Residential Refuse and Recycling



History



Current Contract

- Current Contract is with Community Waste Disposal (CWD) executed in November 2015
- 5-year term with optional 5-year renewal periods
- May 12, 2020 staff sought direction from Council to renew the contract with CWD or to advertise a Request for Proposals (RFP)
- Council direction was to seek proposals



Request for Proposals (RFP)

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RFP Information

- RFP 20-155 was issued June 8, 2020 and included:
 - Trash Only
 - Trash and Recycling
 - Bulk / Unbundled Brush (Alternate)
 - Town Facility Collections
 - Five-year base term with possible additional five-year terms at the Town's sole option
- Pre-Proposal Conference was conducted on June 18, 2020
- Proposals were received and opened on July 7, 2020 from four vendors:
 - Waste Management
 - Frontier Waste Solutions
 - Republic Services
 - Community Waste Disposal (CWD)











Evaluation Process and Scoring



Evaluation Criteria

Price: 45%

Experience and Past Performance: 25%

Customer Service/Quality Assurance: 25%

Pre-Proposal Meeting Attendance: 5%

Selection committee consisted of seven Town staff members

Scoring Summary

Vendor Name	Total
CWD	94
Republic	82
Frontier	81

^{*}Waste Management's Proposal was found as non-conforming to the RFP

Cost Summaries



Cost Summary

Vendor Name	Residential Refuse and Recycling (monthly)	Bulk Trash & Unbundled Brush (monthly)	Bulk Trash & Unbundled Brush (annual)	Total Monthly Cost to Resident with Bulk/Brush	Town Facility Refuse and Recycling (annual)
CWD	\$12.56	\$4.46	\$107,040	\$17.02	\$66,850
Republic	\$18.96	\$5.75	\$138,000	\$24.71	\$74,798
Frontier	\$17.44	\$8.50	\$204,000	\$25.94	\$66,428

- Current Residential Rate for Refuse and Recycling is \$11.78
- Current Price for Household Hazardous Waste (HHW) \$.73
- Combined Total of \$12.51
- HHW was Removed From Scope of Service

Committee's Selected Provider



Community Waste Disposal (CWD)

- Scored 94 on evaluation
- Refuse and Recycling combined
 - \$301,440 annually (\$12.56 monthly)
- Refuse individually
 - \$262,320 annually (\$10.93 monthly)
- Bulk Trash and Unbundled Brush Alternate Bid
 - \$107,040 annually (\$4.46 monthly)
- Town Facility Refuse and Recycling
 - \$66,428 annually
- CWD proposed annual increase based on Consumer Price Index (CPI), natural gas spot price, and landfill costs
- CWD agreed to CPI adjustment that includes language in the contract that allows CWD to request an increase due to unexpected cost increases



Customer Service



Online Service Form

 Residents will have the ability to submit online service request forms via the CWD or Town website

Mobile App Available for Residents

- Locate Town specific service information
- Submit service requests (with pictures)
- Residents receive emailed confirmation with reference number
- Pay your bill, report a missed service, and receive weather and service alerts



Town Owned Facility Services



Facility refuse removal and recycling services at Town facilities

- Town Hall, Service Center, Finance Building, etc.
- Contractor will provide and replace containers
- Estimated annual cost of \$66,428.21
- Current annual cost is \$48,380.70



CWD Proposed Cost Breakdown



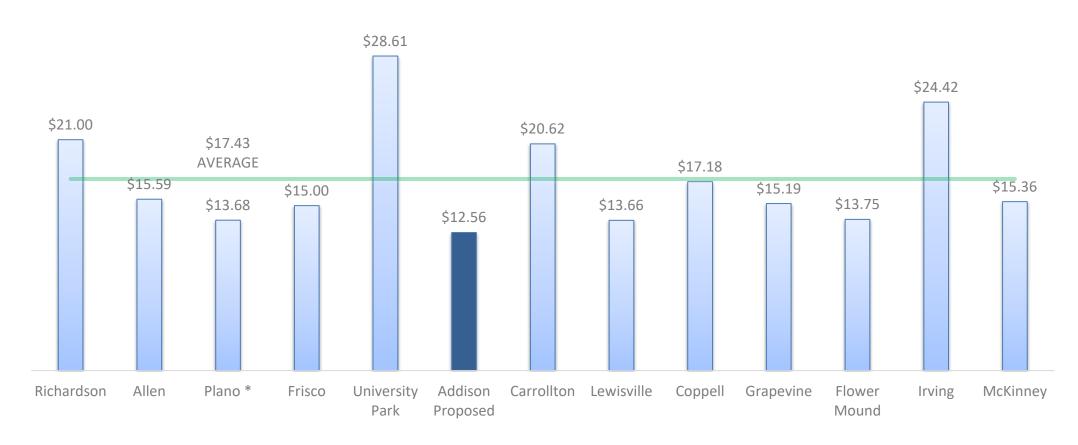
• CWD Cost Breakdown – Current vs. Proposal Rates

Service	Current Residential Rate	Proposed Residential Rate	Difference
Refuse	\$ 8.48	\$ 9.04	\$ 0.56
Recycling	\$ 3.30	\$ 3.52	\$ 0.22
HHW	\$ 0.73	\$ 0.00	\$ -0.73
Total	\$ 12.51	\$ 12.56	\$ 0.05

Rate Comparison



COMPARISON CITIES



^{*}Plano is an average of different costs for different cart sizes Farmers Branch does not charge a fee for trash and recycling

Residential Services

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Refuse

- Curbside collection to each residence twice weekly
- Curbside, alleyway, or trash closet as appropriate
- All bundled waste and brush
- On-line tracking service required for missed pickups;
 same day pickup if possible

Recycling

- Curbside collection to each residence once a week (to coincide with one of the refuse collection days)
- Provide both 64-gallon cart and 18-gallon bin;
 Residents choice
- On-line tracking service required for missed pickups;
 same day pickup if possible







Bulk Trash & Unbundled Brush - Alternate

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Cost

\$107,040 annually

Scheduled Pickups

 CWD will perform a clean sweep of the Town collecting up to 15 cubic yards (per resident) of bulk and brush one day a week – no call in required

On Call Pickups

 CWD will run a brush truck in the Town every week, collecting up to 15 cubic yards (per resident) of bulk and brush from residents that call in





Bulk and Unbundled Brush Options



Town's Options

Current Operations

- Performed by Street Maintenance Personnel
- Comprises 60% of crew workload
- Estimated annual cost of \$172,000

Hire Additional Town Staff

- Require funding two new full-time positions
- \$45,000 in equipment costs, \$120,000 in personnel costs
- Total of \$165,000 in FY 2021

Outsource to CWD

• \$107,040 annual cost

Pros and Cons

Current Operations

- Addison Way of service
- Not an efficient use of Town resources
- No additional cost

Hire Additional Town Staff

- Addison Way of service
- Increase in cost to the Town
- Dedicated team for pickups
- More efficient use of resources

Outsource to CWD

- Slightly lower level of service
- Increase in cost
- More efficient use of resources

Bulk and Brush Collection Cost Breakdown



Options	Monthly per Residence	Annually
Town Current Estimated	\$ 7.17	\$172,000
Town Projected with 2 FTE's	\$ 5.00	\$120,000
CWD Proposed	\$4.46	\$107,040

Council Direction



- Staff is seeking direction from Council on the bulk and unbundled brush options
- Staff will incorporate this direction and develop the contract to bring forward for Council approval



Questions?