

Rejection of Bids for Customs and Airport Offices

February 7, 2019

The logo for ADDISON, featuring the word "ADDISON" in a bold, blue, sans-serif font centered within a white circle. The circle is set against a blue background that is part of a larger graphic design on the right side of the slide, which includes a white diagonal line and a grey triangular corner.

Background

- Bids were posted on December 3, 2018
- Due on January 10, 2019
- Qualified bid
 - Price - 50 points
 - Lowest price awarded the maximum points
 - Qualifications – 40 points
 - Relevant work experience
 - Approach - 10 points
 - Project delivery approach
 - Construction schedule

Architect's Cost Estimate

Scope Included in Bid Request	Architect's Cost Estimate
Total Facility + Landside	\$4,567,716
Airfield	\$1,073,090
Taxiway T Demolition and Restroom	\$32,190
Facility and Airside Construction Total	\$5,672,996
Project Scope not Included in Bid Request	Architect's Cost Estimate
Demolition of Hangar	\$132,516
Furniture	\$275,738
Equipment	\$84,700
Customs Equipment and Installation	\$120,000
Total	\$612,954
Project Scope Grand Total	\$6,285,950

Three Bids Received

- One bid submitted was incomplete and was, therefore, disqualified
 - JC Commercial
- Two bids that were received were significantly over the Architect's cost estimate of \$5,672,996 and both lack similar project experience
 - Denco
 - Phillips May

Submitted Bid Price Amounts

Bidder Name	Bid Price
Denco	\$7,996,670
JC Commercial	\$8,067,777
Phillips/May	\$9,729,333

Bidder's Scores

Bidder Name	Price - 50 points	Qualifications 40 points	Approach 10 points	Total 100 points
Phillips May	41.1	30	10	81.1
Denco	50	20	10	80

Evaluation of Bidder's Project Experience

- Denco – Bid price \$7,996,670
 - Bid significantly exceeds project budget
 - Company experience includes limited aviation
 - No project experience valued over \$5M
 - No federal agency and high security project experience
 - Key personnel resumes do not include aviation, federal agency, or high security experience
- Phillips May – Bid price \$9,729,333
 - Bid significantly exceeds project budget
 - Has aviation experience
 - Lacks federal agency and high security project experience
 - Key personnel have aviation but not federal or high security project experience

Evaluation of Bid Process

- Bid request posted on December 3, 2018; closed January 10, 2019 – 39 days
- Spanned Christmas and New Year's Day holidays
- Pre-bid attended by 27 company representatives
- Budget / Cost estimates were not shared with the bidders
- Building bid was requested as a lump sum
- Prior to bid, 5 contractors expressed interest in bidding
 - None submitted a bid

- Contact contractors to gauge interest in the project and in their ability to submit a bid
 - Timing
 - Available personnel
- Re-bid in February
 - 45 day bidding period
 - Maintain qualified bid proposal format
 - Share the budget / cost estimate with bidders
 - Solicit cost saving / value engineering ideas from bidders
 - Require bids for building scope be itemized per Construction Specification Institute divisions

Questions

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