Quarterly Financial Report Fiscal Year 2020 Third Quarter

September 8, 2020



Executive Dashboard – Key Revenue Sources



Financial Indicators

Positive variance compared to historical trends

Negative variance of 3%-5% and more than \$50,000 compared to historical trends

Negative variance of >5% and more than \$50,000 compared to historical trends

Positive

Warning

Negative

Key Revenue Sources	FY2020 Budget	Actual through 6/30/20	% Annual Budget
Ad Valorem Taxes - General Fund	\$ 18,752,174	\$ 18,560,829	98.98%
Non-Property Taxes - General Fund	14,840,000	11,605,864	78.21%
Hotel Tax	5,540,000	2,683,789	48.44%
Franchise Fees - General Fund	2,332,100	1,798,398	77.11%
Service/Permitting/License Fees - General Fund	2,706,790	2,398,947	88.63%
Rental Income - All Funds	5,223,600	3,632,512	69.54%
Fines and Penalties - All Funds	427,000	229,012	53.63%
Special Event Revenue - Hotel Fund	1,297,500	115,120	8.87% ⁽³⁾
Fuel Flowage Fees - Airport Fund	916,000	631,302	68.92%
Water and Sewer Charges - Utility Fund	12,927,738	7,829,408	60.56%

⁽¹⁾ Hotel tax revenue reflects less hotel occupancy due to COVID-19

⁽²⁾ Municipal court fines due to fewer citations issued

⁽³⁾ Special event revenue reflects cancellation of special events due to COVID-19

Executive Dashboard – Key Expenditures



Financial Indicators

Positive variance compared to historical trends

Positive

Negative variance of 3%-5% and more than \$50,000 compared to historical trends

Warning

Negative variance of >5% and more than \$50,000 compared to historical trends

Negative

Key Expenditures	FY2020 Budget		Actual through 6/30/20	% Annual Budget
General Fund	\$	43,119,096	\$ 29,335,395	68.03%
Hotel Fund		7,971,396	3,264,006	40.95%
Economic Development		1,870,331	999,048	53.42%
Airport Operations		5,635,675	3,886,070	68.95%
Utility Operations		13,112,660	8,832,345	67.36%

Personnel Information



Staffing Indicators

Personnel Information:

Separations - Benefitted Positions							
	4	4/2020-6/2020					
Department	Part-Time Positions						
City Manager	0	0	0	0			
Conference Centre	0	0	0	1			
Development Services	0	0	0	0			
Finance	0	0	0	2			
Fire	0	2	2	3			
General Services	0	1	1	1			
Human Resources	0	0	0	0			
Public Works	0	4	4	6			
Municipal Court	0	0	0	0			
Parks	0	0	0	1			
Police	0	1	1	4			
Recreation	0	0	0	2			
Special Events	0	0	0	1			
Streets	0	0	0	0			
Grand Total	0	8	8	21			

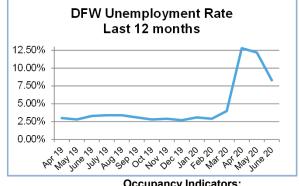
New Hires - Benefitted Positions						
	4/2020-6/2020 FY2020					
Department	Part-Time Positions	YTD				
City Manager	0	0	0	0		
Conference Centre	0	0	0	3		
Development Services	0	0	0	1		
Finance	0	0	0	2		
Fire	0	2	2	6		
General Services	0	0	0	0		
Human Resources	0	0	0	0		
Public Works	0	1	1	4		
Municipal Court	0	0	0	0		
Parks	0	0	0	2		
Police	0	1	1	4		
Recreation	0	0	0	2		
Special Events	0	0	0	1		
Streets	0	0	0	2		
Grand Total	0	4	4	27		

Public Safety Sworn Positions	Budgeted FY 2020	Filled Positions	Percent Filled
Police	74	71	96%
Fire (1)	58	58	100%

⁽¹⁾ FY2020 budget includes 58 budgeted positions plus overfill of 1 Firefighter (F3) position

