times. The employee's driving record must contentiously meet or exceed the minimum standards as describe in the hiring requirements.

The President, Vice President, or General Manager of CWD must approve any exceptions to the above policy prior to employment.

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Since 1984



Orientation Table of Contents

- 1. Blood-Borne Pathogens
- 2. Lock Out/Tag Out & Electrical Safety
- CWD Drug & Alcohol Policy
- Personal Protective Equipment (PPE)
- CWD/DOT Vehicle Inspection Requirements
- Accident Procedures
- 7. Landfill/Transfer Station Procedures
- 8. DOT Logging and Mandatory Break Requirements
- Heat Stresses
- 10. Fire Safety
- 11. Cell Phone Policy
- 12. CNG Fueling/Emergency Stop Procedures
- 13. SW3P, SPCC, & Spill Cleanup Procedures
- 14. Hazard Comm. & Employee Right To Know
- Workplace Violence
- CWD Attendance/Time Away From Work Policy
- 17. CWD Employee Handbook
- Smith System Defensive Driving



Since 1984

Employee/Driver Training Program

All new drivers attend a one-day orientation that includes a broad overview of company policies and procedures, applicable OSHA/DOT laws, and defensive driving techniques (Smith System). After this, new drivers are instructed by managers/supervisors, shop personnel, and the safety department on the basic operation and maintenance/care of vehicles. Next, new drivers ride with senior drivers for several days to see what the daily job is like, its hazards, and what is expected of the position. The new driver then switches roles and drives the vehicle with a manager/supervisor/trainer riding with them. The supervisor discusses with the new driver what they have learned up to that point, answer any questions they may have, and provide any necessary coaching or further instruction and continue to evaluate the driver's performance and operation of the vehicle/equipment.

Once the new driver has demonstrated they have sufficient knowledge and skill to safely and effectively operate the vehicle and equipment, the manager/supervisor/trainer completes a solo authorization form allowing the new driver to drive by themselves. The new driver is then slowly given larger portions of routes until they are safely and effectively completing an entire route or assignment on their own. A manager/supervisor then completes two additional route observations with the driver within 60 days of hire and an additional route observation in response to any complaints or incidents or as necessary.

Since 1984

SmartDrive Safety System

Community Waste Disposal has been installing SmartDrive units in our residential and commercial fleet vehicles for the past several years. With approximately 140 units operational, SmartDrive is installed across the majority of our fleet. Before being placed into operation, all new trucks get SmartDrive units installed.

The SmartDrive system utilizes a combination of video footage, driver intelligence, and personalized performance profiles to provide a comprehensive view of risky driver behavior. This then gives CWD the ability to correct driver training weaknesses to help make our drivers safer and more efficient. This program has been effective in exonerating not-at-fault drivers and reducing the frequency, severity, and financial impacts of preventable collisions.





Reduces collision

Protects drivers · Improves driver safety and security

drivers

expense

frequency up to 50%

· Decreases liability, physical

damage, workers' comp · Improves claims accuracy

and speeds resolution

· Exonerates not-at-fault

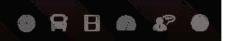
Decreases operational

· Reduces maintenance

· Conserves fuel through

safer, greener driving

cost of fleet management



SmartDrive Safety™

Innovation in driver safety reduces collisions and brings drivers home safely

Proven to reduce collision frequency by up to 50%

Fleets and drivers have a tough job on the road. Balancing strict government safety requirements and collision avoidance is not only challenging but can drain financial resources and increase operating costs.

SmartDrive Safety™ is a safe driving performance program that enables fleets to reduce the frequency, severity, and financial impact of collisions. With the

combination of video, driving intelligence and personalized performance profiles, SmartDrive Safety provides fleets a comprehensive view of risky driving behavior, giving them the right tools to decrease preventable collisions and exonerate not-at-fault drivers --- all through an easy to use managed service.

When collisions do occur, SmartDrive gives fleets, safety managers and drivers a true understanding of what really happens on the road, which helps determine causality, exonerates not-at-fault drivers, reduces liability and minimizes fraud. This information helps professional drivers receive constructive feedback to help them operate their vehicles as safely and efficiently as possible.

Prevention is real and proven.

Research has shown that for every 300 unsafe acts, there will be 29 minor collisions and one major collision. The key to eliminating major collisions is tackling the unsafe behaviors.

Reduces collision frequency by up to 50%

- Decreases liability, physical damage and workers' comp
- · Improves claims accuracy and speeds resolution

Protects drivers

- · Improves driver safety and security
- · Exonerates not-at-fault drivers

Decreases operational cost

- · Reduces maintenance expense
- . Conserves fuel through safer, eco driving





SmartDrive gives you complete insight into what happens on the road.

As a fully-managed service, SmartDrive gives fleet and safety managers a comprehensive performance program, arming them with actionable driving intelligence and easy-to-use tools necessary to respond to driver safety concerns in minutes.



We **Record** SmartDrive SmartRecorder™

The SmartRecorder System is an innovative event recording system, capturing comprehensive vehicle data from risky driving behaviors. The SmartRecorder is triggered by a three-axis accelerometer that measures sudden movements such as swerving and hard braking, and by a speed sensor that determines when a driver exceeds a safe speed. Recorded data includes video before and after the triggered event, plus audio, location, speed, acceleration, and engine data through the Engine Control Unit.



We Review & Recommend SmartDrive Expert Review**

The SmartDrive Expert Review is a 70+ point quality safety review conducted by a highly trained staff of SmartDrive safety analysts. The analysis combines objective observations such as seat belt use, cell phone use and obeying traffic laws, with common defensive driving strategies like keeping a safe following distance and scanning the driving environment. Individual events are scored based on specific observations and categorized by severity, making it easy for fleet managers and supervisors to prioritize their actions.

SmartRecorder 3 System

The most advanced vehicle event recorder.

Two-way video: 120° forward and 160° cab views GPS locating, speed from both GPS and engine Multiple accelerometers

ECU connection: SmartDrive supports industry standard heavy- and light-duty J1939, J1708 and OBD II interface protocols. Vehicle data includes speed, RPM, brake status, throttle position and more

Instant Driver Feedback

LED lights alert drivers in real-time for better safety and fuel efficiency. Drivers continuously self-improve on the road.







The SmartDrive Response Center makes it easy for fleet, risk and safety managers to respond with instant, online access to video clips, interactive reports and easy coaching tools through the SmartDrive Response Center – a fleet manager's destination for what's really happening on the road. Pinpointing problem areas and behaviors is easy with powerful filters and integrated maps. Managers can easily retrieve individual driver history and video events, resulting in objective and prescriptive coaching sessions.

Successful SmartDrive customers engage in continuous improvement, leveraging the easy-to-use tools and interactive reports in the SmartDrive Response Center to benchmark results over time. This makes it easy for managers to reinforce excellent driving behaviors and minimize the risks of collisions or other unwanted vehicle incidents. SmartDrive helps improve relationships between drivers and managers through reviewing driving with video, like 'game films' in sports, for accurate, confident coaching and faster learning.







Finally, a definitive picture of what actually happens.

SmartDrive is more effective than other driver safety programs at delivering sustained savings. Our focus is on providing easy-to-use driving intelligence, enabling quick assessment of what's really happening on the road to improve driving performance.