Economic Indicators

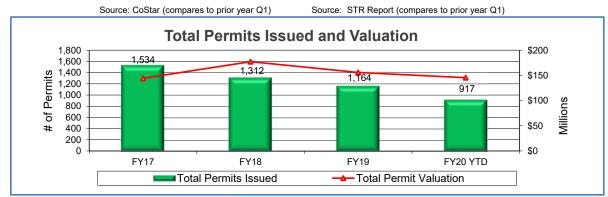


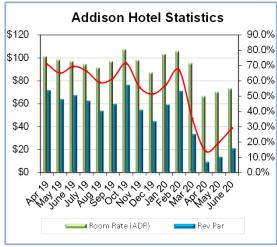


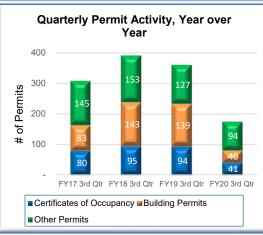










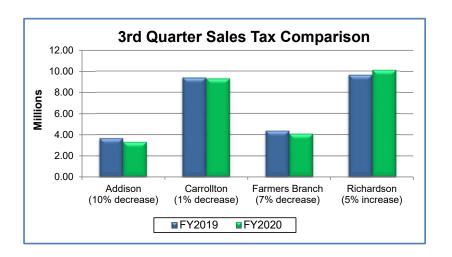


Economic Indicators



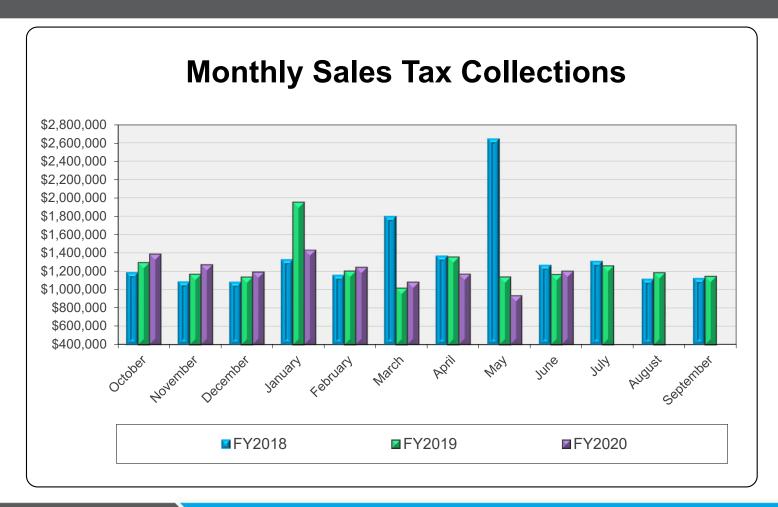
Economic Development Incentives:

Executed Agreements	Amount Paid FY20	Total Incentives Committed
5	\$384,869	\$480,334



Sales Tax Collections



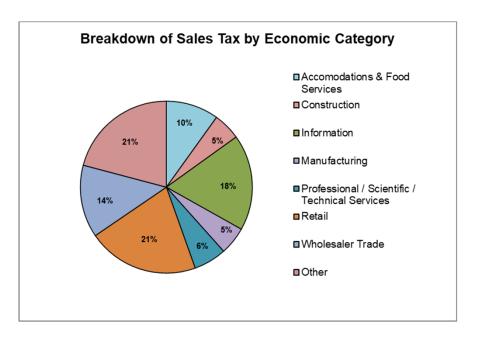


Sales Tax Collections



TOWN OF ADDISON Schedule of Sales Tax Collections For the quarter ending June 30,2020

		% Change from	
	FY2020	Prior Year	FY2019
	Monthly Collections		Monthly Collections
October	\$ 1,384,839	7.0%	\$ 1,294,332
November	1,269,353	8.7%	1,168,041
December	1,188,777	4.5%	1,137,218
January	1,430,683	-26.7%	1,951,678
February	1,241,465	3.3%	1,202,189
March	1,080,029	6.3%	1,016,343
April	1,166,877	-13.9%	1,355,558
May	931,272	-18.2%	1,138,099
June	1,199,683	3.0%	1,164,646
July			1,259,503
August			1,184,583
September			1,144,891
	\$ 10,892,979		\$ 15,017,082
Budget:	13,700,000	79.5%	13,700,000