Capture video and much more

- Comprehensive forward and cab-facing video, before and after incident
- Accurate speed, location and vehicle telematics
- Advanced in-vehicle hardware and online customer portal



Get an accurate view of incident causality

- Reduces fraud and exonerates drivers when not at fault
- Objective and prescriptive information to hone driver performance



Feel confident with SmartDrive Expert Review

- We record and review your events, then deliver the results to the Smart Drive Response Center
- Events are scored and assigned a severity to quickly reveal your safety risks and the drivers who need assistance



See coaching opportunities quickly

- Email alerts notify supervisors and managers as critical behaviors are identified
- · Simple, interactive dashboard and reports
- Advanced event filters and integrated maps to quickly pinpoint events
- Effective three-step coaching process

SmartDrive Safety Components:

SmartRecorder 3 System

- Exterior and cab-facing video, plus audio recording
- · 280 degree field of view
- · Accurate speed from engine computer
- · Location with integrated GPS
- Dual accelerometers (threeaxis maneuver detector and 96G crash sensor)
- · Integrated nighttime illumination
- Integrated rechargeable backup battery (optional)

SmartDrive Expert Review™

- · 70+point safety review
- Events are reviewed, scored and prioritized

SmartDrive Response Center™

- Customer website for event review, coaching and management
- Powerful event filters and integrated maps
- Integrated SmartDrive Event Explorer for quick, easy viewing



SmartDrive Systems, Inc 9276 Scranton Road, Suite 500 San Diego, CA 92121 Phone (858) 225-5550 Toll-free (866) 447-5650 Fax: (858) 638-1757 info@smartdrive.net

SmartDrive Systems UK Toll Free: 0-808-189-1229 info@smartdrive.net

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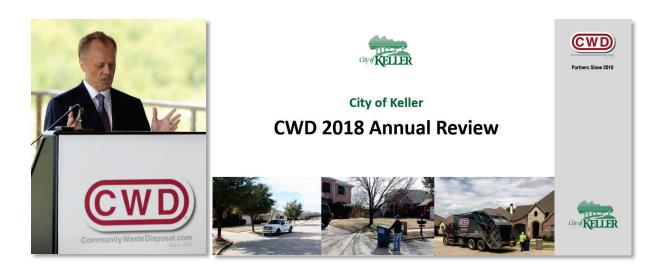
www.smartdrive.net



Since 1984

Annual Reports

CWD conducts an annual presentation to each of the municipalities that we serve. This presentation provides a status update to the City Council and staff in regard to service inquiries, recycling tonnage, methodologies, and community relations programs implemented by CWD.



Greg Roemer presenting an Annual Report

Example of Annual Report Information

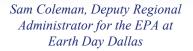
Since 1984

CWD's Award Winning Community Relations

CWD has the largest Compressed Natural Gas (CNG) fleet in the Dallas Fort Worth metroplex since 2012. This fleet will eliminate 225 metric tons of green house gas emissions annually. This is the equivalent of taking 370 vehicles off of North Texas roads each day! (This information provided by the National Renewable Energy Laboratory)









CNG Rear Load servicing recycling in Corinth

Since 1984

CWD's Award Winning Community Relations

Being a locally owned company, CWD knows the value of a community. Community activities increase the amount of recyclables being diverted from local landfills. CWD is committed to educating residents and business customers on ways to recycle, including waste reduction and city cleanups. Our innovative recycling education programs have increased the amount of recycled materials between 15-20% per month in the cities we service. The following pages illustrate examples of CWD's community relations programs that may benefit your residents. CWD has received awards from several area recycling organizations.

| Year | Association | Community Relations Award |
|------|---|---|
| 2019 | Allen-Fairview Chamber of Commerce | Community Partner of the Year |
| 2019 | North American Hazardous Materials Management Association (NAHMMA) | Outstanding Industry Partner |
| 2018 | Greater Keller Chamber of Commerce | First-ever Eagle Award Given to CWD Municipal Coordinator Robert Medigovich for Demonstrating Leadership, Strength, and Safety |
| 2018 | Balch Springs Chamber of Commerce | Business of the Year: Community Involvement |
| 2018 | State of Texas Alliance for Recycling – North Texas | Outstanding Sustainable Management Program |
| 2017 | Town of Little Elm Chamber | Finalist, Community Partner of the Year |
| 2017 | Keller Greater Area Chamber | Finalist, Community Service |
| 2017 | Keep Little Elm Beautiful | Business Partner of the Year |
| 2017 | Keep Texas Beautiful | Green Programs Certificate of Merit |
| 2016 | Keller Greater Area Chamber | Large Business of the Year |
| 2016 | Keep Texas Beautiful | Green Business Certificate of Merit |
| 2016 | Dallas Business Journal | 12th ranked Family Owned Business in the Metroplex |
| 2015 | Keep America Beautiful | Community Improvement National Award for Recycling and Waste Minimization |
| 2014 | Keep Texas Beautiful | CWD and Dallas Earth Day – First Place, Civic Organization Award |
| 2014 | Keller Greater Area Chamber | Community Leadership Award |

Since 1984

CWD's Award Winning Community Relations

Continued

| Year | Association | Community Relations Award |
|---------------|--|--|
| 2013 | Ebby Halliday and Maurice Acers – Keep Texas Beautiful | Business/Industry Innovative Award |
| 2013 | Greater DFW Recycling Alliance Leadership Awards | Outstanding Recycling Partnership Award (in partnership with City of Azle, City of Forney, Town of Little Elm and City of Wylie) |
| 2013 | Allen-Fairview Chamber of Commerce | Chairman's Award |
| 2012 | Greater DFW Recycling Alliance Leadership Award | Outstanding Recycling Special Event – Earth Day Dallas |
| 2011 | Ebby Halliday and Maurice Acers – Keep Texas Beautiful | Business/Industry – First Place |
| 2011 | State of Texas Alliance for Recycling Leadership Award | Earth Day Dallas, Inc. & Community Waste Disposal – Outstanding Partnership |
| 2011 | North Texas Corporate Recycling Association Green Award | Environmental Leadership (Involvement in the Community through Partnerships) |
| 2010 | Keep Dallas Beautiful | EarthFest Environmental – Earth Day 40 th Anniversary |
| 2009 | Ebby Halliday – Keep Texas Beautiful | Business of the Year |
| 2008 | Greater Dallas Recycling Alliance | Business over 100 Employees |
| 2008 | Texas Alliance for Recycling | Environmental Leadership (in partnership with City of Allen) |
| 2008 | North Texas Corporate Recycling Association | Community Volunteer – Business over 100 Employees, Green3 Competition |
| 2006 | Ebby Halliday – Keep Texas Beautiful | Business of the Year |
| 2001- 2007 | North Texas Recycling | Best Recycling Education Programs in the area |
| 1998- 2000 | Ebby Halliday – Keep Texas Beautiful | Business of the Year |

Since 1984

CWD's Award Winning Community Relations



thank you.



The Allen-Fairview Chamber recognized Community Waste Disposal as the winner of the Community Partner Award for 2019. This award was granted by the Awards Committee from nominations, and is given in recognition of corporate generosity of time, talent, in-kind and financial contributions.



Since 1984

CWD's Award Winning Community Relations





Victoria Hodge, NAHMMA President, presents Community Waste Disposal with an Outstanding Industry Partner Award for 2019. Accepting the award is CWD Municipal Coordinator, Robert Medigovich.

Since 1984

CWD's Award Winning Community Relations



Left: The Balch Springs Chamber of Commerce recognized CWD as 2018 Business of the Year for Community Involvement

Right: The Greater Keller Chamber of Commerce awarded CWD's Robert Medigovich its first-ever Eagle Award, given for demonstrating leadership, strength, and safety.



Since 1984

CWD's Award Winning Community Relations





Town of Little Elm, serviced by CWD, was awarded the Rachael Green Sustainability Leadership Award by the State of Texas Alliance for Recycling (STAR).



North American Hazardous Materials Management Association (NAHMMA) recognized Community Waste Disposal for our innovative "X-treme Green Event" and Curbside Household Hazardous and Used Electronic Collection programs.