^{*}Most recent data available is through Q2

General Fund Revenue

(ADD	ISON

CATEGORY PRIOR YEAR BUDGET 3RD QTR YTD Revenues: Ad Valorem taxes:	of Budget	
Current taxes \$ 17,296,733 \$ 18,781,674 \$ (104,248) \$ 18,894,435 Delinquent taxes (96,002) (70,000) (41,288) (361,406) Penalty & interest 40,238 40,500 11,539 27,800 Non-property taxes: Sales tax 15,017,082 13,700,000 3,178,178 10,892,979 Alcoholic beverage tax 1,151,057 1,140,000 121,539 712,885 Franchise / right-of-way use fees: Electric franchise 1,534,930 1,560,000 347,856 1,174,183 Gas franchise 253,426 216,600 - 204,919 Telecommunication access fees 400,099 400,000 66,446 254,512		
Delinquent taxes (96,002) (70,000) (41,288) (361,406) Penalty & interest 40,238 40,500 11,539 27,800 Non-property taxes: Sales tax 15,017,082 13,700,000 3,178,178 10,892,979 Alcoholic beverage tax 1,151,057 1,140,000 121,539 712,885 Franchise / right-of-way use fees: Electric franchise 1,534,930 1,560,000 347,856 1,174,183 Gas franchise 253,426 216,600 - 204,919 Telecommunication access fees 400,099 400,000 66,446 254,512		
Penalty & interest 40,238 40,500 11,539 27,800 Non-property taxes: Sales tax 15,017,082 13,700,000 3,178,178 10,892,979 Alcoholic beverage tax 1,151,057 1,140,000 121,539 712,885 Franchise / right-of-way use fees: Electric franchise 1,534,930 1,560,000 347,856 1,174,183 Gas franchise 253,426 216,600 - 204,919 Telecommunication access fees 400,099 400,000 66,446 254,512	100.6%	
Non-property taxes: Sales tax 15,017,082 13,700,000 3,178,178 10,892,979 Alcoholic beverage tax 1,151,057 1,140,000 121,539 712,885 Franchise / right-of-way use fees: Electric franchise 1,534,930 1,560,000 347,856 1,174,183 Gas franchise 253,426 216,600 - 204,919 Telecommunication access fees 400,099 400,000 66,446 254,512	516.3% ⁽¹⁾	
Sales tax 15,017,082 13,700,000 3,178,178 10,892,979 Alcoholic beverage tax 1,151,057 1,140,000 121,539 712,885 Franchise / right-of-way use fees: 1,534,930 1,560,000 347,856 1,174,183 Gas franchise 253,426 216,600 - 204,919 Telecommunication access fees 400,099 400,000 66,446 254,512	68.6%	
Alcoholic beverage tax 1,151,057 1,140,000 121,539 712,885 Franchise / right-of-way use fees: Electric franchise / right-of-way use fees: Electric franchise 1,534,930 1,560,000 347,856 1,174,183 Gas franchise 253,426 216,600 - 204,919 Telecommunication access fees 400,099 400,000 66,446 254,512		
Franchise / right-of-way use fees: 1,534,930 1,560,000 347,856 1,174,183 Gas franchise 253,426 216,600 - 204,919 Telecommunication access fees 400,099 400,000 66,446 254,512	79.5%	
Electric franchise 1,534,930 1,560,000 347,856 1,174,183 Gas franchise 253,426 216,600 - 204,919 Telecommunication access fees 400,099 400,000 66,446 254,512	62.5%	
Gas franchise 253,426 216,600 - 204,919 Telecommunication access fees 400,099 400,000 66,446 254,512		
Telecommunication access fees 400,099 400,000 66,446 254,512	75.3%	
	94.6%	
Oakla familia	63.6%	
Cable franchise 270,799 150,000 32,361 164,784	109.9%	
Street rental fees - 5,500	0.0%	
Licenses and permits:		
Business licenses and permits 222,420 165,700 19,205 83,582	50.4%	
Building and construction permits 1,144,521 574,500 109,036 940,204	163.7%	
Service fees:		
General government 15,575 20	0.0%	
Public safety 907,174 942,300 209,591 652,903	69.3%	
Urban development 2,180 60,300 8,459 10,045	16.7%	
Streets and sanitation 403,677 377,200 110,753 293,668	77.9%	
Recreation 64,452 70,300 3,028 31,156	44.3%	
Interfund 349,380 516,490 129,123 387,368	75.0%	
Court fines 376,362 352,000 38,581 192,564	54.7% ⁽²⁾	
Interest earnings 643,083 100,000 48,581 376,735	376.7%	
Rental income 7,380 7,600 3,300 5,652	74.4%	
Other 262,961 3,000 130,083 223,619		
Total Revenues 40,251,952 39,093,664 4,437,698 35,162,608	7454.0% ⁽³⁾	

⁽¹⁾ Delinquent property tax refunds

⁽²⁾ Municipal court has fewer court fines/fees issued due to COVID-19

⁽³⁾ Includes sale of City property not budgeted for in FY2020

General Fund Expenditures



CATEGORY	FY 2018-19 ACTUAL PRIOR YEAR	FY 2019-20 REVISED BUDGET	FY 2019-20 ACTUAL 3RD QTR	FY 2019-20 ACTUAL YTD	ACTUAL YTD as % of Budget
Expenditures:	Tradit 12 at	505021	ons qin	115	o. Baagot
General Government:					
City Secretary	175,970	207,783	41,287	123,046	59.2%
City Manager	1,186,118	1,246,999	285,251	882,871	70.8%
Finance	2,044,165	1,849,829	414,990	1,175,791	63.6%
General Services	716,848	766,195	157,771	472,494	61.7%
Municipal Court	650,660	739,563	134,954	470,564	63.6%
Human Resources	643,118	713,207	141,459	463,584	65.0%
Information Technology	2,006,930	2,220,737	471,054	1,390,408	62.6%
Combined Services	1,163,133	1,388,593	554,213	1,012,547	72.9%
Council Projects	330,555	351,811	191,721	400,084	113.7% ⁽¹⁾
Public Safety:					
Police	9,354,818	9,988,388	2,068,195	6,625,327	66.3%
Emergency Communications	1,365,490	1,432,188	900,988	1,355,930	94.7%
Fire	7,868,725	8,362,015	1,957,354	6,010,797	71.9%
Development Services	1,350,598	1,626,900	324,510	1,008,567	62.0%
Streets	1,777,128	2,220,634	347,667	1,132,729	51.0%
Parks and Recreation:				•	
Parks	3,911,318	4,044,545	870,526	2,556,041	63.2%
Recreation	1,609,586	1,899,309	358,700	1,137,351	59.9%
Other financing uses:				•	
Transfers to other funds	4,471,504	4,060,400	1,087,063	3,117,263	76.8%
Total Expenditures	40,626,664	43,119,096	10,307,705	29,335,395	68.0%
Net Change in Fund Balance	(374,712)	(4,025,432)	(5,870,007)	5,827,213	
Fund Balance at Beginning of Year	20,962,956	20,588,244	_	20,588,244	
Fund Balance at End of Year	\$ 20,588,244	\$ 16,562,812	_	\$ 26,415,457	
	_		_		

⁽¹⁾ Additional payment of \$85,000 to MetroCrest Services to be included in End-of-Year Budget Amendment

Hotel Fund



CATEGORY	FY 2018-19 ACTUAL PRIOR YEAR	FY 2019-20 REVISED BUDGET	FY 2019-20 ACTUAL 3RD QTR	FY 2019-20 ACTUAL YTD	ACTUAL YTD as % of Budget
Revenues:					
Hotel/Motel occupancy taxes	\$ 5,401,691	\$ 5,540,000	\$ 498,033	\$ 2,683,789	48.4% ⁽¹⁾
Proceeds from special events	1.043.162	1,297,500	(13,840)		8.9% ⁽²⁾
Conference centre rental	523.710	630.000	(4,198)	*	41.0% ⁽³⁾
Theatre centre rental	88,460	77.000	3,071	57,392	74.5%
Interest and miscellaneous	108,265	25,000	6,308	53,627	214.5%
Total Revenues	7,165,288	7,569,500	489,374	3,168,336	41.9%
Expenditures:					
Addison theatre centre	291,298	421,938	47,654	148,862	35.3%
Conference centre	956,507	1,152,735	177,629	657,427	57.0%
General hotel operations	142,763	144,173	1,990	51,832	36.0%
Marketing	962,526	1,134,939	157,192	452,251	39.8%
Performing arts	437,900	505,000	55,552	505,000	100.0% ⁽⁴⁾
Special events	2,579,212	2,812,567	128,378	514,889	18.3% ⁽²⁾
Special events operations	903,337	998,354	170,579	535,792	53.7%
Attractions Capital Projects	1,039,680	33,690	4,503	13,953	41.4%
Other financing uses:					
Transfer to Economic Development Fund	715,000	768,000	-	384,000	50.0%
Total Expenditures	8,028,225	7,971,396	743,478	3,264,006	40.9%
Net Change in Fund Balance	(862,937)	(401,896)	(254,104)	(95,670)	
Fund Balance at Beginning of Year	4,122,537	3,259,600	_	3,259,600	
Fund Balance at End of Year	\$ 3,259,600	\$ 2,857,704	-	\$ 3,163,931	•