The following cities actively participate in these programs through CWD: City of Azle, City of Corinth, City of Farmersville, City of Forney, City of Wylie, Town of Addison and Town of Little Elm.

Since 1984

CWD's Award Winning Community Relations



Town of Little Elm and Little Elm ISD distinguished itself for its outstanding community work on the "Going Green" Program, which targeted students and the community to increase recycling.

Keep America Beautiful 2015

Town of Little Elm was honored by Keep Texas Beautiful for their outstanding residential waste program at the 2015 Keep Texas Beautiful conference.



Since 1984

CWD's Award Winning Community Relations



CWD's Greg Roemer and Steve Polasek of the City of Keller receiving Recognition form the North Texas Corporate Recycling Association



CWD was awarded the 2014 Community Leadership Award by the Greater Keller Chamber of Commerce.

Rudy Martinez, President and CEO, Greater Keller Chamber of Commerce, presenting award to CWD Staff.

Since 1984

CWD's Award Winning Community Relations





CWD won the 2015 Keep America Beautiful Community Improvement National Award for Recycling and Waste Minimization

City of Keller Staff members, Donna Brenham and Elizabeth Gergely receiving the North Texas Recycling Association for Best Compost Program.

Since 1984

CWD's Award Winning Community Relations



CWD won the 2013 Chairman's Award from the Allen/Fairview Chamber of Commerce. CWD has been servicing the residents of Allen since 1997. CWD's environmental programs helped Allen residents and businesses divert over 11,000 tons per year of recyclables from the landfill resulting in a savings of \$464,478 in disposal cost.



CWD won the Ebby Halliday & Maurice Acres Business/Industry Award Innovation Award 2013.

Keep Texas Beautiful awarded CWD this State honor for our commitment to a better environment for future Texans. CWD's "Clean Air For The Future" and "Extreme Green Event" will allow improve the air quality in the Dallas-Forth Worth Area. CWD has purchased 8 Compressed Natural Gas Vehicles, and these environmentally friendly clean air vehicles will reduce nitrogen oxides by 50% and particulate matter emission s by 90-95%.

Since 1984

CWD's Award Winning Community Relations

CWD's Robert Medigovich and Earth Day Dallas Manager, Tim Taylor receiving the Keep Texas Beautiful Award for Best Environmental Event. CWD and Earth Day Dallas partnered to make the annual event in Dallas the "Largest Earth Day Event" in Texas a "Green Event"





CWD's Robert Medigovich, and Greg Roemer, President, receiving the North Texas Recycling Association award from Sam Bates, for an outstanding Internal Recycling program.

CWD's Robert Medigovich received the Ebby Halliday/Maurice Acer Business and Industry Award from Keep Texas Beautiful





Since 1984



Larry Hagman aka J.R. Ewing from the television show Dallas" and Major Nelson from "I Dream of Jeanie" doing his part and recycling at the largest Earth Day Event in the 40 year history.

Since 1984



CWD has worked with Earth Day Dallas, now called EarthX, since 2011 helping to make the Largest Earth Day Event in Texas a "Green Event."



Since 1984



CWD receiving award for environmental programs from "Keep Texas Beautiful" and Ebby Halliday



Town of Little Elm receiving Outstanding Youth in Public Education award from Greater DFW Recycling Council



CWD and City of Dallas staff educating Dallas residents at community event



Mayor Laura Miller at Earth Day Event

Since 1984



CWD receiving State of Texas Alliance for Recycling award – "Outstanding Recycling Partnership"



Mayor of Allen, Steve Terrell and President of CWD, Greg Roemer, receiving the Texas Corporate Recycling Council Award for Community Relations.



Robert Medigovich receiving the Recycling Alliance of Texas 2006 Environmental Excellence Award for Community Relations



Chamber of Commerce President Emily Mitchel and Steve Mathews awarding CWD Business of the Year in 2005.