 $^{^{(1)}}$ Hotel tax fell significantly in the 3rd quarter due to the effects of COVID-19

⁽²⁾ Special event revenues and expenses are low because of cancellation of events due to COVID-19

⁽³⁾ Conference Centre rental revenue fell sharply due to COVID-19 and the subsequent closure of the Conference Centre

⁽⁴⁾ Final matching grant payment for non-profit grant funding to Water Tower Theatre in June 2020. Amount is in line with historical data.

Economic Development Fund



CATEGORY	FY 2018-19 ACTUAL PRIOR YEAR	FY 2019-20 REVISED BUDGET	FY 2019-20 ACTUAL 3RD QTR	FY 2019-20 ACTUAL YTD	ACTUAL YTD as % of Budget
Revenues:					
Ad Valorem taxes:	\$ 1,086,365	\$ 1,105,981	\$ (7,862)	\$ 1,089,037	98.5%
Business license fee	64,026	50,500	2,500	34,360	68.0%
Interest income and other	48,416	30,000	7,533	41,287	137.6%
Transfers from General/Hotel Fund	715,000	768,000	-	384,000	50.0%
Total Revenues	1,913,807	1,954,481	2,171	1,548,684	79.2%
Expenditures:					
Personnel services	453,011	479,272	107,803	338,329	70.6%
Supplies	18,456	23,645	722	4,829	20.4%
Maintenance	17,805	23,237	6,640	13,652	58.7%
Contractual services	1,042,520	1,327,180	163,040	629,511	47.4%
Capital replacement/lease	22,021	16,997	4,249	12,728	74.9%
Total Expenditures	1,553,813	1,870,331	282,454	999,048	53.4%
Net Change in Fund Balance	359,994	84,150	(280,283)	549,636	
Fund Balance at Beginning of Year	1,437,025	1,797,019		1,797,019	
Fund Balance at End of Year	\$ 1,797,019	\$ 1,881,169	-	\$ 2,346,655	

Airport Fund



CATEGORY	FY 2018-19 ACTUAL PRIOR YEAR	FY 2019-20 REVISED BUDGET	FY 2019-20 ACTUAL 3RD QTR	FY 2019-20 ACTUAL YTD	ACTUAL YTD as % of Budget
Operating Revenues:					
Operating grants	\$ -	\$ 1,360,000	\$ 1,224,219	\$ 1,224,219	90.0% (1)
Service fees	103,306	138,000	22,014	78,212	56.7% ⁽²⁾
Fuel flowage fees	1,019,452	916,000	138,065	631,302	68.9% ⁽²⁾
Rental income	5,488,112	4,509,000	1,093,083	3,311,060	73.4%
Interest income and other	356,442	80,000	20,075	131,308	164.1%
Total Operating Revenues:	6,967,312	7,003,000	2,497,456	5,376,102	76.8%
Operating Expenses:					
Town - Personnel services	324,776	470,762	75,068	239,983	51.0%
Town - Supplies	33,600	41,000	1,641	5,208	12.7%
Town - Maintenance	77,453	53,441	13,910	46,637	87.3%
Town - Contractual services	186,367	261,983	28,230	149,770	57.2%
Town - Capital Replacement/Lease	32,292	217,258	54,315	162,944	75.0%
Town - Debt service	763,934	853,910	-	691,710	81.0%
Operator - Operations and maintenance	2,761,617	3,308,028	773,300	2,316,948	70.0%
Operator - Service contract	522,020	429,293	88,704	272,871	63.6%
Total Operating Expenses:	4,702,059	5,635,675	1,035,168	3,886,070	69.0%
Capital Projects (Cash Funded)	31,703	3,563,917	38,220	1,063,860	29.9%
Total Expenses:	4,733,762	9,199,592	1,073,388	4,949,930	53.8%
Net Change in Fund Balance	2,233,550	(2,196,592)	1,424,068	426,172	
Working Capital at Beginning of Year	4,812,377	7,045,927		7,045,927	
Working Capital at End of Year	\$ 7,045,927	\$ 4,849,335	ı	\$ 7,472,099	•

⁽¹⁾ Routine Airport Maintenance Project (RAMP) grant funds are typically received in the 4th quarter

⁽²⁾ Percentage is below the quarterly threshold but actuals are in line with historical trends

Utility Fund



CATEGORY	FY 2018-19 ACTUAL PRIOR YEAR	FY 2019-20 REVISED BUDGET	FY 2019-20 ACTUAL 3RD QTR	FY 2019-20 ACTUAL YTD	ACTUAL YTD as % of Budget
JAI 230KI	THOR IDA	202021	one and	2	or Budget
Operating revenues:					
Water sales	\$ 6,663,348	\$ 7,051,676	\$ 1,510,709	\$ 4,301,911	61.0% ⁽¹⁾
Sewer charges	5,144,473	5,876,062	1,223,914	3,527,497	60.0% ⁽¹⁾
Tap fees	7,050	25,275	3,800	6,575	26.0% ⁽¹⁾
Penalties	124,261	75,000	(1,349)	36,448	48.6%
Interest income and other	169,769	94,600	14,029	117,244	123.9%
Total Operating Revenues:	12,108,901	13,122,613	2,751,103	7,989,674	60.9%
Operating expenses:					
Personnel services	1,716,439	2,264,720	516,163	1,392,603	61.5%
Supplies	176,462	217,990	41,790	146,652	67.3%
Maintenance	329,051	495,622	148,137	306,812	61.9%
Contractual services					
Water purchases	3,467,867	3,435,039	560,977	2,219,680	64.6%
Wastewater treatment	3,635,316	3,373,435	647,919	2,737,528	81.1% ⁽²⁾
Other services	863,217	1,390,199	131,462	567,290	40.8%
Capital Replacement/Lease	340,657	331,857	82,964	248,893	75.0%
Debt service	1,133,162	1,513,798	-	1,185,052	78.3%
Capital outlay	74,949	90,000	-	27,836	30.9%
Total Operating Expenses:	11,737,120	13,112,660	2,129,412	8,832,345	67.4%
Capital Projects (Cash Funded)	338,352	1,813,000	174,974	336,610	18.6%
Total Expenses:	12,075,472	14,925,660	2,304,386	9,168,955	61.4%
Net Change in Fund Balance	33,429	(1,803,047)	446,718	(1,179,281)	
Working Capital at Beginning of Year	6,233,408	6,266,837		6,266,837	_
Working Capital at End of Year	\$ 6,266,837	\$ 4,463,790	•	\$ 5,087,556	-

⁽¹⁾ Revenues represent a one-month lag in the collection and there is heavy seasonality with water revenue