Since 1984

Educational Recycling Vehicles

Many municipalities contemplate how to convey a daily recycling message to its residents. CWD has answered this question with "wrapped" recycling vehicles that can increase recycling tonnage by local communities.

CWD has partnered with municipalities to "deco-wrapped" ASL recycling vehicles. These trucks are used daily, acting as a reminder for all residents to participate in the local recycling program. This educational medium has increased recycling tonnage by 15%.



The educational recycling message is on both sides of this vehicle

CWD is excited to initiate and educate with diverse tools that aid cities in their recycling programs. CWD recently revealed the newest additions to our Community Relations and Awareness efforts in the cities of Allen and Azle: **Green**-themed recycling collection vehicles. Colorful cartoon characters engage even the youngest residents, encouraging everyone to do their part for the planet.



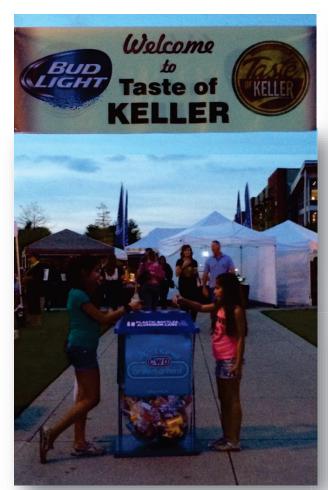
The city of Azle utilizes the new URV3 rear load recycle truck



Donna Kliewer, recycling coordinator for the City of Allen



Since 1984



CWD making 2014 Taste of Keller a "Green" Event



CWD making Old Town Keller's Crawfish Krawl a "Green" Event



CWD making Keller Rock the Park a "Green" Event

Since 1984



Wrapped vehicle at Town of Little Elm event



CWD making Allen USA Celebration the largest Zero Waste Event in North Texas



Earthfest 2010

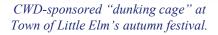
Since 1984





CWD participating in the 40th celebration of Earthfest







CWD Participates in Euless Annual Community Christmas Parade

CWD's Award Winning Community Relations



CWD staff participating in the Adopt a

Highway program in Allen





CWD participates in Homecoming Parade



CWD staff working with Northern Lights community to benefit Allen Community Outreach.

Since 1984

CWD's Award Winning Community Relations Texas Recycling Day Events



CWD partners with communities on Texas Recycling Day Events



Residents recycling at Texas Recycling Day event.



KAB board member loads recyclables at Recycling Day event.

Since 1984



Residents happy about CWD servicing their community!



Recycling vehicle in nighttime holiday parade

Since 1984

CWD's Award Winning Community Relations

Signage

CWD takes communication to a new level with holiday sign placement for residents. Signage is placed throughout each city outlining the temporary service schedule. This, in addition to newspaper ads and billing inserts, assures the cities that holiday service schedules are communicated consistently and effectively; one more medium that enables CWD to become part of the community.



CWD personnel placing sign at a high visibility intersection.



Notice posted at residential intersection.



Community Entrances Are Included

Since 1984

CWD's Award Winning Community Relations

Partnering with all the municipalities we serve, CWD launched a "Katrina" Recycling Program in October of 2005. For the entire month of October, 2005, CWD donated 10 dollars per ton of recyclable materials collected to the American Red Cross to benefit the victims of hurricane Katrina. To publicize the event, CWD advertised in *The Dallas Morning News* and local suburban newspapers, and also transmitted public service announcements over local radio stations.

The recycling results were astonishing! The City of Dallas and other municipalities to which we provide recycling services increased their recycling 15% more than the previous month's volume, and the increase in public awareness further increased recycling tonnage over the following three months.



Dallas Morning News Katrina relief advertisement, September, 2005.



Greg Roemer, President of CWD, presenting a check in the amount of \$21,465 to Cheryl-Sutterfield Jones, Dallas area director of American Red Cross.