⁽²⁾ Wastewater treatment expenses are high due to the timing of payments

Stormwater Utility Fund

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CATEGORY	FY 2018-19 ACTUAL PRIOR YEAR	FY 2019-20 REVISED BUDGET	FY 2019-20 ACTUAL 3RD QTR	FY 2019-20 ACTUAL YTD	ACTUAL YTD as % of Budget
Operating revenues:					
Drainage Fees	\$ 2,235,566	\$ 2,349,795	\$ 581,926	\$ 1,572,628	66.9% ⁽¹⁾
Interest income and other	159,165	53,900	12,924	102,731	190.6%
Total Operating Revenues:	2,394,731	2,403,695	594,851	1,675,360	69.7%
Operating expenses					
Personnel services	275,422	304,134	53,945	198,963	65.4%
Supplies	16,117	20,597	1,721	7,639	37.1%
Maintenance	77,810	210,700	4,349	4,884	2.3%
Contractual services	179,173	367,874	41,255	112,012	30.4%
Debt service	546,916	544,466	-	421,108	77.3%
Capital outlay	21,035	40,000	5,651	48,524	121.3% ⁽²⁾
Other financing uses:					
Capital Projects (Cash Funded)	-	-	-	-	0.0%
Total Operating Expenses:	1,116,473	1,487,771	106,921	793,131	53.3%
Capital Projects (Cash Funded)	50,449	1,181,000	23,562	29,404	2.5%
Total Expenses:	1,166,922	2,668,771	130,483	822,535	30.8%
Net Change in Fund Balance	1,227,809	(265,076)	464,367	852,824	
Working Capital at Beginning of Year	5,240,798	6,468,607		6,468,607	
Working Capital at End of Year	\$ 6,468,607	\$ 6,203,531	-	\$ 7,321,431	-

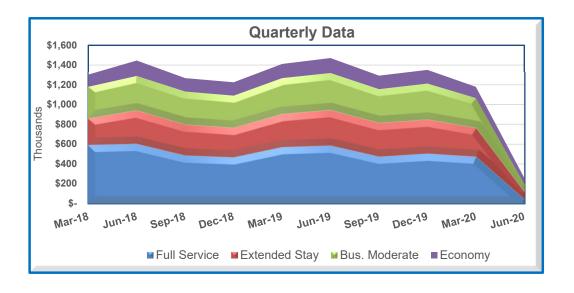
⁽¹⁾ Fees represent a one-month lag in the collection of stormwater revenue but actuals are in line with historical trends

⁽²⁾ Capital outlay includes the purchase of one delayed arrival vehicle

Hotel Occupancy Tax Collections



F	D	1	Apr June 2020		20 to 19
-	Rooms			%	
E-II O-III O-I	Number	%	Amount	%	% Diff.
Full Service		400/		4.40/	2001
Marriott Quorum	547	13%		14%	-86%
Renaissance (1) Crowne Plaza	528	13%	5,802	2%	-97%
Crowne Plaza	428	10%	- 40.474	0%	-100%
Extended Stay	1,503	37%	40,174	16%	-93%
•	344	8%	0.412	4%	100%
Budget Suites		2%	9,413		
Hawthorn Suites	70	2% 4%	6,040	2% 4%	-68%
Marriott Residence Inn	150		9,289		-87%
Hyatt House	132	3%	13,263	5%	-74%
Homewood Suites	120	3%	15,179	6%	-74%
Home2Suites	132	3%	14,196	6%	-82%
Springhill Suites	159	4%	6,991	3%	-90%
_	1,107	27%	74,371	30%	-79%
Business Moderate					
Marriott Courtyard Quorum	176	4%	9,219	4%	-90%
LaQuinta Inn	152	4%	19,714	8%	-63%
Marriott Courtyard Midway	145	4%	7,290	3%	-88%
Radisson - Addison	101	2%	4,704	2%	-88%
Hilton Garden Inn	96	2%	6,727	3%	-87%
Holiday Inn Express	97	2%	9,508	4%	100%
Holiday Inn Beltway	102	2%	5,599	2%	100%
Best Western Plus	84	2%	15,167	6%	-48%
_	953	23%	77,929	31%	-79%
Economy					
Motel 6	127	3%	24,807	10%	-18%
⁽²⁾ Hampton Inn	158	4%	-	0%	-100%
Red Roof Inn	105	3%	16,194	6%	-43%
Quality Suites North/Galleria	78	2%	13,982	6%	-47%
America's Best Value Inn	60	1%	3,150	1%	-56%
-	528	13%	58,134	23%	-62%
TOTAL	4,091	100%	\$ 250,608	100%	-83%



⁽¹⁾ Crowne Plaza has closed permanently

⁽²⁾ Town of Addison has not yet received June payment

Investment Report Summary



				Weighted
				Average Yield-to-
	Book Value	Market Value	Interest Revenue	Maturity
06/30/2020	106,443,479	106,710,716	341,986	1.08%
03/31/2020	111,000,586	111,356,528	514,589	1.63%
Change	(4,557,107)	(4,645,812)	(172,603)	-0.55%
% Change	-4.11%	-4.17%	-33.54%	-33.64%