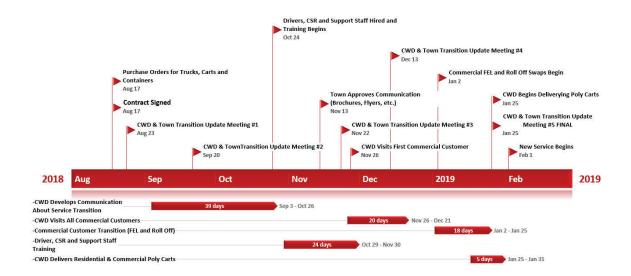
Since 1984

Startup Campaigns

A successful transition begins with good communication. Each city has different needs; therefore no two plans are exactly alike. CWD management understands this and will customize a plan just for you.

This will begin by us assembling a team of City and CWD personnel. At the first meeting we will learn more about your town and perhaps submit a Possible Transition Summary.

The following timeline is an example of the Prosper, Texas plan which had a service start date of Feb 1:



Since 1984

Startup Campaigns

Aug 17 Sign Contract

Aug 17 Purchase Orders for Trucks, Carts, Containers

Aug 23 Meet with City Staff – Transition Mtg #1

Sep 20 Meet with City Staff – Transition Mtg #2

Oct 24 Begin Personnel Training

Nov 22 Meet with City Staff – Transition Mtg #3



Brand New Trucks
(3 ASL and 1 Front Load)



192 Front Load Dumpsters Staged and Ready for Delivery



CWD Management Conducting Classroom Instruction

Since 1984

Startup Campaigns

- Nov 26 Begin Visits to All Commercial Accounts
- **Dec 13** Meet with City Staff Transition Mtg #4
- Jan 2 Begin Swaps for Comm FEL and Roll Offs
- Jan 25 Begin Delivery of Residential Carts and Instructions
- Jan 25 Meet with City Staff Final Transition Mtg
- Feb 1 Start Service



Introduction Letters from the Town Delivered to Businesses



16,000 95-Gallon New Trash and Recycling Carts staged in Town



Residential Carts and Service Instructions Delivered by CWD

Since 1984

Startup Campaigns

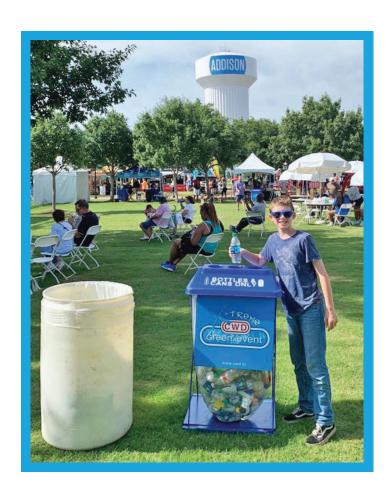
In recent years, CWD staff have successfully implemented services in several municipalities.

Most recently:

| City | Start Date | Previous Vendor |
|-------------------|----------------|------------------------|
| Frisco West | January 2020 | Republic Services |
| Princeton | June 2019 | Waste Connections |
| Sachse | April 2019 | Republic Services |
| Prosper | February 2019 | Waste Connections |
| Red Oak | January 2019 | Waste Connections |
| McLendon-Chisholm | January 2019 | Waste Connections |
| Ovilla | December 2018 | Waste Connections |
| Highland Village | September 2018 | Waste Management |
| Colleyville | November 2017 | Waste Connections |
| Castle Hills | October 2017 | Waste Management |
| Van Alstyne | March 2017 | Allied/Republic |
| Shady Shores | May 2016 | Waste Management |
| Farmers Branch | April 2016 | Waste Management |
| Lancaster | February 2016 | Allied/Republic |
| Addison | November 2015 | Waste Management |
| Lavon | June 2014 | Progressive (IESI) |
| Windmill Farms | January 2014 | Waste Management |

We encourage you to contact these and other cities to learn more about their transitions. Contact information can be found behind Tab 6.

We Can Handle Anything You Throw at Us





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CommunityWasteDisposal.com